# **City of Albany Capital Resource Corporation**

21 Lodge Street Albany, New York 12207 Telephone: (518) 434-2532

Elizabeth Staubach, Chair Lee Eck, Vice Chair Darius Shahinfar, Treasurer Anthony Gaddy, Secretary Joseph Better John Maxwell Christopher Betts Ashley Mohl, Interim Chief Executive Officer Andy Corcione, Chief Operating Officer Andrew Biggane, Chief Financial Officer Robert Magee, Agency Counsel Christopher Canada, Special Counsel

To: Darius Shahinfar Elizabeth Staubach Christopher Betts John Maxwell

Lee Eck Joseph Better Anthony Gaddy CC: Ashley Mohl Robert Magee Christoher Canada Maria Lynch Cassidy Roberts Andrew Biggane Andrew Corcione Kaylie Hogan-Schnittker Olivia Sewak Date: July 3, 2025

# CRC FINANCE COMMITTEE MEETING

A meeting of the Finance Committee of the City of Albany Capital Resource Corporation will be held on <u>Wednesday, July 9<sup>th</sup>, 2025 at 12:15 pm</u> (or directly following the Finance Committee Meeting of the City of Albany IDA) at 21 Lodge Street Albany, NY 12207.

# **AGENDA**

Roll Call, Reading & Approval of the Minutes of the Finance Committee Meeting of March 12<sup>th</sup>, 2025

# **Report of Chief Financial Officer**

A. Quarterly Financial Report

# **Unfinished Business**

A. None

# **New Business**

A. Albany Medical Center Hospitali. Project Introduction

#### Other Business

- A. Corporation Update
- B. Compliance Update

# **Adjournment**

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# MINUTES OF CRC FINANCE COMMITTEE MEETING

Wednesday, March 12, 2025

Attending: Lee Eck, Anthony Gaddy, John Maxwell, Darius Shahinfar, and Elizabeth Staubach

Absent: None.

Also Present: Joseph Better, Andrew Biggane, Mike Bohne, Andrew Corcione, Christopher Canada,

Ashley Mohl, Tom Libertucci, Maria Lynch, Cassidy Roberts, and Olivia Sewak

Public Present: None.

Finance Committee Chair Darius Shahinfar called the Finance Committee meeting of the CRC to order at 12:15 p.m. at 21 Lodge St., Albany, NY.

# Roll Call, Reading and Approval of Minutes of January 8, 2025, Finance Committee Meeting

A roll call of the Committee members present was held. Chair Darius Shahinfar reported a quorum with all Committee members present. Since the minutes of the previous meeting had been distributed to the Committee in advance for review, Mr. Shahinfar asked for a motion to dispense with their reading and approve the minutes of the Finance Committee meeting of January 8, 2025. A motion was made by Elizabeth Staubach and seconded by Anthony Gaddy to accept the minutes as presented. The motion was passed with all present members voting aye.

# **Report of Chief Financial Officer**

None.

# **Unfinished Business**

None.

#### **New Business**

#### Capitalize Albany Corporation - Recommendation for Approval of Funds Dispersal

Staff informed the Committee that, in accordance with the Master Grant Agreements, any grant funding provided by the CRC to Capitalize Albany Corporation requires Board approval through a formal resolution. Staff is requesting Board approval for the allocation of two grants from the CRC to Capitalize Albany Corporation, totaling \$75,000, as budgeted for in FY 2025. These funds are designated for Strategic Initiatives, with the intent to replenish the small business grant programs as needed. Based on current program activity and available funding, Staff proposes allocating \$60,000 to the Façade Improvement Program and \$15,000 to the Amplify Albany grant program.

Chair Darius Shahinfar called for a motion to positively recommend the Approving Resolution for the Approval of Funds Dispersal Request to the full Board, as suggested by staff. Anthony Gaddy made the motion, which was seconded by Elizabeth Staubach. The motion passed unanimously with all present members voting in favor.

# **Other Business**

Corporation Update

None.

Compliance Update

None.

There being no further business, Chair Shahinfar called for a motion to adjourn the meeting. A motion was made by Elizabeth Staubach and seconded by Anthony Gaddy. A vote being taken, the motion passed unanimously, and the meeting was adjourned at 12:21 p.m.

Respectfully submitted,

\_\_\_\_\_

Anthony Gaddy, Secretary

# City of Albany Capital Resource Corporation Statement of Revenue and Expenses to Budget For the Quarter Ended June 30, 2025

	2nd Qtr Actual	nd Qtr Budget	Variance	2025 YTD Actual	2025 YTD Budget	Variance	Annual Budget
Revenues:							
Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
Interest	484	\$ 300	184	996	600	396	1,200
Total Revenues	484	\$ 300	184	996	600	396	16,200
Expenses:							
CAIDA Agreement	-	\$ -	-	-	-	-	20,000
Professional Service Fees	-	\$ 6,100	(6,100)	5,000	6,100	(1,100)	6,100
Other Miscellaneous	-	\$ 100	(100)	-	100	(100)	100
Insurance	-	\$ -	-	-	-		2,000
Strategic Initiatives	75,000	\$ -	75,000	75,000		75,000	75,000
Total Expenses	75,000	\$ 6,200	68,800	80,000	6,200	73,800	103,200
Excess of Revenues over expenses	\$ (74,516)	\$ (5,900)	\$ (68,616)	\$ (79,004)	\$ (5,600)	\$ (73,404)	\$ (87,000)



June 25, 2025

VIA EMAIL

Elizabeth Staubach, Chair City of Albany Capital Resource Corporation 21 Lodge Street Albany, New York 12207

Dear Ms. Staubach:

Enclosed please find the Application to the City of Albany Capital Resource Corporation from the Albany Medical Center Hospital relative to a new Bond financing arrangement.

We look forward to working closely with you, your staff and counsel as we proceed with all the necessary steps relative to this arrangement.

Thank you in advance for assisting with this very important transaction for the Albany Medical Center Hospital.

Sincerely,

Frances S. Albert

Senior Executive Vice President, COO, CFO

Phyllis Hathaway

Vice President – Treasury Services.

you a Hal

**Enclosures** 

cc. Andrew Corcione, CRC

Chris Canada, Esq., Hodgson Russ

Matthew Wells, Esq., BSK Matthew Jones, Esq. AMHS

# **CITY OF ALBANY CAPITAL RESOURCE CORPORATION**

# APPLICATION

IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to determine your firm's eligibility for financing and other assistance from the City of Albany Capital Resource Corporation. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to acceptance by the Corporation.

af	fairs of your firm and who is also t	horoughly familiar with the pacceptance by the Corpor	proposed project. This application is subject to ration.	
TO:	CITY OF ALBANY CAP c/o Department of Econor 21 Lodge Street Albany, New York 1220	nic Development	ORPORATION	
This a	application by applicant resp	ectfully states:		
*R Hosp Albar	ital, Albany Medical Coll	d Group and Relate ege, Albany Med He	d("AMCH") * ed Entities: Albany Medical Cent ealth System ("AMHS" or "Center - Albany Med Health System is d/b	"),
APPL	ICANT'S ADDRESS: 43	New Scotland Avenue		
CITY	:Albany STATE: _	New York Z	ZIP CODE: <u>12208</u>	_
PHON	NE NO.: <u>(518) 262-3579</u>	FAX NO.:	E-MAIL: albertf@amc.edu	
THIS Franc	APPLICATION:	naway, Matthew Jone	FOR APPLICANT WITH RESPECT Tes, Esq., and Matthew Wells, Esq. a	
IF AP	PLICANT IS REPRESENT	TED BY AN ATTORN	IEY, COMPLETE THE FOLLOWING	i:
NAM	E OF ATTORNEY: <u>Ma</u>	tthew Wells, Esq. of Bo	and Schoeneck & King	
ATTO	DRNEY'S ADDRESS:	One Lincoln Center	r	
CITY	:Syracuse	STATE:NY	ZIP CODE: <u>13202</u>	
PHON	NE NO.: <u>(315) 218-8174</u>	FAX NO.:	E-MAIL: wellsm@bsk.com	1

NOTE: PLEASE READ THE INSTRUCTIONS ON PAGE 2 HEREOF BEFOR THIS FORM.	

# **INSTRUCTIONS**

- 1. The Corporation will not approve any application unless, in the judgment of the Corporation, said application and the summary contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the "Project").
- 3. If an estimate is given as the answer to a question, put "(est)" after the figure or answer which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return eight (8) copies of this application to the Corporation at the address indicated on the first page of this application.
- 6. The Corporation will not give final approval to this application until the Corporation receives a completed environmental assessment form concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Corporation (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Corporation all actual costs incurred in connection with this application and the Project contemplated herein (to the extent such expenses are not paid out of the proceeds of the Corporation's bonds issued to finance the project). The applicant will also be expected to pay all costs incurred by general counsel and bond counsel to the Corporation. The costs incurred by the Corporation, including the Corporation's general counsel and bond counsel, may be considered as a part of the project and included as a part of the resultant bond issue.
- 9. The Corporation has established an application fee of One Thousand Five Hundred Dollars (\$1,500) to cover the anticipated costs of the Corporation in processing this application. A check or money order made payable to the Corporation must accompany each application. THIS APPLICATION WILL NOT BE ACCEPTED BY THE CORPORATION UNLESS ACCOMPANIED BY THE APPLICATION FEE.

