City of Albany Industrial Development Agency

21 Lodge Street Albany, New York 12207 Telephone: (518) 434-2532

Elizabeth Staubach, Chair Lee Eck, Vice Chair Darius Shahinfar, Treasurer Anthony Gaddy, Secretary Joseph Better John Maxwell Christopher Betts Sarah Reginelli, Chief Executive Officer Thomas Conoscenti, COO/Interim CFO Andy Corcione, Project Services Director Marisa Franchini, Agency Counsel A. Joseph Scott, Special Counsel

To: Elizabeth Staubach Lee Eck Darius Shahinfar Christopher Betts Joseph Better Anthony Gaddy John Maxwell CC: Sarah Reginelli Marisa Franchini Joe Scott Emma Fullem Thomas Conoscenti Andy Corcione Amy Horwitz Date: June 16, 2023

IDA REGULAR BOARD MEETING

A Regular Meeting of the City of Albany Industrial Development Agency will be held on <u>Thursday, June 22, 2023 at 12:15 pm</u> at 21 Lodge St. Albany, NY 12207

AGENDA

Roll Call, Reading & Approval of the Minutes of Regular Board Meeting of May 18, 2023

Report of Chief Financial Officer

A. Financial Report

Unfinished Business

A. None

New Business

- A. 48 North Pearl Street, LLC
 - i. Public Hearing Resolution
- B. 563 New Scotland Avenue, LLC
 - i. Resolution Authorizing Consent & Subordination Agreement
- C. The Lofts at Pine Hills, LLC (237 Western Ave) i. Resolution Approving Third & Final Extension of Amended Approving Resolution

Other Business

- A. Agency Update
- B. Compliance Update

Adjournment

City of Albany Industrial Development Agency

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IDA MINUTES OF REGULAR BOARD MEETING

May 18, 2023, at 12:15 p.m.

Attending:	Elizabeth Staubach, Lee Eck, John Maxwell, Joseph Better, Anthony Gaddy, Darius Shahinfar
Absent:	Christopher Betts
Also Present:	Sarah Reginelli, Tom Conoscenti, Andy Corcione, Emma Fullem, Renee McFarlin, Mike Bohne, Tom Libertucci, Amy Horwitz, Joseph Scott, Chris Canada
Public Present:	None

Chair Elizabeth Staubach called the Regular Board Meeting of the IDA to order at 12:16 p.m. at 21 Lodge St., Albany, NY.

Roll Call, Reading and Approval of Minutes of the March 16, 2023, Regular Board Meeting

A roll call of the Board members present was held. Chair Elizabeth Staubach reported that all members were present except Christopher Betts. Since the minutes of the previous meeting had been distributed to Board members in advance for review, Ms. Staubach made a proposal to dispense with reading and approve the minutes of the Regular Board meeting of March 16, 2023. A motion was made by Anthony Gaddy and seconded by Joseph Better to accept the minutes as presented. The motion to accept the minutes as presented was passed with all other members voting aye.

Report of Chief Financial Officer

Staff asked BST to provide an update on the financials. BST reported on agency fees and interest income collected for the month of April and projected for the month of May. BST advised that all known expenses for April were previously approved and that based on projections, the IDA is on track to have a year to end cash balance of approximately \$4.3 million.

Unfinished Business

None.

New Business

TRPS Lark, LLC (Corner of Lark St. and Morris St.)

Staff reviewed the request for the *Resolution Approving Extension of Approving* Resolution for the TRPS Lark, LLC project. Staff reported that the Project proposes to construct a +/- 37,500 SF, 4-story apartment complex containing approximately 40 residential workforce housing units. A portion of the currently vacant

project site was previously owned by the Albany Community Development Agency. The project was approved for Agency assistance in May 2022. Due to the challenging economic environment, the Applicant is requesting an extension of the Approvals for an additional 12 months. The request is administrative in nature with no additional assistance being requested. A project representative was available by phone if there were any questions from the Board. Staff also noted that extensions of approvals are examined on a case-by-case basis.

Chair Elizabeth Staubach asked for a motion to approve the *Resolution Approving Extension of Approving Resolution*, TRPS Lark, LLC. A motion was made by Darius Shahinfar and seconded by Lee Eck. A vote being taken, the resolution passed unanimously with all members voting aye.

Project Evaluation and Assistance Framework-2023 Update

Staff provided a summary of the update to the Project Evaluation and Assistance Framework currently underway by staff and outside consulting firm W-ZHA, LLC. Staff noted that the ongoing update was discussed at length during the previous Governance Committee meeting. Based on current market conditions and recent legislation, the Governance Committee positively recommended an amendment to expand the use of pre-qualified third-party project development and economic advisory consultants to review requests for financial assistance until the update to the Framework is completed.

