City of Albany Industrial Development Agency

21 Lodge Street Albany, New York 12207 Telephone: (518) 434-2532 Fax: (518) 434-9846

Susan Pedo, Chair Lee Eck, Vice Chair Darius Shahinfar, Treasurer Anthony Gaddy, Secretary Robert Schofield Sarah Reginelli, Chief Executive Officer Thomas Conoscenti, Chief Operating Officer Mark Opalka, Chief Financial Officer Andy Corcione, Project Services Director Marisa Franchini, Agency Counsel A. Joseph Scott, Special Counsel

To: Susan Pedo Lee Eck Darius Shahinfar Anthony Gaddy Robert Schofield

CC: Sarah Reginelli Marisa Franchini Joe Scott Mark Opalka

Thomas Conoscenti Andy Corcione Erin Grace Date: September 17, 2021

IDA REGULAR BOARD MEETING

A Regular Meeting of the City of Albany IDA Board of Directors will be held on **Thursday, September 23rd, 2021 at 12:15 pm** at The Capital Center, 55 Eagle St., Albany, NY 12207.

AGENDA

Roll Call, Reading & Approval of the Minutes of the Board Meeting of August 19, 2021

Report of Chief Financial Officer

A. Financial Report

Unfinished Business

- A. 1415 Washington Property, LLC
 - i. Project Synopsis
 - ii. SEQR Resolution
 - iii. Commercial Retail Findings Resolution
 - iv. PILOT Deviation Approval Resolution
 - v. Approving Resolution

New Business

- A. Holland Ave OZ, LLC
 - Public Hearing Resolution
- B. 21 Erie Assoc., LLC (Huck Finn's)
 - Public Hearing Resolution
- C. 745 Broadway Albany, LLC
 - i. Amended Approving Resolution

Other Business

- A. Agency Update
- B. Compliance Update

Adjournment

City of Albany Industrial Development Agency

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Tracey Metzger, Chair Susan Pedo, Vice Chair Darius Shahinfar, Treasurer Lee Eck, Secretary Robert Schofield L. Lloyd Stewart Anthony Gaddy Sarah Reginelli, Chief Executive Officer Thomas Conoscenti, Chief Operating Officer Mark Opalka, Chief Financial Officer Andy Corcione, Project Services Director Marisa Franchini, Agency Counsel A. Joseph Scott, Special Counsel

IDA REGULAR MEETING MINUTES

Thursday, August 19, 2021

Attending: Tracy Metzger, Lee Eck, Anthony Gaddy, Susan Pedo, and Robert Schofield

Absent: Darius Shahinfar, L. Lloyd Stewart

Also Present: Sarah Reginelli, Mark Opalka, Ashley Mohl, Erin Grace, Andrew Corcione,

Mike Bohne, Renee McFarlin, Nora Culhane Friedel, Thomas Conoscenti, Rob

Magee, and Joe Scott

Public Present: Peter Tryon, Ron Stein, Lisa Thomson, Marcia White, Michelle Kennedy, and

Debbie Polley

Chair Tracy Metzger called the Regular Board Meeting of the IDA to order at 12:16 p.m.

Roll Call, Reading and Approval of Minutes of the July 22, 2021 Regular Board Meeting

A roll call of the Board members present was held. Chair Tracy Metzger reported that all Board members were present, with the exceptions of Darius Shahinfar and L. Lloyd Stewart. Since the minutes of the previous meeting had been distributed to the Board in advance for review, Ms. Metzger made a proposal to dispense with the reading of the minutes and asked for a motion to approve the minutes of the July 22, 2021 Regular Board Meeting. Susan Pedo moved, and Robert Schofield seconded to accept the minutes as presented. The motion to accept the minutes as presented was passed with all other members voting aye.

Report of Chief Financial Officer

Staff updated the Board on the monthly financials for June and reviewed the Agency Fees and Interest Income collected through June. Staff advised that all known expenses for the month were previously approved and that based on projections, the IDA is on track to have a year to end date balance of just over \$3 million.

Unfinished Business

TR Hackett, LLC

Chair Tracy Metzger introduced the *TR Hackett, LLC* project to the Board for Approving Resolutions. Staff noted a public hearing was previously held for this project and no questions or comments from the public were received at the hearing or submitted in advance. Staff informed the Board that representatives of the applicant were present to answer questions and reported that the Finance Committee had moved forward a

positive recommendation to the Board for approving resolutions. The Board discussed the merits and costs/benefits of the project.