10. The Corporation has also established an administrative fee equal to one percent (1%) of the aggregate principal amount of the bonds to be issued by the Corporation. The Corporation has also established an administrative fee for the issuance of refunding bonds for Corporation Bond Transactions. The formula for the calculation of the administrative fee for the issuance of refunding bonds is outlined in the Corporation's Policy Manual. THESE FEES ARE PAYABLE ON THE CLOSING DATE.

It is the understanding of AMCH that the administrative fee for a CRC Project involving the sale of tax-exempt and/or taxable obligations issued by the CRC shall be computed per the following tiered structure, based on recent revisions to the CRC Policy Manual:

- For issuance up to \$24,500,000 1%
- For additional issuance between \$24,500,000 to \$50,000,000 ½%
- For additional issuance of \$50,000,000 and higher 1/4%

# FOR CORPORATION USE ONLY

1.	Project Number	
2.	Date application Received by Corporation	
3.	Date application referred to attorney for review	, 20
4.	Date copy of application mailed to members	, 20
5.	Date notice of Corporation meeting on application posted	, 20
6.	Date notice of Corporation meeting on application mailed	
7.	Date of Corporation meeting on application	, 20
8.	Date Corporation conditionally approved application	, 20
9.	Date scheduled for public hearing	, 20
10.	Date Environmental Assessment Form ("EAF") received	, 20
11.	Date Corporation completed environmental review	, 20
12.	Date of final approval of application	, 20

# SUMMARY OF PROJECT

Applicant: Albany Medical Center Hospital ("AMCH"), as representative of the Obligated Group: Albany Medical Center Hospital, Albany Medical College, Albany Med Health System ("AMHS" or "Center"), Albany Medical Center Foundation.

#### See Attachment A

Contact Person: Phyllis Hathaway or Frances S. Albert

Phone Number: (518) 262-5729 or (518) 262-3579

Occupant: Albany Medical Center Hospital and related entities

(Related Entities: Albany Medical College, Albany Med Health System (d/b/a "Albany Medical Center"), Albany Medical Center Foundation. Combined entities to be referred to as "Albany Med")

Project Location: AMCH Campus – consisting of certain buildings located at 43 New Scotland Ave, 47 New Scotland Ave., 40 New Scotland Ave, 391 Myrtle Ave, 405 Myrtle Ave., and South Clinical Campus in Albany, NY.

Approximate Size of Project Site: Combined buildings related to Project Area total approximately 1.9 million sf.

Description of Project:

The Project shall consist of: 1) Refinancing of AMCH FHA-Insured Debt, 2) Refinancing of 2014 City of Albany CRC debt issued on behalf of AMHS (d/b/a Albany Medical Center), 3) New funds in the amount of up to \$80 million for various projects to be undertaken by AMCH and related entities, 4) Payment of issuance and misc. costs related to the bond financing.

# Type of Project: $\square$ Manufacturing $\square$ Warehouse/Distribution $\square$ Commercial $\square$ Not-For-Profit $\square$ Other-Specify

Employment Impact: Existing Jobs: 9159 Full Time and Part Time employees

See Attachment B

New Jobs

Project Cost: <u>\$_Up to \$425,000,000</u> (Existing Debt amount of up to \$80,000,000.)	nt to be refinanced, issuance costs, new funds
Type of Financing: $X$ Tax-Exempt \$380,000,000 Est. $X$	Taxable \$45,000,000 Est.   Straight Lease
Amount of Bonds Requested: \$ Up to \$425,000,000	
Estimated Value of Tax-Exemptions:	
N.Y.S. Sales and Compensating Use Tax:	\$
Mortgage Recording Taxes:	\$
Other (please specify):	\$ TBD based on rate at closing.
Est.total in	terest savings related to tax-exempt nature
	of financing

I. <u>INFORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT (HEREINAFTER, THE "COMPANY").</u>

<u>Identit</u> 1.	y of Company:  Company Name: Albany Medical Center Hospital ("AMCH:")
	Present Address: 43 New Scotland Ave, Albany, NY
	Zip Code: 12208
	Employer's ID No.: 14-1338307
2.	If the Company differs from the Applicant, give details of relationship:
3.	Indicate type of business organization of Company:
	a. X Corporation (If so, incorporated in what country?) USA What State? New York Date Incorporated? 1849 Type of Corporation? NFP 501(c)3 Authorized to do business in New York? Yes X; No ).
	b Partnership (if so, indicate type of partnership, Number of limited partners, Number of limited partners).
	cLimited liability company, Date created?
	d Sole proprietorship

4. Is the Company a subsidiary or direct or indirect affiliate of any other organization(s)? If so, indicate name of related organization(s) and relationship:

AMCH is a single operating entity. AMCH is an affiliate of Albany Med Health System ("AMHS" or "Center")), Albany Medical College, and Albany Medical Center Foundation. These entities are all part of the Obligated Group relative to the bond financing. AMHS was organized for the purpose of coordinating, planning, financial management, resource utilization, and policy direction of its affiliates. A majority of the Hospital's physicians are employed by the Albany Medical College and provide services to the Hospital pursuant to an agreement that calls for enumerated services to be provided by affiliated organizations on a fee for service basis. AMCH is also an affiliated entity of Columbia Memorial Health and Glens Falls Hospital. AMHS is an affiliated entity of Saratoga Hospital and the VNA.

# B. Management of Company:

1. List all owners, officers, members, directors and partners (complete all columns for each person): Please see Attachment C. Please note that our Board Members and Officers utilize the address of AMCH as their preferred mailing address.

A.

	NAME , Middle, Last) IE ADDRESS	OFFICE HELD	OTHER PRINCIPAL BUSINESS			
See Attachment C						
		pany or management of the Compa litigation? Yes <u>X</u> ; No	nny now a plaintiff or a defendant in			
	~ 1	erson listed above ever been convicted of a criminal offense (other than tion)? Yes $\underline{X}$ .				
	connected ever been		with whom such person has been a bankrupt? Yes; No _Xate attachment).			
	5. If the answ separate attachment.	ver to any of questions 2 through 2  See Attachment D	4 is yes, please, furnish details in a			
C.	Principal Owners of	Company:				
	1. Principal of If yes, list exchanges	wners of Company: Is Company p s where stock traded:	ublicly held? Yes; No _X			
	2. If no, list a	Il stockholders having a 5% or mor	e interest in the Company:			

	NAME	ADDRESS	PERCENTAGE OF HOLDING
N/A			·

D. Company's Principal Bank(s) of account:

AMCH's primary banking relationships are with KeyBank and Bank of America.

# II. DATA REGARDING PROPOSED PROJECT

A. Summary: (Please provide a brief narrative description of the Project.)

Project shall consist of: 1) Refinancing of AMCH FHA-Insured Debt, 2) Refinancing of 2014 City of Albany CRC bonds issued on behalf of AMHS (d/b/a Albany Medical Center), 3) New funds in the amount of up to \$80 million for various projects to be undertaken by AMCH and related entities, 4) Payment of issuance and misc. costs relating to the bond financing.

#### See Attachment B

B.	Location	on of Proposed Pr	oject: P	<u>roject com</u>	ponents	related to	<u>utilization</u>	of New	<u>Funds:</u>
	1.	Street Address	43 Nev	v Scotland	Ave.				

- 2. City of Albany
- 3 Town of
- 4. Village of
- 5. County of Albany

# C. Project Site: Project related to utilization of New Funds – the following components:

A. Renovation of AMCH Emergency Department

B. Financing of Equipment, Furnishings, and IT expenditures relating to new Electronic Medical Record system by AMCH and its related entities

C. Working Capital for AMCH

#### Renovation of Emergency Department:

Renovation of Emergency Department:	
Approximate size (in acres of acre	or square feet) of Project site:.
	ject site attached? Yes X_; No
	on project site? Yes X; No .
a. If yes, indicate nur	mber and approximate size (in square feet) of each
existing building: Existing	ıg AMCH ED – 24,810 sf.
	gs in operation? YesX_; No of present buildings: Currently used as the AMCH
Emergency Department.	
c. Are existing building abandoned? Yes; <u>No</u> ;	ngs abandoned? Yes; No _X About to be _X If yes, describe:
d. Attach photograph	of present buildings. See Attachment E

	3.	Utilities serving project site: Water-Municipal: City of Albany Other (describe) Sewer-Municipal: City of Albany Other (describe) Electric-Utility: National Grid Other (describe)
		Heat-Utility: Gas – National Grid Other (describe)
	4.	Present legal owner of project site: Albany Medical Center Hospital
		a. If the Company owns project site, indicate date of purchase:
	5.	a. Zoning District in which the project site is located:
		MU-CI (Mixed Use Campus/Institutions)
		b. Are there any variances or special permits affecting the site? Yes; No _X If yes, list below and attach copies of all such variances or special permits:
D.	<u>Buildir</u>	ngs: Renovation of Emergency Department – Utilization of New Funds
		Does part of the project consist of a new building or buildings? Yes; No . If yes, indicate number and size of new buildings:
		Does part of the project consist of additions and/or renovations to the existing gs? Yes _X; No If yes, indicate the buildings to be expanded or ted, the size of any expansions and the nature of expansion and/or renovation:
	patien bulk o	roposed ED renovation will reconfigure the existing ED in order to increase t capacity and improve staff flow in each of the zones of the department. A f the work will be interior renovations with a minor addition to the building at destrian entry.