Chair Elizabeth Staubach asked for a motion to approve the *Resolution Amending Project Evaluation and Assistance Framework*. A motion was made by Joseph Better and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

Other Business

Agency Update

Staff provided an update to the Board on pending NYS legislation potentially affecting IDAs as well as legislation that had passed in the State budget that created a monitor within the NYS Inspector General's office to provide additional oversight of the Orange County IDA. Staff noted that NYSEDC has been continually active in staying on top of legislative matters affecting IDAs and has engaged Agency staff as needed.

Staff reported on the status of the 1211 Western Avenue Property Associates, LLC project where construction has been stopped as a result of a dispute with their general contractor. The Agency sent a letter in April to the developer requesting monthly status updates on progress to which they have quickly responded to. The May 17, 2023 letter was distributed to the Board at the meeting. According to the developer, they are working with a new general contractor to resume construction. In addition, staff reported that the Agency is named in litigation relating to a contractor dispute on the Project. While the Project Documents provide that the Project Beneficiary indemnify the Agency in legal matters, Agency Counsel has recommended obtaining separate representation in the matter.

Chair Elizabeth Staubach asked for a motion to approve retaining Hodgson Russ for legal services regarding the pending litigation. A motion was made by Joseph Better and seconded by Lee Eck. A vote being taken, the motion passed unanimously with all members voting aye.

Compliance Update

Staff provided an update that NYS Comptroller's Office released their annual report on the Performance of Industrial Development Agencies in April. The data analyzes the fiscal year ending 2021. A more detailed summary would be provided at an upcoming Board meeting.

Staff also noted that as is typical after submission of the PARIS Report, staff received additional clarifying questions NYS Comptroller's Office regarding the 2022 Annual Report submission. Staff expect to provide a reply to the inquiry in early June.

Staff provided an update on the Holland Ave OZ, LLC project. This 67,000 square foot multi-fam residential project was approved in 2021. Estimated costs are \$12.1 million dollars and will include 60 apartments of 1–2-bedroom units. Construction is progressing as planned.

Capitalize Albany Corporation (Liberty Park Acquisition Assistance)

Chair Elizabeth Staubach asked for a motion to enter Executive Session to discuss pending litigation. A motion was made by Lee Eck and seconded by John Maxwell. A vote being taken, unanimously with all members voting aye. Capitalize Albany Board member Anthony Gaddy and staff remained in the room. Executive session was entered into at 12:32 pm.

Chair Elizabeth Staubach asked for a motion to exit Executive Session. A motion was made by Darius Shahinfar and seconded by Joseph Better. A vote being taken, unanimously with all members voting aye. Executive Session concluded at 12:58 pm.

No action was taken during the Executive Session.

A motion to adjourn the meeting was made by Anthony Gaddy and seconded by Darius Shahinfar, and a vote being taken, the meeting adjourned at 12:58 p.m.

Respectfully submitted,

Anthony Gaddy, Secretary

City of Albany IDA 2023 Monthly Unrestricted Cash Position May 2023

	Actual	Actual	Actual	Actual	Actual	Projected							
	January	February	March	April	Мау	June	July	August	September	October	November	December	YTD Total
Beginning Balance	\$ 4,240,072	\$ 4,445,682	<u>\$ 4,325,143</u>	\$ 4,306,164	\$ 4,063,872	\$ 4,024,383	\$ 3,978,730	<u>\$ 3,978,730</u>	\$ 3,978,730	\$ 3,978,730	\$ 3,978,730	<u>\$ 3,978,730</u>	<u>\$ 4,240,072</u>
Revenue Fee Revenue Application Fee Agency Fee	\$ - 334,459	\$-	\$ -	\$ - -	\$ - -	\$ 1,500 56,033	\$-	\$-	\$-	\$-	\$ - -	\$ - -	\$ 1,500 \$ 390,492
Administrative Fee Modification Fee	500	1,500	10,000			500							12,500
Subtotal - Fee Revenue	<u>\$ 334,959</u>	<u>\$ 1,500</u>	<u>\$ 10,000</u>	<u>\$</u> -	<u>\$</u> -	\$ 58,033	<u>\$</u> -	<u>\$ 404,492</u>					
Other Revenue AFP 107 Corp. Community Development Fee 9% LIHTC Fee(LV Apart, Housing Visions) Interest Income	\$ - 2,106	\$- 1,903	\$ - 2,108	\$-	\$ - 2,110	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$ - - 10,268
CRC NYS BIC Misc	14,827												14,827
Subtotal - Other Revenue	<u>\$ 16,933</u>	<u>\$ 1,903</u>	<u>\$ 2,108</u>	<u>\$ 2,041</u>	<u>\$ 2,110</u>	<u>\$</u> -	<u>\$</u> -	<u>\$ -</u>	<u>\$</u> -	<u>\$ -</u>	<u>\$</u> -	<u>\$ -</u>	<u>\$ 25,095</u>
Total - Revenue	<u>\$ 351,892</u>	\$ 3,403	<u>\$ 12,108</u>	<u>\$ 2,041</u>	<u>\$ 2,110</u>	<u>\$ 58,033</u>	<u>\$</u> -	<u>\$</u>	<u>\$</u> -	<u>\$</u> -	<u>\$</u> -	<u>\$</u> -	<u>\$ 429,587</u>
Expenditures Management Contract Consulting Fees Strategic Activities Cyber Sercurity and IT Expenses	\$ 41,186	\$ 123,558	20,640	\$ 41,186 3,600	\$ 41,186	\$ 41,186							\$ 288,302 \$ 24,240
Audits Agency Counsel ED Support Sub-lease AHCC NYS BIC	42,000 62,500		8,200	62,500		62,500							8,200 42,000 187,500 - -
D & O Insurance Misc. Legal Expenses SBAP Grant Awards Other Expenses	596	384	2,099 148 	- 137,047 -	413								3,492 137,195 -
Total - Expenditures	\$ 146,282	\$ 123,942	\$ 31,087	\$ 244,333	\$ 41,599	\$ 103,686	\$-	\$ -	\$-	\$-	\$-	\$ -	\$ 690,929
Ending Balance	\$ 4,445,682	\$ 4,325,143	\$ 4,306,164	\$ 4,063,872	\$ 4,024,383	<u>\$ 3,978,730</u>							