Chair Tracy Metzger presented to the Board the *SEQR Resolution TR Hackett*, *LLC Project*. A motion to approve the *SEQR Resolution TR Hackett*, *LLC Project* was made by Lee Eck and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

Chair Tracy Metzger presented to the Board the *Commercial Retail Findings Resolution, TR Hackett, LLC.* A motion to approve the *Commercial Retail Findings Resolution TR Hackett, LLC Project* was made by Lee Eck and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

Chair Tracy Metzger presented to the Board the *PILOT Deviation Approval Resolution TR Hackett, LLC Project*. It was noted for the record that a deviation from the Agency's Uniform Tax Exemption Policy was requested and has been discussed in previous meetings and as part of the Board meeting materials. A cost benefit analysis has been completed and in addition to this analysis, the project was analyzed through the Project Evaluation and Assistance Framework, with the conclusion that the project in fact merited a deviation. A motion to approve *PILOT Deviation Approval Resolution TR Hackett, LLC Project* was made by Lee Eck and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

Chair Tracy Metzger presented to the Board the *Approving Resolution TR Hackett, LLC*. A motion to approve the *Approving Resolution TR Hackett, LLC Project* was made by Lee Eck and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

191 North Pearl, LLC

Chair Tracy Metzger introduced the 191 North Pearl, LLC project to the Board for Approving Resolutions. Staff noted a public hearing was previously held for this project and no questions or comments from the public were received at the hearing or submitted in advance. Staff informed the Board that project representatives of the Applicant were available to answer any questions and reported that the Finance Committee had moved forward a positive recommendation to the Board for approving resolutions. The Board discussed the merits and costs/benefits of the project.

Chair Tracy Metzger presented to the Board the SEQR Resolution 191 North Pearl, LLC Project. A motion to approve the SEQR Resolution 191 North Pearl, LLC Project was made by Lee Eck and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

Chair Tracy Metzger presented to the Board the *Commercial Retail Findings Resolution 191 North Pearl, LLC Project.* A motion to approve the *Commercial Retail Findings Resolution 191 North Pearl, LLC Project* was made by Anthony Gaddy and seconded by Lee Eck. A vote being taken, the resolution passed unanimously with all members voting aye.

Chair Tracy Metzger presented to the Board the *PILOT Deviation Approval Resolution 191 North Pearl, LLC Project*. It was noted for the record that a deviation from the Agency's Uniform Tax Exemption Policy was requested and has been discussed in previous meetings and as part of the Board meeting materials. A cost benefit analysis has been completed and in addition to this analysis, the project was analyzed through the Project Evaluation and Assistance Framework, with the conclusion that the project in fact merited a deviation. A motion to approve *PILOT Deviation Approval Resolution 191 North Pearl, LLC Project* was made by Lee Eck and seconded by Anthony Gaddy. A vote being taken, the resolution passed unanimously with all members voting aye.

Chair Tracy Metzger presented to the Board the *Approving Resolution 191 North Pearl, LLC Project*. A motion to approve the *Approving Resolution 191 North Pearl, LLC Project* was made by Lee Eck and seconded by Anthony Gaddy A vote being taken, the resolution passed unanimously with all members voting aye.

New Business

Election of Chair Resolution

Chair Tracy Metzger presented to the Board the *Election of Officers Resolution*. A motion was made by Lee Eck to elect Susan Pedo as Board Chair, Lee Eck as Vice Chair, and Anthony Gaddy as secretary, and was seconded by Anthony Gaddy. A vote being taken, the resolution passed with all members voting aye.

Agency staff and the Board thanked Chair Tracy Metzger for her service and noted the significant accomplishments that took place within the City of Albany during her tenure as Chair.

Other Business

Agency Update

Staff presented the Board with a comprehensive review and update of the Small Business Adaptation Program.

Compliance

Staff noted that the meeting was being held in-person at the Capital Center at 55 Eagle St., and that the venue change had been posted in accordance with NYS Open Meetings Law.

There being no further business, Ms. Metzger adjourned the meeting at 12:52 p.m.