The existing ED is 24,810 sf. The renovations will involve taking over some additional interior space in the amount of 4,105 sf and adding a small addition in the amount of 125 sf for pedestrian entry. The interior renovations are described in Attachment E

and include additional patient treatment areas, additional staff areas, and an expanded waiting area.

#### See Attachment E

3. Describe the principal uses to be made by the Company of the building or buildings to be acquired, constructed or expanded:

To provide emergency healthcare services to members of the community. The proposed renovations will increase patient capacity so as to better serve the community needs.

- E. <u>Description of the Equipment</u>: Financing of Medical Equipment and Furnishing, IT costs related to new Electronic Medical Record System Utilization of New Funds
  - 1. Does a part of the Project consist of the acquisition or installation of machinery, equipment or other personal property (the "Equipment")? Yes\_X\_; No\_\_\_. If yes, describe the Equipment:

Various medical equipment, furnishings, and IT expenditures relating to new Electronic Medical Record System. These items will be or have been purchased by AMCH or its related entities.

2. With respect to the Equipment to be acquired, will any of the Equipment be Equipment which has previously been used? Yes\_X\_\_; No\_\_\_. If yes, please provide detail:

A portion of the equipment may have been purchased prior to the closing of the bond transaction. The date of such purchases will be in compliance with all appropriate regulations and requirements.

3. Describe the principal uses to be made by the Company of the Equipment to be acquired or installed:

To assist with the delivery and enhancement of patient healthcare services at AMCH and its related entities.

# F. Project Use:

1. What are the principal products to be produced at the Project?

Patient healthcare services and related support services.

Patient healthcare services and related support services. 3. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes **\_X**\_; No \_\_\_. If yes, please provide detail: Within the Project area are three gift shops, a Dunkin Donuts, and a Subway franchise. 4. If the answer to question 3 is yes, what percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project? Less than 1% of Project area. 5. If the answer to question 3 is yes, and the answer to question 4 is more than 33.33%, indicate whether any of the following apply to the Project: Will the Project be operated by a not-for-profit corporation? Yes ; a. No\_\_\_\_. If yes, please explain: b. Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located? Yes\_\_\_\_; No\_\_\_\_. If yes, please explain: Would the Project occupant, but for the contemplated financial assistance c. from the Corporation, locate the related jobs outside the State of New York? Yes\_\_\_\_; No\_\_\_\_. If yes, please explain: d. Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonable accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services? Yes\_\_\_\_; No\_\_\_\_. If yes, please provide detail: e. Will the Project be located in one of the following: (i) an area designed as an economic development zone pursuant to Article 18-B of the General Municipal Law: or (ii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (x) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance, and (y) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates? Yes ; No . If yes, please explain:

What are the principal activities to be conducted at the Project?

2.

6. If the answers to any of subdivisions c. through e. of question 5 is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? Yes; No If yes, please explain:
N/A
7. Will the completion of the Project result in the removal of a plant or facility of the Company or another proposed occupant of the Project (a "Project Occupant") from one area of the State of New York to another area of the State of New York? Yes: No_X If yes, please explain:
8. Will the completion of the Project result in the abandonment of one or more plants or facilities of the Company located in the State of New York? Yes; No_X It yes, please provide detail:
9. If the answer to either question 7 or question 8 is yes, indicate whether any of the following apply to the Project:
a. Is the Project reasonably necessary to preserve the competitive position of the Company on such Project Occupant in its industry? Yes; No If yes, please provide detail:
b. Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York? Yes; No If yes, please provide detail:
Other Involved Agencies:
1. Please indicate all other local agencies, boards, authorities, districts, commissions or governing bodies (including any city, county and other political subdivision of the State of New York and all state departments, agencies, boards, public benefit corporations public authorities or commissions) involved in approving or funding or directly undertaking action with respect to the Project. For example, do you need a municipal building permit to undertake the Project? Do you need a zoning approval to undertake the Project? If so, you would list the appropriate municipal building department or planning or zoning commission which would give said approvals.

City Of Albany Building Department – building permit NYS Department of Health – Certificate of Need NYS Department of Environmental Conservation – SEQRA

G.

2. Describe the nature of the involvement of the federal, state or local agencies described above: City of Albany Building Department and Planning Board - building permit NYS Department of Health - Certificate of Need NYS Department of Environmental Conservation – SEORA A minor building addition of 125 sf requiring site plan, planning board and SEQRA approval will be undertaken in order to provide an additional treatment room for one of the ED areas. The process for the building addition approval should only require a short environmental assessment form. H. Construction Status: Has construction work on this project begun? Yes \_\_\_\_; No \_X \_\_\_. If yes, please discuss in detail the approximate extent of construction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations; installation of footings; etc.: 2. Please indicate amount of funds expended on this project by the Company in the past three (3) years and the purposes of such expenditures: Approximately \$600,000 in architectural and planning fees related to the Emergency Department renovation. I. Method of Construction After Corporation Approval: If the Corporation approves the project which is the subject of this application, there are two methods that may be used to construct the project. The applicant can construct the project privately and sell the project to the Corporation upon completion. Alternatively, the applicant can request to be appointed as "agent" of the Corporation, in which case certain laws applicable to public construction may apply to the project. Does the applicant wish to be designated as "agent" of the Corporation for purposes of constructing the project? Yes \_\_\_\_; No \_\_\_\_. If the answer to question 1 is yes, does the applicant desire such "agent" status prior to the closing date of the financing? Yes; No . N/A INFORMATION CONCERNING LEASES OR SUBLEASES OF THE PROJECT. (PLEASE III. COMPLETE THE FOLLOWING SECTION IF THE COMPANY INTENDS TO LEASE OR SUBLEASE

existing or proposed tenant or subtenant:

Does the Company intend to lease or sublease more than 10% (by area or fair market value)

of the Project? Yes\_X\*\_\_; No\_\_\_. If yes, please complete the following for each

A.

ANY PORTION OF THE PROJECT).

1.	Sublessee name: Albany Medical College (related entity)
	Present Address: 43 New Scotland Ave
	City: Albany State: New York Zip: 12208
	Employer's ID No.: 14-1338310
	Sublessee is:X Corporation: Partnership: Sole Proprietorship
	Relationship to Company: Related entity (See Attachment A)
	Percentage of Project to be leased or subleased: Up to _50%
	Use of Project intended by Sublessee: Patient healthcare services
	Date of lease or sublease to Sublessee: On-going
	Term of lease or sublease to Sublessee: On-going
	Will any portion of the space leased by this sublessee be primarily used in making
	retail sales of goods or services to customers who personally visit the Project?
	Yes ; No X . If yes, please provide on a separate attachment (a) details
	and (b) the answers to questions II(F)(4) through (6) with respect to such sublessee.
	*Albany Medical College uses facilities as a related entity of AMCH.2.
	Albany Medical Conege uses facilities as a related entity of AMC11.2.
2.	Sublessee name: CCP TASS, Inc.
۷,	Present Address: 391 Myrtle Ave.
	City: Albany State: NY Zip: 12208
	Employer's ID No.:
	Sublessee is:
	X Corporation: Partnership: Sole Proprietorship
	Relationship to Company: Unrelated
	Percentage of Project to be leased or subleased: 21,573 sf or approx. 1.1% of
	Project Area.
	Use of Project intended by Sublessee: Delivery of health care services
	Date of lease or sublease to Sublessee: <u>9/1/2015</u>
	Term of lease or sublease to Sublessee: 10 years with (2) 5 year renewal options.
	Will any portion of the space leased by this sublessee be primarily used in making
	retail sales of goods or services to customers who personally visit the Project?
	Yes; No_X If yes, please provide on a separate attachment (a) details
	and (b) the answers to questions II(F)(4) through (6) with respect to such sublessee.
3.	Sublessee name: Various parking arrangements at 405 Myrtle Ave and 40
	New Scotland Ave.
	Present Address:
	City: Zip:
	Employer's ID No.:
	Sublessee is: Corporation: Partnership: Sole Proprietorship
	Relationship to Company:
	Percentage of Project to be leased or subleased:
	Use of Project intended by Sublessee:
	Date of lease or sublease to Sublessee:
	Term of lease or sublease to Sublessee:
	Will any portion of the space leased by this sublessee be primarily used in making
	retail sales of goods or services to customers who personally visit the Project?
	Yes; No If yes, please provide on a separate attachment (a) details and
	(b) the answers to questions II(F)(4) through (6) with respect to such sublessee.