PUBLIC HEARING RESOLUTION 48 NORTH PEARL STREET LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at the offices of the Agency located at 21 Lodge Street in the City of Albany, Albany County, New York on June 22, 2023 at 12:15 p.m., local time.

The meeting was called to order by the (Vice) Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Elizabeth Staubach	Chair
Lee E. Eck, Jr.	Vice Chair
Darius Shahinfar	Treasurer
Anthony Gaddy	Secretary
Joseph Better	Member
Christopher Betts	Member
John F. Maxwell	Member

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli	Chief Executive Officer
Thomas Conoscenti	Chief Operating Officer/Interim CFO
Andrew Corcione	Project Services Director
Renee McFarlin	Senior Economic Developer, Capitalize Albany Corporation
Michael Bohne	Communications & Marketing Manager, Capitalize Albany Corporation
Emma Fullem	Program Assistant, Capitalize Albany Corporation
Amy Horwitz	Executive Assistant, Capitalize Albany Corporation
Marisa Franchini, Esq.	Agency Counsel
A. Joseph Scott, III, Esq.	Special Agency Counsel

The following resolution was offered by ______, seconded by ______, to wit:

Resolution No. 0623-____

RESOLUTION AUTHORIZING THE CHIEF EXECUTIVE OFFICER OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY TO HOLD A PUBLIC HEARING REGARDING A PROPOSED PROJECT TO BE UNDERTAKEN FOR THE BENEFIT OF 48 NORTH PEARL STREET LLC.

WHEREAS, the Agency is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws

of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research and recreation facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act), or to cause said projects to be acquired, constructed, reconstructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, 48 North Pearl Street LLC, a New York State limited liability company (the "Company"), submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in a 0.19 acre parcel of land located at 48 North Pearl Street (Tax Map No. 76.34-2-21) in the City of Albany, Albany County, New York (the "Land"), together with an existing approximately 21,000 square foot building located thereon (the "Existing Facility"), (2) the renovation and reconstruction of the Existing Facility and the construction of an approximately 14,000 square foot addition to the Existing Facility (the "Addition" and collectively with the Existing Facility, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (collectively, the "Equipment") (the Land, the Facility and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as a mixed use building consisting of 20 residential units and approximately 14,000 square feet of commercial, professional and retail space; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, pursuant to Section 859-a of the Act, prior to the Agency providing any "financial assistance" (as defined in the Act) of more than \$100,000 to any project, the Agency, among other things, must hold a public hearing pursuant to Section 859-a of the Act with respect to said project; and

WHEREAS, the Agency desires to provide for compliance with the provisions of Section 859-a of the Act with respect to the Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

<u>Section 1</u>. The Agency hereby authorizes the Chief Executive Officer of the Agency, after consultation with the members of the Agency and Agency Counsel, (A) to establish the time, date and place for a public hearing of the Agency to hear all persons interested in the Project (the "Public Hearing"); (B) to cause the Public Hearing to be held in a city, town or village where the Project Facility is or is to be located, and to cause notice of such Public Hearing to be given to the public by publishing a notice or notices of such Public Hearing in a newspaper of general circulation available to the residents of the governmental units where the Project Facility is or is to be located, such notice or notices to comply with the requirements of Section 859-a of the Act; (C) to cause notice of the Public Hearing to be given to the chief executive

officer of the county and of each city, town, village and school district in which the Project Facility is or is to be located to comply with the requirements of Section 859-a of the Act; (D) to conduct such Public Hearing; (E) to cause a report of the Public Hearing fairly summarizing the views presented at such Public Hearing (the "Report") to be prepared; (F) to cause a copy of the Report to be made available to the members of the Agency; and (G) to cause this resolution to be sent via certified mail, return receipt requested to the chief executive officer of the County and of each city, town, village and school district in which the Project Facility is to be located to comply with the requirements of Section 859-a of the Act.