Respectfully submitted,						
Anthony Gaddy, Assistant Secretary						

City of Albany IDA 2020 Monthly Cash Position August 2021

						Ac	tual								Proje	ected		
	J	anuary	F	ebruary	March	April		May	June		July	August	September		October	November	December	YTD Total
Beginning Balance	\$ 2	2,868,053	\$	2,839,298	\$ 2,858,170	\$ 2,621,719	\$ 2,	584,849	\$ 2,542,519	9 \$	2,420,474	\$ 2,734,667	\$ 2,810,422	\$	3,224,602	\$ 3,184,589	\$ 3,144,554	\$ 2,868,053
Revenue Fee Revenue Application Fee Agency Fee Administrative Fee Modification Fee	\$	3,000 - - 500	\$	- - 18,000 1,000	\$ 1,500 - 10,500 500	1,165 - 1,000	\$	3,000	500	- -) _	357,353 500 500	117,351 - 	434,664 1,000)		- - -	\$ - 467,217 - -	\$ 10,500 \$ 1,377,750 30,000 4,000
Subtotal - Fee Revenue	\$	3,500	\$	19,000	\$ 12,500	\$ 2,165	\$	3,000	\$ 2,000	<u>\$</u>	359,853	<u>\$ 117,351</u>	\$ 435,664	\$		\$ -	\$ 467,217	\$ 1,422,250
Other Revenue AFP 107 Corp. Community Development Fee 9% LIHTC Fee(LV Apart, Housing Visions) Interest Income CRC NYS BIC Misc	\$	- 10,000 1,545 - -	\$	1,387 - - -	\$ - 1,510 - -	\$ - 10,000 1,382 - -	\$	- 1,393 - -	1,320	\$	1,320 - - -	\$ - 1,306 - -	\$ 100,000 - 1,501		- 1,723 - -	\$ - 1,701 - - -	\$ - 1,680 - -	\$ 100,000 20,000 17,768
Subtotal - Other Revenue	\$	11,545	\$	1,387	\$ 1,510	\$ 11,382	\$	1,393	\$ 1,320	\$	1,320	\$ 1,306	\$ 101,501	\$	1,723	\$ 1,701	\$ 1,680	\$ 137,768
Total - Revenue	\$	15,045	\$	20,387	\$ 14,010	\$ 13,547	\$	4,393	\$ 3,320	\$	361,174	\$ 118,657	\$ 537,165	\$	1,723	\$ 1,701	\$ 468,897	\$ 1,560,018
Expenditures Management Contract Consulting Fees Strategic Activities Cyber Sercurity and IT Expenses Audits Agency Counsel ED Support Sub-lease AHCC NYS BIC D & O Insurance Misc. Legal Expenses SBAP Grant Awards Other Expenses	\$	1,800 - - - - 42,000 - - - - -	\$	- - - - - - 1,515	\$ 123,557 11,498 - - - 62,500 18,401 - - 22,019 12,487	\$ 41,186 - - 7,200 - - - - 35 - 1,995	\$	41,186	\$ 41,185 62,500 17,988	- · · · · · · · · · · · · · · · · · ·	6 41,186 998 - 1,912 - - - - 975 1,890	\$ 41,186 - - - - - - 516 - 1,200	\$ 41,185 62,500 18,750	-	41,186 - - - - - - 550	\$ 41,186 - - - - - - - 550	\$ 41,185 - - - 62,500 18,750 - - 550 20,000	\$ 494,228 \$ 14,296 - 1,912 7,200 42,000 250,000 73,888 - 1,720 5,241 43,909 23,191 20
Total - Expenditures	•	43,800	•	1,515	\$ 250,461	\$ 50,416	\$	46,724	\$ 125,365		3 46,981	\$ 42,902	\$ 122,985	- C	41,736	\$ 41,736	\$ 142,985	\$ 957,606
Ending Balance	\$ 2	2,839,298	\$	2,858,170	\$ 2,621,719	\$ 2,584,849	-	542,519	\$ 2,420,474	- 1 -	,	\$ 2,810,422	\$ 3,224,602		3,184,589		\$ 3,470,466	\$ 3,470,466

City of Albany IDA Fee Detail by Month August 2021

	Name	Applicat	ion Fee	Ag	ency Fee	Admi	nistration Fee	Modif	ication Fee	TC	TAL FEE
January	Columbia 50 NS, LLC			\$	-	\$	_	\$	500	\$	500
	1415 Washington Avenue, LLC		1,500	•	-		-		-	•	1,500
	413 North Pearl Street, LLC		1,500		-		-		-		1,500
	TOTAL	\$	3,000	\$	-	\$	-	\$	500	\$	3,500
February	Home Leasing (Clinton Ave Scattered Site)	\$	-	\$	-	\$	18,000	\$	-	\$	18,000
	363 Ontario Street, LLC		-		-		-		500		500
	TMG-NY Albany LLC (400 Hudson Ave)		-		-		-		500		500
	TOTAL	\$	-	\$	-	\$	18,000	\$	1,000	\$	19,000
March	Lofts at Pine Hills (237 Western Ave)	\$	-	\$	_	\$	10,500	\$	-	\$	10,500
	AEON Nexus Corporation (138 State Street)	l '	-		-		-	·	500		500
	152 Washington Ave LLC		1,500		-		-		-		1,500
	TOTAL	\$	1,500	\$	-	\$	10,500	\$	500	\$	12,500
April	420 Broadway, LLC	\$	-	\$	-	\$	_	\$	500	\$	500
*	Morris Place, LLC (105 Morris Street)		-	•	-		-		500		500
	TRPS2, LLC (86 Dana Ave)		-		1,165		-		-		1,165
	TOTAL	\$	-	\$	1,165	\$	-	\$	1,000	\$	2,165
May	66 State Street Assoc., LLC	\$	1,500	\$	_	\$	_	\$	_	\$	1,500
	61 North Pearl, LLC	,	1,500	*	-	,	_	•	_	,	1,500
	TOTAL	\$	3,000	\$	-	\$	-	\$	-	\$	3,000
June	191 North Pearl	\$	1,500	\$	-	\$	-	\$	-	\$	1,500
	760 Broadway, LLC								500	\$	500
		\$	1,500	\$	-	\$	-	\$	500	\$	2,000