B. What percentage of the space intended to be leased or subleased is now subject to a binding written lease or sublease? Albany Medical College uses facilities as a related entity of AMCH.

# IV. Employment Impact

A. Indicate below the number of people presently employed at the project site and the number that will be employed at the project site at end of the first and second years after the project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the project site representing newly created positions as opposed to positions relocated from other project sites of the applicant. Such information regarding relocated positions should also indicate whether such positions are relocated from other project sites financed by obligations previously issued by the Corporation.

TYPE OF EMPLOYMENT						
	PROFESSIONAL MANAGERIAL	SKILLED	SEMI- SKILLED	UNSKILLED	TOTALS	
Present Full Time	2596	1188	1450	349	5583	
Present Part Time	1984	1229	318	45	3579	
Present Seasonal	0	0	0	0	0	
First Year Full Time	Same	Same	Same	Same	Same	
First Year Part Time	Same	Same	Same	Same	Same	
First Year Seasonal						
Second Year Full Time	Same	Same	Same	Same	Same	
Second Year Part Time	Same	Same	Same	Same	Same	
Second Year Seasonal						

B. Please prepare a separate attachment describing in detail the types of employment at the project site. Such attachment should describe the activities or work performed for each type of employment.

Staff provides direct and indirect patient healthcare services and support services. Albany Med employs staff with 920 different clinical and nonclinical job types.

# V. Project Cost - See Attachment B for details on Project Cost breakdown.

A. <u>Anticipated Project Costs</u>. State the costs reasonably necessary for the acquisition of the project site and the construction of the proposed project including the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

	<u>Description of Cost</u>	<u>Amo</u>	<u>unt</u>				
Land		\$					
	Buildings	\$ 25.0	Million	ED	Ren	ovation	costs,
			includir	ig soft cos	ts, ie a:	rch/eng	fees.
Machin	nery and equipment costs	\$ <u>35.0</u>	Million	Equipm	ent, Fu	rnishin <sub>i</sub>	gs, IT

	Archite	ects and e	and appurtenant costs engineering fees ssue (legal, financial and printing)	\$\$
		(if appl (specify) _Refina _Refina	an fees and interest icable) ancing of FHA-Insured Debt ancing of Existing 2014 Bonds ing Capital'	\$\$ \$\$ \$275.0 Million (Up to) \$ 62.0 Million (Up to) \$ 20.00 Million (Taxable Bonds)_
		TOTAI	. PROJECT COST	\$ 425,000,000 (Up to)
	B. Yes _X		ny of the above expenditures alre	
		•	- · · · · · · · · · · · · · · · · · · ·	nning fees relating to the ED renovation and tent and furnishings and IT costs.
VI.	BENE	FITS EX	PECTED FROM THE CORPOR	RATION
	A.	Financi	ng	
		1.	Is the applicant requesting that the project? YesX; No	the Corporation issue bonds to assist in financing If yes, indicate:
			<ul><li>a. Amount of loan request</li><li>b. Maturity requested:</li></ul>	ted: <u>Up to \$425,000,000</u> Dollars; <u>Up to 35</u> Years.
		2.	Is the interest on such bonds int  Yes _X; No \$380,000,000 will be tax-exem	
		3.	If the answer to question 2 is y of the following purposes:	es, will any portion of the Project be used for any
			b. automobile sales or service. c. recreation or entertainmed. golf course: Yes; e. country club: Yes; f. massage parlor: Yes; g. tennis club: Yes; h. skating facility (including its skating, skateboard and its racquet sports facility (	; No_X; No_X; No_X; No_X; No_X; No_X

	m.	racetrack: Yes; No_X	
	furnis	answer to any of the above questions contained in questions on a separate attachment. The Project Area (cafeteria. In addition, there is a Dunkin Donuts and	SCC) includes space
		e Project located in the City's federally designate $X_{}$ ; No	ed Enterprise Zone?
		applicant requesting the Corporation to issue federally to bonds? Yes; No_X	ax-exempt Enterprise
В.	Tax Benefits		
	or more mort	e applicant expecting that the financing of the Project wat gages? Yes; No _X If yes, what is the apple secured by mortgages? \$	
	avoiding payr If yes, what i	e applicant expecting to be appointed agent of the Corporment of N.Y.S. Sales Tax or Compensating Use Tax? You is the approximate amount of purchases which the applicant the N.Y.S. Sales and Compensating Use Taxes?	Yes; No _X plicant expects to be
		t is the estimated value of each type of tax-exempt vith the Project? Please detail the type of tax-exempt	
	a.	N.Y.S. Sales and Compensating Use Taxes:	\$0
	b. с.	Mortgage Recording Taxes: Other (please specify):	\$0
	0.	Savings from Tax-exempt interest rate on bonds	<b>§ TBD based on</b>
		interest rate at closing.	ф
			\$
	inconsistent	any of the tax-exemptions being sought in connectivity the Corporation's tax-exemption policy contain Yes; No _X If yes, please explain.	
	5. Is the No	e Project located in the City's state designated Empire	e Zone? Yes_X;
C.		Benefit Information. Complete the attached Cost/Benef	
		st/benefit analysis of undertaking the Project. Such inform on of the benefits of the Corporation undertaking the Pro	
		eated, economic development in the area, etc.). Such inf	

consist of a list and detailed description of the costs of the Corporation undertaking the Project (e.g., tax

revenues lost, buildings abandoned, etc.).

- VII. <u>REPRESENTATIONS BY THE APPLICANT</u>. The applicant understands and agrees with the Corporation as follows:
  - A. <u>Job Listings</u>. Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOC") and with the administrative entity (collectively with the DOC, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA"), as replaced by the Workforce Investment Act of 1998 (Public Law 105-220), in which the Project is located.
  - B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
  - C. <u>City Human Rights Law</u>. The applicant has reviewed the provisions of Chapter 48, Article III of the City Code, entitled "The Omnibus Human Rights Law" and agrees to comply with such provisions to the extent that such provisions are applicable to the applicant and the Project.
  - D. <u>Annual Sales Tax Filings</u>. In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Corporation, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
  - E. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, the applicant agrees to file, or cause to be filed, with the Corporation, on an annual basis, reports regarding the number of people employed at the Project site, including (1) the NYS-45 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return for the quarter ending December 31 (the "NYS-45"), and (2) the US Dept. of Labor BLS 3020 Multiple Worksite report if applicable. The applicant also agrees, whenever requested by the Corporation, to provide and certify or cause to be provided and certified such information concerning the participation of individuals from minority groups as employees or applicants for employment with regard to the project.
  - F. <u>Absence of Conflicts of Interest</u>: The applicant has received from the Corporation a list of the members, officers and employees of the Corporation. No member, officer or employee of the Corporation has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:
  - G. <u>Construction Job and Materialmen Information</u>: The applicant understands that the Commissioner of Economic Development and Planning (the "Commissioner") is preparing certain reports for submission to the Common Council of the City of Albany relating to certain construction activities for projects involving not-for-profit corporation; specifically, information relating to wages rates, use of local labor, use of local suppliers and participation by MWBE entities. The

applicant agrees to provide information relating to such matters in order to assist the Commissioner in the preparation of such reports.

- Local Labor Information: The applicant is aware of and understands the provisions of the H. Local Labor Policy of the Corporation. Pursuant to such Policy of the Corporation, the applicant agrees to provide information, in form and substance satisfactory to the Corporation, relating to construction activities for projects; specifically: (i) the Company's contact person responsible and accountable for providing information about the bidding for and awarding of construction contracts relative to this Application and the Project, (ii) the nature of construction jobs created by the Project, including the number, type, and duration of construction positions; and (iii) submit to the Corporation a "Construction Completion Report" listing the names and business locations of prime contractors, subcontractors, and vendors who were engaged in the construction phase of the Project.
- Additional Fee for Low Income Housing/Tax Credit (9% only) Projects: An annual administrative fee equal to \$10,000 shall be payable annually by the applicant on each January 1 for a term equal to ten (10) years. This annual administrative fee is in addition to the standard administrative fee for Corporation Bond Transactions and is applicable to Projects which provide for low income housing/tax credit (9% only) projects.
- Assignment of Corporation Abatements: In connection with any Corporation Bond J. Transaction, the Corporation may grant to the applicant certain exemptions from mortgage recording taxes and other New York State taxes. The applicant understands that the grant of such exemptions by the Corporation is intended to benefit the applicant. Subsequently, if the applicant determines to convey the Project and, in connection with such conveyance to assign such exemptions to the purchaser, the applicant understand that any such assignment is subject to review and consent by the Corporation, together with the satisfaction of any conditions that may be imposed by the Corporation.
- Representation of Financial Information. Neither this Application nor any other K. agreement, document, certificate, project financials, or written statement furnished to the Corporation or by or on behalf of the applicant in connection with the project contemplated by this Application contains any untrue statement of a material fact or omits to state a material fact necessary in order to make the statements contained herein or therein not misleading. There is no fact within the special knowledge of any of the officers of the applicant which has not been disclosed herein or in writing by them to the Corporation and which materially adversely affects or in the future in their opinion may, insofar as they can now reasonably foresee, materially adversely affect the business, properties, assets or condition, financial or otherwise, of the applicant.
- Additional Information. Additional information regarding the requirements noted in this Application and other requirements of the Corporation is included the Corporation's Policy Manual which can be accessed at www.albanyida.com.