<u>Section 2</u>. The Chair, Vice Chair and/or Chief Executive Officer of the Agency is hereby authorized and directed to distribute copies of this Resolution to the Company and to do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution.

Section 3. All action taken by the Chief Executive Officer of the Agency in connection with the Public Hearing with respect to the Project prior to the date of this Resolution is hereby ratified and confirmed.

<u>Section 4</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Elizabeth Staubach	VOTING	
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Joseph Better	VOTING	
Christopher Betts	VOTING	<u> </u>
John F. Maxwell	VOTING	<u> </u>

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)
) SS.:
COUNTY OF ALBANY)

I, the undersigned Secretary of City of Albany Industrial Development Agency (the "Agency"), do hereby certify that I have compared the foregoing extract of the minutes of the meeting of the members of the Agency, held on June 22, 2023 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this _____ day of June, 2023.

Secretary

(SEAL)

RESOLUTION AUTHORIZING CONSENT AND SUBORDINATION AGREEMENT 563 NEW SCOTLAND AVE LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at the office of the Agency located at 21 Lodge Street in the City of Albany, Albany County, New York on June 22, 2023 at 12:15 p.m., local time.

The meeting was called to order by the (Vice) Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Elizabeth Staubach	Chair
Lee E. Eck, Jr.	Vice Chair
Darius Shahinfar	Treasurer
Anthony Gaddy	Secretary
Joseph Better	Member
Christopher Betts	Member
John F. Maxwell	Member

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli	Chief Executive Officer
Thomas Conoscenti	Chief Operating Officer/Interim CFO
Andrew Corcione	Project Services Director
Renee McFarlin	Senior Economic Developer, Capitalize Albany Corporation
Michael Bohne	Communications & Marketing Manager, Capitalize Albany Corporation
Emma Fullem	Program Assistant, Capitalize Albany Corporation
Amy Horwitz	Executive Assistant, Capitalize Albany Corporation
Marisa Franchini, Esq.	Agency Counsel
A. Joseph Scott, III, Esq.	Special Agency Counsel

The following resolution was offered by _____, seconded by _____, to wit:

Resolution No. 0623-___

RESOLUTION AUTHORIZING THE EXECUTION OF A CERTAIN CONSENT AND SUBORDINATION AGREEMENT WITH RESPECT TO EASEMENTS WITH RESPECT TO THE 563 NEW SCOTLAND AVE LLC PROJECT.

WHEREAS, the Agency is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter

and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research, and recreation facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed, reconstructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, on September 21, 2021 (the "Closing"), the Agency granted certain financial assistance to 563 New Scotland Ave LLC (the "Company"), in connection with a project (the "Project") for the benefit of the Company, said Project to include the following: (A) (1) the acquisition of an interest in approximately 21 parcels of land containing in the aggregate approximately 3.65 acres located at 563 New Scotland Avenue (tax map number 64.81-1-56), 583 New Scotland Avenue (tax map number 64.81-1-67), 301 South Allen Street (tax map number 64.81-1-63), 313 South Allen Street (tax map number 64.81-1-64), 311 South Allen Street (tax map number 64.81-1-65), 319 South Allen Street (tax map number 64.81-1-66), 90 Onderdonk Avenue (tax map number 64.81-1-47), 92 Onderdonk Avenue (tax map number 64.81-1-48), 94 Onderdonk Avenue (tax map number 64.81-1-49), 95 Onderdonk Avenue (tax map number 64.81-1-70), 96 Onderdonk Avenue (tax map number 64.81-1-50), 97 Onderdonk Avenue (tax map number 64.81-1-37), 98 Onderdonk Avenue (tax map number 64.81-1-51), 99 Onderdonk Avenue (tax map number 64.81-1-38), 100 Onderdonk Avenue (tax map number 64.81-1-52), 101 Onderdonk Avenue (tax map number 64.81-1-39), 102 Onderdonk Avenue (tax map number 64.81-1-53), 104 Onderdonk Avenue (tax map number 64.81-1-54), 111 Onderdonk Avenue (tax map number 64.81-1-40), 116 Onderdonk Avenue (tax map number 64.81-1-55) and Onderdonk Avenue (tax map number 64.81-1-72) in the City of Albany, Albany County, New York (collectively, the "Land"), together with seven (7) buildings located thereon (collectively, the "Existing Facility"), (2) the demolition of the Existing Facility, (3) the construction on the Land of four (4) buildings containing in the aggregate approximately 300,000 square feet (collectively, the "Facility") and (4) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (the "Equipment") (the Land, the Existing Facility, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to constitute an approximately 188 unit residential apartment complex, commercial/retail space and approximately 255 parking spaces to be owned and operated by the Company and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease of the Project Facility to the Company pursuant to the terms of a lease agreement dated as of September 1, 2021 (the "Lease Agreement") by and between the Agency and the Company; and