ALBANY MEDICAL CENTER HOSPITAL

Frances S. Albert

Senior Executive Vice-President, COO, CFO

NOTE: APPLICANT MUST ALSO COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 18 THROUGH 21 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 22.

# VERIFICATION

(If Applicant is a Corporation)

STATE OF		) ) SS.:	
COUNTY OF 1	NBAN Y	)	
FLANCOS S. AL	BONT_depo	ses and says t	hat he is the
(Name of chief 5 BVP, COV) + CFO	executive of approach	pplicant) Y MMLAN	control Hispertan
(Title)		npany Name)	

the corporation named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. Deponent further says that the reason this verification is made by the deponent and not by said company is because the said company is a corporation. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as an officer of and from the books and papers of said corporation.

(officer of applicant)

Sworn to before me this 乙かやday of JVNビ、20 25

Notary Public)

MATTHEW C. JONES
Notary Public, State of New York
No. 02JO6390209
Qualified in Albany County
Commission Expires 4-08-2027

# VERIFICATION

(If applicant is sole proprietor)

STATE OF ) SS.:  COUNTY OF )	
)	
, deposes and sa (Name of Individual)	ays
that he has read the foregoing application and complete and accurate to the best of his knowle	knows the contents thereof; and that the same is true and dge. The grounds of deponent's belief relative to all matters pon his own personal knowledge are investigations which a subject matter of this application.
deponent has caused to be made concerning the	e subject matter of this application.
Sworn to before me this	
day of, 20	
(Notary Public)	

# **VERIFICATION**

(If applicant is partnership)

STATE OF )
COUNTY OF)
, deposes and says
, deposes and says (Name of Individual)
that he is one of the members of the firm of,
(Limited Liability Company)
the limited liability company named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as a member of and from the books and papers of said limited liability company.
Sworn to before me thisday of, 20
(Notary Public)

# VERIFICATION

(If applicant is limited liability company)

STATE OF)
STATE OF )
, deposes and says
(Name of Individual)
that he is one of the members of the firm of
(Partnership Name)
the partnership named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as a member of and from the books and papers of said partnership.
Sworn to before me thisday of, 20
(Notary Public)
NOTE: THIS APPLICATION WILL NOT BE ACCEPTED BY THE CORPORATION UNLESS THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 22 IS SIGNED BY THE APPLICANT.

#### HOLD HARMLESS AGREEMENT

Applicant hereby releases City of Albany Capital Resource Corporation and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Corporation") from, agrees that the Corporation shall not be liable for and agrees to indemnify, defend and hold the Corporation harmless from and against any and all liability arising from or expense incurred by (i) the Corporation's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the project described therein or the issue of bonds requested therein are favorably acted upon by the Corporation, and (ii) the Corporation's financing of the Project described therein; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Corporation or the Applicant are unable to find buyers willing to purchase the total bond issue requested, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Corporation, its agents or assigns, all actual costs incurred by the Corporation in the processing of the Application, including attorneys' fees, if any.

Albany Medical Center Hospital

Frances S. Albert

Senior Executive Vice President, COO, CFO

Sworn to before me this てかるy of シンパピー、2025

lotary (Public)

MATTHEW C. JONES
lotary Public, State of New York
No. 02JO6390209
Qualified in Albany County
mmission Expires 4-08-2027

TO: Project Applicants

FROM: City of Albany Capital Resource Corporation

RE: Cost/Benefit Analysis

In order for the City of Albany Capital Resource Corporation (the "Corporation") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in this Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

Since we need this Questionnaire to be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

# PROJECT QUESTIONNAIRE

1. Name of Project Beneficiary ("Company"):	Albany Medical Center Hospital
2. Brief Identification of the Project:	<ol> <li>Refinancing of AMCH FHA-Insured Bonds</li> <li>Refinancing of 2014 CRC Bonds</li> <li>New funds in amount of up to \$80 million</li> <li>Payment of Issuance costs</li> </ol>
3. Estimated Amount of Project Benefits Sought:	
A. Amount of Bonds Sought:	\$425,000,000_(Up to)
B. Value of Sales Tax Exemption Sought	\$
C. Value of Real Property Tax Exemption Sought	\$
D. Value of Mortgage Recording Tax Exemption Sought	\$

# PROJECTED PROJECT INVESTMENT

A.	Land-Related Costs	
	Land acquisition	\$
2.	Site preparation	\$
3.	Landscaping	\$
	Utilities and infrastructure development	\$
5.	Access roads and parking development	\$
6.	Other land-related costs (describe)	\$

В.	Building-Related Costs	
1.	Acquisition of existing structures	\$
2.	Renovation of existing structures	\$ 25,000,000 ED
		Renovation(est.)
3.	New construction costs	<u></u>
4.	Electrical systems	\$
5.	Heating, ventilation and air conditioning	
6.	Plumbing	\$
7.	Other building-related costs (describe)	<u> </u>
Ċ.	Machinery and Equipment Costs	
1.	Production and process equipment	\$
2.	Packaging equipment	\$
3.	Warehousing equipment	\$
4.	Installation costs for various equipment	\$
5.	Other equipment-related costs (describe)	\$_35,000,000_Medical related (est)
).	Furniture and Fixture Costs	
1.	Office furniture	\$
2.	Office equipment	\$
3.	Computers	\$ \$
4.	Other furniture-related costs (describe)	\$
Е.	Working Capital Costs	
1.	Operation costs	\$_20,000,000_(est.)
2.	Production costs	\$
3.	Raw materials	\$
4.	Debt service	<u>\$</u>
5.	Relocation costs	
6.	Skills training	\$
7.	Other working capital-related costs (describe)	\$
F.	Professional Service Costs	
1.	Architecture and engineering	\$_Included in Renovation Costs
2.	Accounting/legal	\$
3.	Other service-related costs (describe)	\$
G.	Other Costs	
1.	Refinancing of FHA insured loans	_
		\$ 275,000,000 (est)
2.	Refinancing of 2014 Park South MOB and Garage	<u>\$ 62,000,000</u> (est)
bonds		
3.	Issuance and Misc. Costs	\$ 8,000,000 (estimated)

Н.	Summary of Expenditures	
1.	Total Land-Related Costs	\$
2.	Total Building-Related Costs	\$_25,000,000_(est)
3.	Total Machinery and Equipment Costs	\$_35,000,000(est)
4.	Total Furniture and Fixture Costs	\$
5.	Total Working Capital Costs	\$ 20,000,000 (est)
6.	Total Professional Service Costs	\$
7.	Total Other Costs	\$ 345,000,000 (See Attachment
		B)

# PROJECTED PROFIT - N/A - Non-Profit Entity

I. Please provide projected profit as defined by earnings after income tax but before depreciation and amortization:

YEAR	Without IDA benefits	With IDA benefits
1	\$	\$
2	\$	\$
3	\$	\$
4	\$	\$
5	\$	\$

# PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

I. Please provide estimates of total construction jobs and the total annual wages and benefits of construction jobs at the Project:

# Construction related to ED Renovation

Year	Number of Construction Jobs	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax
Current Year		\$	\$
Year 1	15	\$ 1,450,000 (est)	\$
Year 2	15	\$ 1,450,000 (est)	\$
Year 3		\$	\$
Year 4		\$	\$
Year 5		\$	\$

# PROJECTED PERMANENT EMPLOYMENT IMPACT

I. Please provide estimates of total number of existing permanent jobs to be preserved or retained as a result of the Project:

Year	Professional	Skilled	Semi-Skilled	Unskilled
Current Year	4580	2417	1768	394
Year 1	Same	Same	Same	Same
Year 2	A Paris California			
Year 3				
Year 4				
Year 5				

Full and part time employees at Albany Medical Center Hospital and related entities ("Albany Med").

Albany Med is the region's largest private employer with colleagues representing all races, 80 countries of origin, five generations, more than 920 different clinical and nonclinical job types and all educational and ability levels.

II.	Please provide estimates	of total new	permanent jobs to	o be created a	at the Project:
-----	--------------------------	--------------	-------------------	----------------	-----------------

Year	Professional	Skilled	Semi-Skilled	Unskilled
Current Year				
Year 1				
Year 2				
Year 3				
Year 4		i		
Year 5				

The overall Project will enable Albany Med to realize improved cash flow savings by refinancing its existing debt on more favorable terms. With such cash flow savings, Albany Med will be able to invest more into its workforce and expand its employment base as needed. The cash flow savings will also allow Albany Med to better withstand challenges faced by healthcare institutions in the future, including possible changes in government payer rates, etc. The ED renovation project will improve patient capacity in the ED and therefore allow Albany Med to hire additional ED staff to treat patients seeking such emergency healthcare services.

- III. Please provide estimates for the following:
  - A. Creation of New Job Skills relating to permanent jobs. Please complete Schedule A.
- IV. Provide the projected percentage of employment that would be filled by City of Albany residents:
  - A. Provide a brief description of how the project expects to meet this percentage:

### PROJECTED OPERATING IMPACT

I. Please provide estimates for the impact of Project operating purchases and sales:

Additional Purchases (1 <sup>st</sup> year following project completion)	\$
Additional Sales Tax Paid on Additional Purchases	\$
Estimated Additional Sales (1st full year following project completion)	\$
Estimated Additional Sales Tax to be collected on additional sales (1st full year following project completion)	\$

II. Please provide a brief description for the impact of other economic benefits expected to be produced as a result of the Project:

The overall Project will provide significant benefits to both Albany Med and the community. The refinancing of a large portion of its debt on more favorable terms will produce cash flow savings that will allow Albany Med to continue to invest in its workforce and infrastructure. Preliminary NPV savings from a matched-maturity refunding of the FHA Mortgage Loans and CRC bonds are estimated to be \$32.2 million (10.6% of refunded par). Albany Med may execute an extended debt service structure rather than a matched maturity structure, which would increase upfront cashflow savings, but lower NPV savings.

In addition, the ED renovation will increase patient capacity and allow Albany Med to better serve the growing demand for emergency medical services in the community. The funding of medical equipment, furnishings and fixtures will ensure that Albany Med can continue to offer the most state of the art and advanced healthcare options to its patients. Finally, the funding of working capital for AMCH will be beneficial in allowing it to have flexibility to make any expenditures needed for future successful operations.

### CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge, such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Corporation in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Corporation of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

Date Signed: June 2040, 2025.	Name of Person Completing Project Questionnaire on behalf of the Company.	
	Name: Frances S. Albert Title: SEVP, COO, CFO Phone Number: 518-262-3579 Address: 43 New Scotland Ave, Albany, NY 12208	
	Signature: Ties (165)	

### SCHEDULE A

### CREATION OF NEW JOB SKILLS

Please list the projected new job skills for the new permanent jobs to be created at the Project as a result of the undertaking of the Project by the Company.

New Job Skills	Number of Positions Created	Wage Rate
		<u>}</u>
:		
	<u></u>	
ļ		

Should you need additional space, please attach a separate sheet.

### Attachment A to Albany CRC Application

### Overview of Albany Medical Center Hospital and Related Entities ("Albany Med Entities")

Albany Medical Center Hospital and its Related Entities are the major providers of medicine, research, and medical education in the Capital Region. (Related Entities: Albany Medical College, Albany Med Health System (d/b/a "Albany Medical Center"), and Albany Medical Center Foundation.) On a combined basis, they are the area's largest private employer, with a staff of more than 9,200. Located in Albany, NY, these entities serve a vast geography that includes 25 counties with 2.9 million residents across northeastern New York State and western New England.

The 766-bed Albany Medical Center Hospital offers the widest range of medical and surgical services in the region, while the Albany Medical College trains the next generation of doctors, scientists, and other healthcare professionals. The College also includes a biomedical research enterprise and the region's largest physician practice with 560 doctors. Albany Med offers more than 40 off-site locations to improve access to specialists and services.

Albany Med is unique in the region, providing communities with the highest level of patient care across many disciplines, while receiving regional, national, and international recognition for high standards in patient care, education and biomedical research. It also works with dozens of community partners to improve the region's health and quality of life.

The Albany Med Entities are an economic engine in our region, with an estimated economic impact of almost \$4 billion per year. As the region's only academic medical health center, it generates funds as a major employer, a large-scale purchaser, and a hub that attracts students and visitors. Albany Med's operating expenditures have a direct impact on the local economy. These direct funds are spent and respent by individuals and businesses on other goods and services, which in turn generates additional economic activity and creates jobs. Albany Medical College also has a large economic impact. Its students spend significant money on housing, food, transportation, entertainment, supplies and clothing. Most come from outside the region, representing an influx of new dollars into the local economy.

### The Albany Medical Center Hospital ("AMCH"):

Founded in 1849, AMCH is a 766 bed hospital, within which is a 125 bed children's hospital. It is the only academic medical center within nearly 150 miles and has the regions's only Level 1 adult and pediatric trauma programs. It is the busiest trauma center in NYS and the region's referral center, receiving 16,000 patient transfers annually. Patient admissions totaled 37,513 in 2024, while Emergency Department visits totaled 81,682.

Of importance to note is the role, AMCH plays in the community as the region's "only":

Only children's hospital (125 beds)

Only childhood cancer center (5,000 patient visits annually)

Only Pediatric Intensive Care Unit (PICU)

Only Level IV NICU

Only Perinatal Center for northeastern New York

Only Level IV Epilepsy Center

Only Regional Lead Resource Center

Only pediatric emergency department (children exclusively, up to age 18)

Only Level 1 pediatric and adult trauma centers (82,000 visits annually)

Only advanced simulation center for patient safety and clinical competency

Only comprehensive stroke center

Only kidney and pancreas transplant programs

Only State-designated Regional Resource Center

Only State-designated AIDS Treatment Center in the region

### Albany Medical College:

The Albany Medical College was founded in 1839 and is one of the nation's oldest medical colleges. It confers medical degrees, as well as MS, DNP and PhD degrees. It has 46 residency and fellowship programs covering surgical, medical and hospital disciplines. In 2024, it provided programs for 570 medical students, 287 graduate students (including 84 PA students and 74 CRNA students) and 510 residents. It should be noted that 40% of the region's doctors and medical professionals graduated from or received continuing education at Albany Medical College.

The College also is involved in biomedical research conducted across four interdisciplinary research centers. It has 127 basic science faculty, and 62 graduate and PhD students. It is the leader in the Capital Region for NIH funding for biomedical and clinical research. Albany Medical College's research centers are focused on immunology and microbial disease, molecular and cellular physiology, neuroscience and experimental therapeutics, and regenerative and cancer cell biology. On-going research is looking at vital health issues such as Alzheimer's disease, breast cancer, long Covid, addiction, flu, and more.

### Albany Med Health System (d/b/a as the "Center")

The Center entity within the Albany Med Campus, was established in 1982, and was organized for the purpose of coordinating planning, financial management, resource utilization, and policy direction for the related entities.

### **System Transformation:**

Since 2016, the Albany Medical Center Hospital has transformed from being a single entity in Albany, New York into being the major flagship of a regional system for health care, with four acute care hospitals, visiting nurses home care services, 125 medical and specialty clinics, ambulatory surgery centers, and urgent care sites.

Comprised of Albany Medical Center Hospital, Columbia Memorial Health (2016), Saratoga Hospital (2017), Glens Falls Hospital (2020), and the Visiting Nurses Association of Albany (2021), the Albany Med Health System is the only regionally governed, not-for-profit health care system serving 25 counties across northeastern New York and western New England. The System has 1,520 licensed hospital beds, 16,300 employees, 900 physicians, 636 Advanced Providers, more than 125 off-site centers, and nearly annual inpatient 65,000 admissions.

The System allows for improvements in the quality of care for patients through standardized protocols, easier transfer of information, coordination of care, the attraction of top professional talent and other channels. The System is structured to enhance the strengths of each of its organizations and to enable a coordinated planning process that identifies additional synergies and opportunities as affiliations evolve.

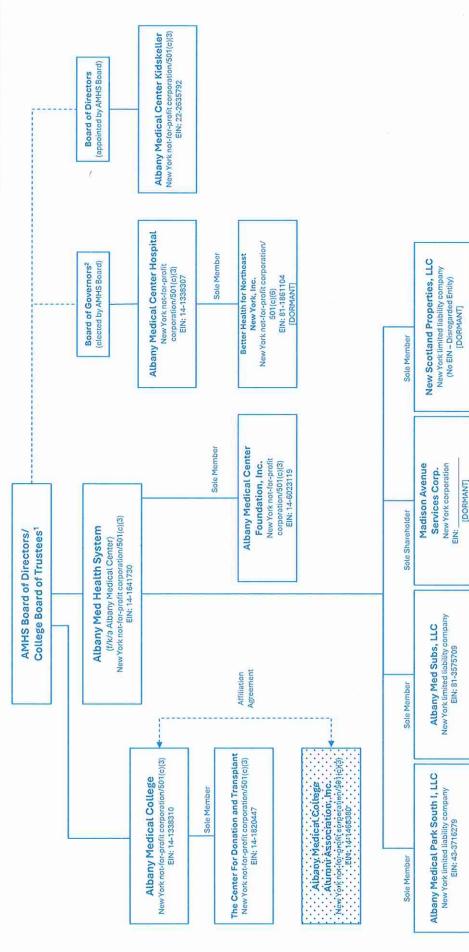
The affiliations also mean better access to primary and specialty care services for the broader region, and are intended to meet the area's diverse health care needs. With four hospitals working together, the expertise of each forms a network, similar to that of large metropolitan centers, allowing the Albany Med Health System to bring more resources further into our communities. Strengths of each hospital are recognized and capitalized on, including their key roles in their communities. At the same time, Albany Med's advanced care is readily available to patients from the Mid-Hudson region to the North Country.