WHEREAS, simultaneously with the execution and delivery of the Lease Agreement (the "Closing"), (A) the Company executed and delivered to the Agency (1) a certain lease to agency dated as of September 1, 2021 (the "Lease to Agency") by and between the Company, as landlord, and the Agency, as tenant, pursuant to which the Company leased to the Agency a portion of the Land and all improvements now or hereafter located on said portion of the Land (collectively, the "Leased Premises"); (2) a certain license agreement dated as of September 1, 2021 (the "License to Agency") by and between the Company, as licensor, and the Agency, as licensee, pursuant to which the Company granted to the

Agency (a) a license to enter upon the balance of the Land (the "Licensed Premises") for the purpose of undertaking and completing the Project and (b) in the event of an occurrence of an Event of Default by the Company, an additional license to enter upon the Licensed Premises for the purpose of pursuing its remedies under the Lease Agreement; and (3) a certain bill of sale dated as of September 1, 2021 (the "Bill of Sale to Agency"), which conveyed to the Agency all right, title and interest of the Company in the Equipment, (B) the Company and the Agency executed and delivered (1) certain payment in lieu of tax agreements dated as of September 1, 2021 (collectively, the "Payment in Lieu of Tax Agreement") by and between the Agency and the Company, pursuant to which the Company agreed to pay certain payments in lieu of taxes with respect to the Project Facility, (2) a certain recapture agreement (the "Section 875 GML Recapture Agreement") by and between the Company and the Agency, required by the Act, regarding the recovery or recapture of certain sales and use taxes and (3) a certain uniform agency project agreement dated as of September 1, 2021 (the "Uniform Agency Project Agreement") relating to the granting of the Financial Assistance by the Agency to the Company, (C) the Agency filed with the assessor and mailed to the chief executive officer of each "affected tax jurisdiction" (within the meaning of such quoted term in Section 854(16) of the Act) a copy of a New York State Board of Real Property Services Form 412-a (the form required to be filed by the Agency in order for the Agency to obtain a real property tax exemption with respect to the Project Facility under Section 412-a of the Real Property Tax Law) (the "Real Property Tax Exemption Form") relating to the Project Facility and the Payment in Lieu of Tax Agreement, (D) the Agency executed and delivered to the Company sales tax exemption letters (collectively, the "Sales Tax Exemption Letter") to ensure the granting of the sales tax exemption which forms a part of the Financial Assistance and (E) the Agency filed with the New York State Department of Taxation and Finance the form entitled "IDA Appointment of Project Operator or Agent for Sales Tax Purposes" (the form required to be filed pursuant to Section 874(9) of the Act) (the "Thirty-Day Sales Tax Report"); and

WHEREAS, in connection with the undertaking of the Project, which Project is being developed in three separate phases, the Company has requested, solely because the Agency has a leasehold interest in the Land (the "Request"), which Request is attached hereto as Exhibit A, that the Agency execute a consent and subordination agreement to ensure that all three phases of the Project work together as one Project with respect to the free flow of access and utilities amongst the Land (the "Consent and Subordination Agreement"); and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations adopted pursuant thereto by the Department of Environmental Conservation of the State of New York, being 6 NYCRR Part 617, as amended (the "Regulations" and collectively with the SEQR Act, "SEQRA"), the Agency must satisfy the requirements contained in SEQRA prior to making a final determination whether to proceed with the Request; and

WHEREAS, pursuant to SEQRA, the Agency has reviewed the Request in order to make a determination as to whether the execution and delivery of the Consent and Subordination Agreement is subject to SEQRA, and it appears that the Request is not an "Action" under SEQRA;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

Section 1. Pursuant to SEQRA, the approval of the Request is not an "Action" under SEQRA and therefore is not subject to SEQRA review by the Agency.

<u>Section 2</u>. The Agency hereby approves the Request and the execution of the Consent and Subordination Agreement and any other documents related thereto (collectively, the "Consent Documents"); provided, however, that such consent is contingent upon (A) the written consent by any holder of any mortgage on the Project Facility, if required, (B) approval by Agency Counsel and Special Agency Counsel to the form of the Consent Documents, (C) compliance with the terms and conditions contained in the Basic Documents (as defined in the Lease Agreement), (D) evidence satisfactory to the Agency that all payments in lieu of taxes and other local fees and assessments relating to the Project Facility, if any, have been paid by the Company, (E) the payment by the Company of the administrative fee of the Agency, and all other fees and expenses of the Agency in connection with the delivery of the Consent Documents, including the fees of Agency Counsel and Special Agency Counsel, (F) no additional Financial Assistance is being granted to the Company, and (G) the following additional conditions: None.

<u>Section 3</u>. Subject to the satisfaction of the conditions described in Section 2 hereof, the Chair (or Vice Chair) of the Agency is hereby authorized to execute and deliver the Consent Documents and any related documents necessary to provide for the Request, and, where appropriate, the Secretary (or Assistant Secretary) of the Agency is hereby authorized to affix the seal of the Agency thereto and to attest the same, with terms and conditions approved by the Chair (or Vice Chair), the execution thereof by the Chair (or Vice Chair) to constitute conclusive evidence of such approval.

<u>Section 4</u>. The officers, employees and agents of the Agency are hereby authorized and directed for and in the name and on behalf of the Agency to do all acts and things required or provided for by the provisions of the Request, and to execute and deliver all such additional certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing Resolution and to cause compliance by the Agency with all of the terms, covenants and provisions of the Request.

<u>Section 5</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Elizabeth Staubach	VOTING	
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Joseph Better	VOTING	
Christopher Betts	VOTING	
John F. Maxwell	VOTING	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)
)SS.:
COUNTY OF ALBANY)

I, the undersigned, Secretary of the City of Albany Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on June 22, 2023, with the original thereof on file in my office, and that the same is a true and correct copy of such proceedings of the Agency and of such Resolution set forth therein and insofar as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respect duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due public notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this _____ day of June, 2023.

Secretary

(S E A L)

EXHIBIT A

REQUEST

- SEE ATTACHED -

Law Office of Debra J. Lambek PLLC

302 Washington Avenue Extension Albany, New York 12203

> Debra J. Lambek Counsel (518) 862-9133 Ext, 4225 dlambek@lambeklaw.com

April 24, 2023

Elizabeth Staubach, Chair City of Albany Industrial Development Agency 21 Lodge Street Albany, New York 12207

Re: 563 New Scotland Avenue Project ("Project")

Dear Ms. Staubach:

As you know the above Project closed with City of Albany Industrial Development Agency ("Agency") in 2022. The Project is being developed in three separate phases. In order to ensure all three phases work together as one project, we have prepared a declaration of easement document to provide free flow of access and utilities among the parcels ("Easement"). Since the Agency straight lease transaction is already in place and of record, we request a consent and subordination from the Agency with respect to the Easement.

Enclosed please find a Consent and Easement document for your review and signature. If you have any questions or require any additional documentation or information in connection with this request, please do not hesitate to call. Thank you.

Very truly yours,

Debra J. Lambek Counsel

cc: Ryan Jankow Enc.

RESOLUTION APPROVING THIRD AND <u>FINAL</u> EXTENSION OF AMENDED APPROVING RESOLUTION THE LOFTS AT PINE HILLS LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at the office of the Agency located at 21 Lodge Street in the City of Albany, Albany County, New York on June 22, 2023 at 12:15 p.m., local time.

The meeting was called to order by the (Vice) Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Elizabeth StaubachChairLee E. Eck, Jr.Vice ChairDarius ShahinfarTreasurerAnthony GaddySecretaryJoseph BetterMemberChristopher BettsMemberJohn F. MaxwellMember

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli	Chief Executive Officer
Thomas Conoscenti	Chief Operating Officer/Interim CFO
Andrew Corcione	Project Services Director
Renee McFarlin	Senior Economic Developer, Capitalize Albany Corporation
Michael Bohne	Communications & Marketing Manager, Capitalize Albany Corporation
Emma Fullem	Program Assistant, Capitalize Albany Corporation
Amy Horwitz	Executive Assistant, Capitalize Albany Corporation
Marisa Franchini, Esq.	Agency Counsel
A. Joseph Scott, III, Esq.	Special Agency Counsel

The following resolution was offered by _____, seconded by _____, to

wit:

Resolution No. 0623-___

RESOLUTION APPROVING A THIRD AND FINAL EXTENSION OF THE EXPIRATION DATE RELATING TO THE AMENDED APPROVING RESOLUTION ADOPTED BY THE CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY WITH RESPECT TO A COMMERCIAL PROJECT FOR THE LOFTS AT PINE HILLS LLC.

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of 1969 Laws of New York, constituting Title 1 of Article 18 A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research and recreation facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, in January, 2021, The Lofts at Pine Hills LLC, a New York State limited liability company (the "Company"), submitted an application (the "Original Application") to the Agency, a copy of which Original Application is on file at the office of the Agency, which Application requested that the Agency consider undertaking a project (the "Original Project") for the benefit of the Company, said Original Project consisting of the following: (A) (1) the acquisition of an interest in approximately 9 parcels of land totaling approximately 1.62 acres located at 177 Quail Street, 179 Quail Street, 181 Quail Street, 183 Quail Street, 185 Quail Street, 187 Quail Street, 233 Western Avenue, 237 Western Avenue and 694 State Street Rear (respectively, Tax Map numbers: 65.61-5-26, 65.61-5-27, 65.61-5-28, 65.61-5-29, 65.61-5-30, 65.61-5-31, 65.61-5-41.1, 65.61-5-42 and 65.61-5-14) in the City of Albany, Albany County, New York (collectively, the "Land"), together with approximately nine buildings located thereon (collectively, the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of an approximately 124.323 square foot mixed use building and associated parking (the "Original New Facility" and collectively with the Existing Facility, the "Original Facility"), (3) the acquisition and installation therein and thereon of certain machinery, equipment and other personal property (collectively, the "Equipment") (the Land, the Original Facility and the Equipment being collectively referred to as the "Original Project Facility"); all of the foregoing to be owned and operated by the Company as an approximately 97 unit residential apartment building with approximately 6,000 square feet of commercial/retail space and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Original Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on February 18, 2021 (the "Public Hearing Resolution"), the Agency authorized a public hearing to be held pursuant to Section 859-a of the Act with respect to the Original Project; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Original Project and the financial assistance being contemplated by the Agency with respect to the Original Project, to be mailed on February 25, 2021 to the chief executive officers of the county and of each city, town, village and school district in which the Original Project Facility is to be located, (B) caused notice of the Public Hearing to be posted on February 25, 2021 at Albany City Hall located at 24 Eagle Street in the City of Albany, Albany County, New