SEE ATTACHED ORGANIZATION CHART FOR ALBANY MED CAMPUS ENTITIES AND SYSTEM ENTITIES.

### CONFIDENTIAL

# Albany Campus Organizational Structure – July 1, 2025 Albany Med Health System



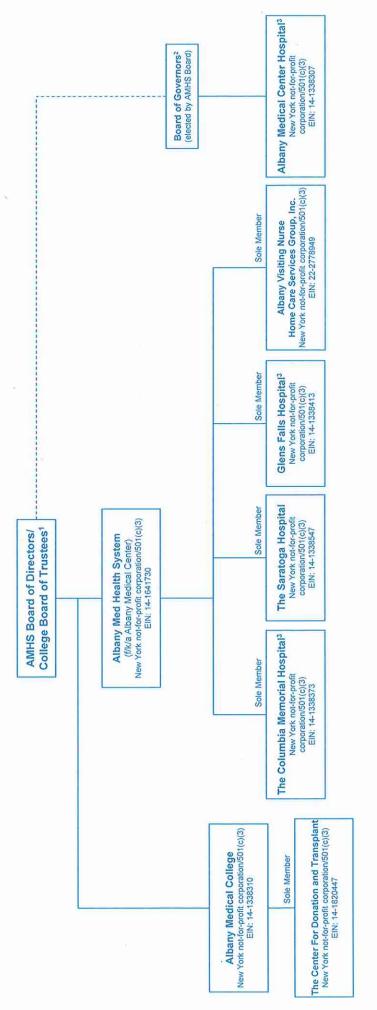




<sup>1</sup> Per the Bylaws of Albany Medical College and the Omnibus Resolution of the Luison Committee of Trustees and Governors adopted by the Board of Directors of AMHS on January 19, 1983, the responsibility for the conduct of the College is vested in the College Board of Trustees, subject to the direction and control of the directors of AMHS.

<sup>2</sup> Per the Bylaws of Albany Medical Center Hospital and the Omnibus Resolution of the Laison Committee of Trustees and Governors adopted by the Board of Directors of AMHS on January 19, 1983, the responsibility for the conduct of AMCH is vested inthe AMCH Board of Governors, subject to the direction and control of the directors of AMHS.

## Albany Med Health System Organizational Structure – December 1, 2024



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<sup>3</sup> The Boards of The Columbia Memorial Hospital, Glens Falls Hospital and Albany Medical Center Hospital consist of the same individuals.

### **Attachment B to Albany CRC Application**

### Summary of Proposed Project

The proposed bond financing in the amount of up to \$425,000,000 will be used for several different purposes:

A.	Refinancing of the FHA-insured debt in the name of Albany Medical Center Hospital	\$275.0 Million (up to)
В.	Refinancing of the 2014A and B Bonds for the Albany Medical Center Medical Office Building Project in the name of Albany Medical Center (n/k/a AMHS)	\$32.0 Million (up to)
C.	Refinancing of the 2014A and B Bonds for the Albany Medical Center Garage Project in the name of Albany Medical Center (n/k/a AMHS)	\$30.0 Million (up to)
D.	New Funds of up to \$80,000,000, of which \$60,000,000 will be funded through tax-exempt bonds and \$20,000,000 will be funded through taxable bonds.	\$80.00 Million (up to)
E.	Payment of Issuance and Misc. Costs in the estimated amount of up to \$8,000,000.	\$8.0 Million (up to)

A detailed description of each of these purposes/bond components is provided below:

### **Refinancing of AMCH FHA-Insured Debt:**

The Albany Medical Center Hospital is the borrower on 4 FHA-Insured loans, with an approximate combined outstanding balance of \$259 million as of 10/31/2025. These loans were closed over the last 15 years and were used to finance various projects on the campus: construction of the Patient Tower (B building), financing of the South Clinical Campus, financing of the 40 New Scotland parking garage, and the financing of the Pediatric Emergency Center and patient capacity expansion projects. The largest loan was used to finance the Patient Tower and has an outstanding balance of \$188 million, with an interest rate of 6.2% and a remaining term of 13 years. All of the loans are secured by a lien on substantially all of the Hospital's assets, including a mortgage on all properties and a security interest in gross receipts.

### Summary of FHA Insured Debt - 10/31/2025

Loan	Balance 10/31/2025	Rate	Current Tax Status	Term/Maturity
Patient Tower Loan	\$182.75 Million	6.20% plus 50 bps MIP	Taxable	7/1/2038
SCC Loan	\$ 2.56 Million	4.66% plus 50 bps MIP	Taxable	5/1/2029
Garage Loan	\$ 19.8 Million	3.86% plus 65 bps MIP	Taxable	2/1/2034
Peds Ed and PC Project	\$ 53.92 Million	4.26% plus 65 bps MIP	Taxable	3/1/2044
TOTAL	\$259.03 Million			

As shown above, in addition to the interest rates on the loans, Albany Med pays Mortgage Insurance Premiums of 50 – 65 bps per loan.

By refinancing these loans, Albany Med will be able to realize a lower rate on a large portion of the debt through tax-exempt financing, eliminate the need for Mortgage Insurance Premiums, achieve significant cash flow savings by extending the terms of the loans, and benefit from more flexible loan terms and structure (including a change in loan covenants and the expected release of mortgage liens). In addition, with the payoff of the HUD loans, there will no longer be a requirement for a restricted Mortgage Reserve Fund, which will result in approximately \$30 million being released to AMCH for operating/ strategic purposes and cash reserves.

### Refinancing of 2014 Park South MOB and Parking Garage Bonds:

Albany Med is also looking to refinance the balances of tax-exempt and taxable bonds that were issued in 2014 by the City of Albany CRC to finance the construction of the Medical Office Building and Parking Garage on Myrtle Avenue in the Park South neighborhood of Albany. The Medical Office Building consists of 135,000 sf and currently houses a variety of Albany Med medical clinical spaces. Albany Med also leases 21,573 sf (or 15.98% of the building) to CCP TASS, Inc. (f/n/a Community Care Physicians).

These bonds are held by KeyBank, Berkshire Bank, and a private investment group, and have a mandatory call option in June of 2026. The total outstanding balance of these bonds is  $\sim$  \$44.03 Million. By refinancing these bonds, Albany Med will eliminate its refinancing risks in 2026, reduce exposure to variable rate bonds, eliminate a complicated set of interest rate swap agreements, and achieve cash flow savings by extending the overall term of the bonds beyond their existing maturity dates.

### Summary of 2014 Park South Bonds

Bond	Balance 10/31/2025	Tax Status	Mandatory Call Option/Maturity
2014 MOB A	\$17.9 Million	Tax-Exempt	6/1/2026/ 7/1/2046
2014 MOB B	\$ 5.8 Million	Taxable	6/1/2026/ 7/1/4046
2014 Garage A	\$16.14 Million	Tax-Exempt	6/1/2026/ 7/1/2046
2014 Garage B	\$ 4.19 Million	Tax-Exempt	6/1/2026/ 7/1/2046
TOTAL	\$44.03 Million		

### New Funds of up to \$80.0 Million:

AMCH is requesting up to \$80.0 million in new funds as part of the proposed bond financing. These funds would be issued on both a tax-exempt and taxable basis, with an initial breakdown of \$60 million tax-exempt and \$20 million taxable.

The new funds would be used for a variety of projects that would benefit and enhance the delivery of health care services in the community:

1) Renovation of Emergency Department on the Albany Medical Center Hospital campus.

The proposed renovation will reconfigure the existing ED in order to increase patient capacity and improve staff flow in each of the zones of the department. A bulk of the work will be interior renovations, with a minor addition to the building at the pedestrian entry. See Attachment E.

- 2) Financing of medical equipment and fixtures, including certain IT expenditures related to the implementation and continued optimization of a new electronic medical records system (EPIC).
- 3) Funds for working capital to assist with certain operational expenses on the AMCH campus (to be financed with taxable bonds).