York, as well as on the Agency's website, (C) caused notice of the Public Hearing to be published on February 27, 2021 in the Albany Times Union, a newspaper of general circulation available to the residents of City of Albany, Albany County, New York, (D) as a result of the ban on large meetings or gatherings pursuant to Executive Order 202.1, as supplemented, and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, as supplemented, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on March 10, 2021 at 12:00 o'clock p.m. local time, electronically via conference call rather than in person, and (E) prepared a report of the Public Hearing (the "Public Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Public Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on March 18, 2021 (the "Resolution Confirming SEQR Determination"), the Agency (A) concurred in the determination that the City of Albany Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA, and (B) acknowledged receipt of a negative declaration from the Planning Board issued on June 25, 2019 (the "Negative Declaration"), in which the Planning Board determined that the Original Project would not have a significant adverse environmental impact on the environment, and therefore, that an environmental statement need not be prepared with respect to the Original Project; and

WHEREAS, by further resolution adopted by the members of the Agency on March 18, 2021 (the "Commercial/Retail Finding Resolution"), the Agency (A) determined that the Original Project constituted a "commercial project" within the meaning of the Act, (B) found that although the Original Project Facility appears to constitute a project where facilities or properties that are primarily used in making the retail sales of goods or services to customers who personally visit such facilities may constitute more than one-third of the costs of the Original Project, the Agency is authorized to provide financial assistance in respect of the Original Project pursuant to Section 862(2)(a) of the Act because the Original Project Facility is located in a highly distressed area, (C) determined, following a review of the Public Hearing Report, that the Original Project would serve the public purposes of the Act by preserving permanent private sector jobs in the State of New York, and (D) determined that the Agency would proceed with the Original Project and the granting of the Financial Assistance; provided however, that no financial assistance would be provided to the Original Project by the Agency unless and until the Mayor of the City of Albany, as chief executive officer of the City of Albany, New York, pursuant to Section 862(2)(c) of the Act, confirmed the proposed action of the Agency with respect to the Original Project; and

WHEREAS, by resolution adopted by the members of the Agency on March 18, 2021 (the "Pilot Deviation Approval Resolution"), the members of the Agency determined to deviate from the Agency's uniform tax exemption policy with respect to the Original Project; and

WHEREAS, by further resolution adopted by the members of the Agency on March 18, 2021 (the "Approving Resolution"), the Agency determined to grant the Financial Assistance and to enter into a lease agreement (the "Lease Agreement") between the Agency and the Company and certain other documents related thereto and to the Original Project (collectively with the Lease Agreement, the "Basic Documents"). Pursuant to the terms of the Lease Agreement, (A) the Company will agree (1) to cause the Original Project to be undertaken and completed, and (2) as agent of the Agency, to undertake and complete the Original Project and (B) the Agency has leased the Original Project Facility to the Company. The Lease Agreement grants to the Company certain options to acquire the Original Project Facility from the Agency; and

WHEREAS, by further resolution adopted by the members of the Agency on March 17, 2022 (the

"Resolution Approving Extension of Approval Resolution"), the Agency determined to extend the expiration date of the Approving Resolution from March 18, 2022 to December 31, 2022; and

WHEREAS, in April, 2022, the Agency received an amended application with respect to the Original Project (the "Application"), which Application supplants the Original Application, which Application requests the Agency to (A) amend the description of the Original Project, and (B) despite the increase in the cost of the Original Project, as amended, to decrease the Financial Assistance being provided by the Agency to the Company (collectively, the "Amendment"); and

WHEREAS, by resolution adopted by the members of the Agency on April 21, 2022 (the "Amended Approving Resolution") the Agency determined to approve the Amendment and the Project, as amended; and

WHEREAS, pursuant to the Application, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") which amends the Original Project for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in approximately 9 parcels of land totaling approximately 1.62 acres located at 177 Quail Street, 179 Quail Street, 181 Quail Street, 183 Quail Street, 185 Quail Street, 187 Quail Street, 233 Western Avenue, 237 Western Avenue and 694 State Street Rear (respectively, Tax Map numbers: 65.61-5-26, 65.61-5-27, 65.61-5-28, 65.61-5-29, 65.61-5-30, 65.61-5-31, 65.61-5-41.1, 65.61-5-42 and 65.61-5-14) in the City of Albany, Albany County, New York (collectively, the "Land"), together with approximately nine buildings located thereon (collectively, the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of two (2) buildings containing approximately 105,610 square feet of space (collectively, the "New Facility" and collectively with the Existing Facility, the "Facility"), (3) the acquisition and installation therein and thereon of certain machinery, equipment and other personal property (collectively, the "Equipment") (the Land, the Facility and the Equipment being collectively referred to as the "Project Facility"); all of the foregoing to be owned and operated by the Company as an approximately 83 unit residential apartment building with approximately 5,563 square feet of commercial/retail space and approximately 69 off street parking spaces and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by certificate dated May 11, 2022 (the "Public Approval"), the Mayor, as chief executive officer of the City of Albany, New York, confirmed the proposed action to be taken by the Agency with respect to the Project for the purposes of Section 862(2)(c) of the Act; and

WHEREAS, by resolution adopted by the members of the Agency on December 15, 2022 (the "Resolution Approving the Second Extension of Amended Approving Resolution") the Agency determined to extend the expiration date of the Amended Approving Resolution from December 31, 2022 to June 30, 2023; and

WHEREAS, the Company has provided a written request (the "Third Extension Request"), a copy of which Third Extension Request is attached hereto as Exhibit A, requesting that the Agency again extend the scheduled expiration date of the Amended Approving Resolution, as extended, to December 31, 2023; and

WHEREAS, the members of the Agency have reviewed the Third Extension Request and desire to extend the expiration date of the Amended Approving Resolution, as extended; provided, however that the Third Extension Request will be the final request for an extension with respect to this Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

<u>Section 1.</u> Based upon the representations made by the Company in the Third Extension Request, the Agency hereby finds that the findings and determinations relating to the Project contained in Section 3 of the Approving Resolution, as extended and amended continue to be in effect, and, therefore, the Agency hereby determines that it is desirable and in the public interest to extend the expiration date of the Amended Approving Resolution from June 30, 2023 to December 31, 2023.

Section 2. The Agency hereby determines: (A) to extend the expiration date of the Amended Approving Resolution, as extended to December 31, 2023 and (B) to not grant any further extensions with respect to the Project.

Section 3. The officers, employees and agents of the Agency are hereby authorized and directed, for and in the name and on behalf of the Agency, to do all acts and things required or provided for by the provisions of this Resolution, and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of this Resolution and to cause compliance by the Agency with all of the terms, covenants and provisions of this Resolution binding upon the Agency.

Section 4. Except as modified by this Resolution, the Amended Approving Resolution shall remain in full force and effect and the terms and conditions thereof are hereby confirmed.

Section 5. All action taken by the Chief Executive Officer of the Agency, Agency Counsel and Agency Special Counsel with respect to the Project, the Third Extension Request and the granting of the Second Extension Request is hereby ratified and confirmed.

<u>Section 6</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Elizabeth Staubach	VOTING
Lee E. Eck, Jr.	VOTING
Darius Shahinfar	VOTING
Anthony Gaddy	VOTING
Joseph Better	VOTING
Christopher Betts	VOTING
John F. Maxwell	VOTING

The Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)) ss.: COUNTY OF ALBANY)

I, the undersigned Secretary of City of Albany Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on June 22, 2023 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this _____ day of June, 2023.

Secretary

(S E A L)

SCHEDULE A

THIRD EXTENSION REQUEST

- SEE ATTACHED –

Patrick Rafferty The Lofts at Pine Hills, LLC 18 Division Street, Unit 610 Saratoga Springs, NY 12866

June 9, 2023

Elizabeth Staubach Chair City of Albany Industrial Development Agency 21 Lodge Street Albany, NY 12207

RE: Request for extension of approved PILOT for The Lofts at Pine Hills Project

Dear Ms. Elizabeth Staubach,

Consistent with the City of Albany IDA requirements, we respectfully request an extension of the PILOT agreement for The Lofts at Pine Hills, which is set to expire June 31, 2023, without action.

Since the approval of the PILOT, we've had to deal with rapidly escalating interest rates in conjunction with uncharacteristically high material cost. The combination of these 2 variables had made the metrics of the project unfavorable for moving forward at this time.

Since we've received our permits, we've continued to work on the project and have since completed demolition and we're ready for construction as soon as we can find an avenue to bridge the deficit in our metrics. We've intentionally made this project as appealing to investors as possible by being a shovel-ready opportunity and we've been open to, and having conversations of partnering with an investor or potentially being bought out of the project entirely.

Currently, we've been in discussion with investors, and we're currently reviewing an offer that would allow for this project to potentially move forward as early as this fall.

As we continue to work through this process, we respectively request a six-month extension, through December 31 of 2023 to allow us the time needed for an investor to do their due diligence and for contracts to be finalized.

Thank you very much for your time and consideration of this extension request. Should you need anything further, please do not hesitate to reach out.

Sincerely,

Patrick Rafferty