### **Attachment C to Albany CRC Application**

### List of Board Members and Officers

### **Albany Medical Center Hospital Board of Governors**

### **Board Members**

- 1. Raimundo Archibold, Chair
- 2. Courtney Haskins, Vice Chair
- 3. Mary Gail Biebel
- 4. James Cullum
- 5. Sharon Duker
- 6. Anthony Durante
- 7. George Ferone
- 8. Daniel Fitzpatrick
- 9. Margaret Gillis
- 10. Thomas Guay
- 11. Douglas Hamlin
- 12. Michael Irwin
- 13. Douglas Kirkpatrick, M.D.
- 14. Kirk Kneller
- 15. Ruth Mahoney
- 16. Dennis McKenna, M.D.
- 17. Steven Parnes, M.D.
- 18. Theresa Skaine
- 19. Jeffrey Stone
- 20. Jason Mouzakes, M.D.
- 21. Paul Scimeca
- 22. Dorothy Urschel

### Emeritus Board Members: James J. Barba

### **Officers**

President and CEO, Dennis P. McKenna, MD

Treasurer, Frances S. Albert

Secretary, Matthew C. Jones

Hospital Director ("chief executive officer" of the Hospital for purposes of 10 NYCRR § 405.2(d)), Jason Mouzakes, MD

### Attachment D to Albany CRC Application Section 1.B.2.

### ALBANY MEDICAL CENTER HOSPITAL AND RELATED ENTITIES ("AMCH")

Neither AMCH nor any management of AMCH are a plaintiff or a defendant in any civil or criminal litigation, except:

- Litigation being defended under AMCH's self-insurance program or by insurance companies
  on behalf of AMCH, the probable recoveries in which and the estimated cost and expenses
  of defense in which will be entirely within AMCH's insurance policy limits (subject to
  applicable deductibles which AMCH believes will be within its resources to pay) or within its
  self-insurance funding levels, and will not materially adversely affect AMCH's operations or
  financial condition; and
- 2. Litigation in which AMCH is the plaintiff, consisting of civil lawsuits against third-party payors relating to payment disputes, litigation challenging aspects of the federal 340B drug program, and participation with other health care providers in class action litigation against manufacturers and distributors of opioid products.

### **Attachment E to Albany CRC Application**

### AMCH Emergency Department Renovation Use of New Funds

### **Existing ED Entrance**





### **Project Memo**

Date: 4/14/2025

To: Mr. Briggs Montero From: Alessandro Renzi

Re: D Basement Emergency Department Renovations Project Narrative

cc:

The proposed Emergency Department (ED) Renovation will reconfigure the existing ED in order to increase patient capacity and improve staff flow in each of the zones of the department. A bulk of the work will be interior renovations with a minor addition to the building at the pedestrian entry.

### **Building Entry and waiting room**

The existing pedestrian entrance vestibules will be modified to economize space in the vestibules which will be given back to the clinical spaces in the ED. Additionally, a newly installed weapons detection device will be accounted for in the vestibule to better guide entry flow into the ED.

The existing waiting room space will be increased in size by approximately 400 square feet to accommodate the increased flow of patients the ED has been experiencing; it is anticipated that fifty (50) waiting room chairs can fit within the confines of the new waiting room. The front reception area will be designed to provide additional safety to the security, patient access and care teams assigned to the seated positions. Lastly, inmate waiting has been relocated outside of the main ED and is located at the D building elevators in a dedicated room on this floor.

No work is planned for the ambulance entrance vestibule.

### **Triage**

The triage area will be reconfigured to provide three (3) hard walled triage rooms and four (4) curtained triage positions. Access to triage is gained from the waiting room, the main ED as well as the newly formed E and F zones to the south.

### "E Zone" Low and Moderate Acuity treatment area

The existing E zone will be reconfigured to provide newly codified "Low Acuity" patient positions into the ED. These Low Acuity positions are curtained spaces with a recliner for the patient and a chair for the patient's visitor. The amount of space required for this position is considerably smaller than a treatment room, as the anticipated use is that of lower acuity patients which would not require a team workup and are at a lower risk of acute care. A dedicated area for results pending waiting has also been designed into the space, to further alleviate congestion from the high flow anticipated in this zone.

### "F Zone" Low and Moderate Acuity treatment area

The project proposes the consolidation of existing corridor pathways, a conference room and public spaces in order to add a new "F" zone with nine (9) new hard walled ED exam rooms and four (4) new curtained Low Acuity positions.

### Behavioral Health (BH)

The existing Behavioral Health sub-unit in the ED will not be affected by these renovations and will be existing to remain.



### "B Zone" Acute Care

The B zone will be modified to provide additional seated and standing staff areas. Treatment rooms will be increased in size from the standard 120 square foot(s.f.) minimum to 150 s.f. to 250 s.f. rooms. A minor building addition requiring site plan, planning board and SEQR approval will be undertaken in order to provide an additional 195 square foot treatment room for B zone. The process for the building addition should not be difficult as only a short environmental assessment form workbook are anticipated for the 125 s.f. addition.

### "A Zone" High Acuity Trauma/Resuscitation

The existing Trauma / Resuscitation rooms will be reconfigured in order to provide two (2) identically handed double rooms and one (1) single room. The staff areas immediately adjacent to the Trauma / Resuscitation rooms will be increased in size to provide additional seated and standing positions for providers, mid-level providers, staff and patient access employees. Three (3) EMS staging positions will be provided in this zone to alleviate congestions from ambulance deliveries to the ED ambulance vestibule.

### Critical Care Staging Unit

A new area will be provided within the ED, which will serve as an intermediate step-down area for critical care of patients before they are discharged to their respective medical surgical rooms within the hospital. Here, four (4) hard wall rooms and two (2) curtained positions are provided for this purpose.

### Radiology

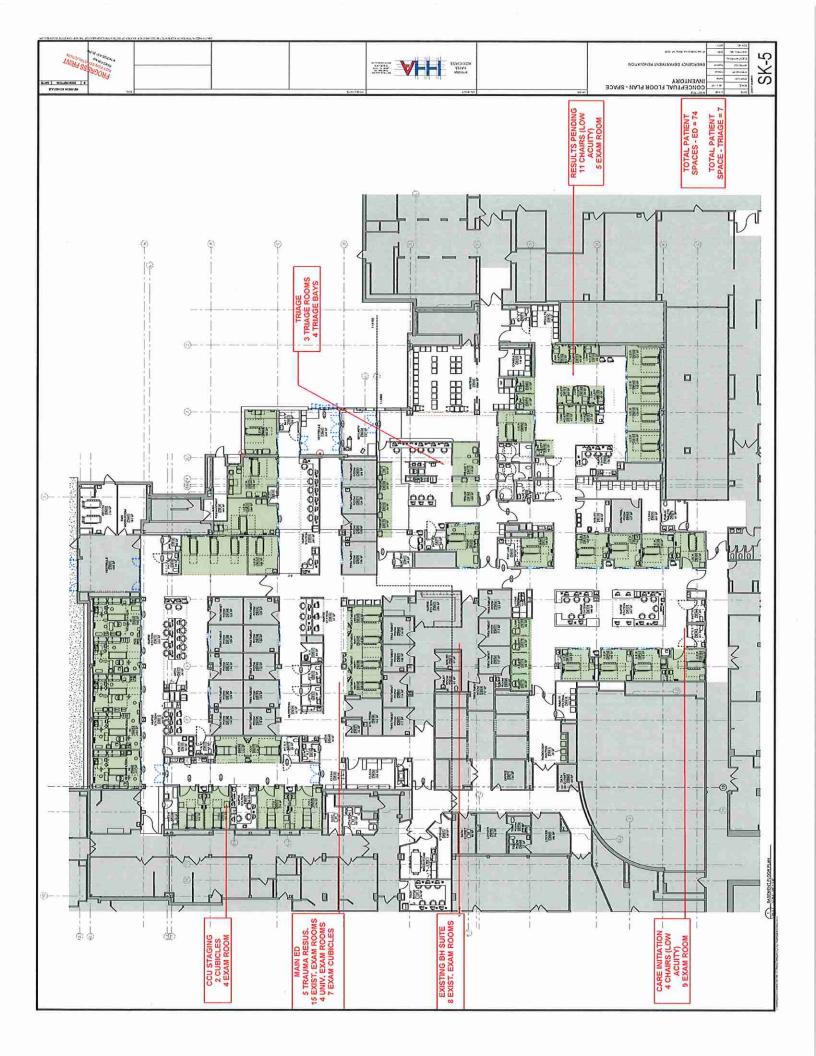
The existing radiology program adjacent to the ED will not be affected by these renovations and will be existing to remain.

In total the patient clinical care program for the proposed ED is as follows:

Triage: 7 patient positions E Zone: 16 patient positions F Zone: 13 patient positions BH: 8 patient positions B Zone: 18 patient positions A Zone: 13 patient positions CCU: 6 patient positions

Total: 74 patient positions plus 7 triage positions

Alessandro Renzi - Principal







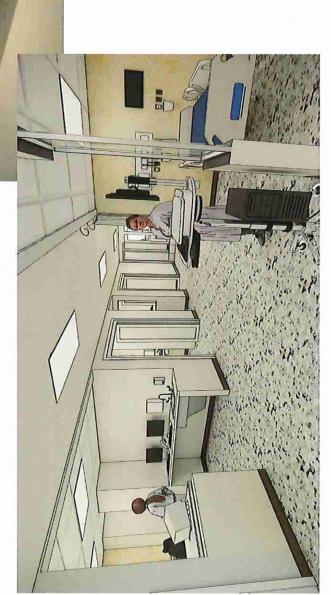














A-ZONE NURSE STATION CCU HOLDING ZONE