City of Albany IDA Fee Detail by Month August 2021

	Name	Application Fee	Agency Fee	Ac	dministration Fee	Мо	dification Fee	T	OTAL FEE
July	1211 Western Avenue	-	357,353	\$	-	\$	-	\$	357,353
	39 Columbia Street, LLC	-	-	\$	500	\$	-		500
	Morris Place, LLC (105 Morris Street)	-	-	\$	-	\$	500		500
	CDP Holland	1,500	-		-		-		1,500
	TOTAL	\$ 1,500	\$ 357,353	\$	500	\$	500	\$	359,853
August	413 North Pearl Assoc LLC	\$ -	\$ 93,751	\$	-	\$	-	\$	93,751
	61 North Pearl Partner, LP	-	23,600		-		-		23,600
	TOTAL	\$ -	\$ 117,351	\$	-	\$	-	\$	117,351
September	563 New Scotland Avenue, LLC	\$ -	\$ 397,800	\$	-	\$	_	\$	397,800
· ·	66 State Street Partners, LP	\$ -	\$ 36,864		-	\$	-	\$	36,864
	363 Ontario Street, LLC	\$ -	\$, -	\$	500	\$	-	\$	500
	581 Livingston Avenue LLC	\$	\$ -	\$	500	\$	-	\$	500
	TOTAL	\$ -	\$ 434,664	\$	1,000	\$	-	\$	435,664
October		\$ -	\$ -	\$	-	\$	-	\$	-
	TOTAL	\$ -	\$ -	\$	-	\$	-	\$	-
November		\$	\$ -	\$	-	\$	-	\$	-
	TOTAL	\$ -	\$ -	\$	-	\$	-	\$	-
December	Clinton Avenue Apartments II, LLC (Scattered Site)	\$ -	\$ 239,217	\$	-	\$	-	\$	239,217
	Broadway 915 LLC (745 Broadway)		228,000		-		-		228,000
	FC705 Broadway, LLC	-	152,075		-		-		152,075
	·	\$ -	\$ 467,217	\$	-	\$	-	\$	467,217
	2021 TOTAL	\$ 10,500	\$ 1,377,750	\$	30,000	\$	4,000	\$	1,422,250

TO: City of Albany Industrial Development Finance Committee **FROM:** City of Albany Industrial Development Agency Staff **RE:** 1415 Washington Property, LLC - IDA Application Summary

DATE: September 17, 2021

Applicant: 1415 Washington Property, LLC

Managing Members (% of Ownership): Evan Podob (24.5%) Michael Pullman (24.5%) and Adam Pullman (51%)

Project Location: 1415 Washington Avenue, Albany, NY

Project Description: The Project proposes to construct a +/- 414,850 SF, 5-story residential student housing dormitory complex containing approximately 240 residential units totaling approx. 560 beds. The 2.85 acre project site, which currently has 95 room hotel that will be demolished, will also include approx. 207 off-street parking spaces.

Estimated Project Real Property Benefit Summary (15 Years):

	Status Quo Taxes (no project) Non-Homestead Rate	Project Impact (PILOT Payments)	Net Benefit
Revenue Gain to Taxing Jurisdictions	\$6,282,630	\$10,568,029	\$4,285,399

	Current Value	Anticipated Future Value*	Net Increase
Property Value Increase	\$7,000,000	\$17,500,000	\$10,500,000

^{*}Project Impact Assessed Value based on letter from the City of Albany Assessor dated 10-19-20

At the end of the PILOT period, the project is anticipated to make annual tax payments to the taxing jurisdictions of \$1,222,725 based on an assessed value of **\$17,500,000** and and annual tax rate of \$69.87.

Estimated Investment: \$79,945,770

Community Benefits: Please see the attached CAIDA Project Evaluation and Assistance Framework Staff Analysis for more detail on the Community Benefits metrics below.

- Revitalization: The project is located in a distressed census tract.
- Identified Growth Area: The proposed project supports the creation, retention or expansion of facilities or the creation and/or retention of permanent private sector jobs in an existing City of Albany industry cluster.
- o *Job Creation:* The project is committing to the creation of eight (8) full-time equivalent and three hundred (300) construction jobs.

- o *Investment:* The project is anticipating a project cost of more than \$79 million.
- o *Community Committment:* The project is committing to utilizing City of Albany Labor, MWBE participation, Apprenticeship Program and EEO Workforce Utilization.

Employment Impact Analysis:

Temporary (Construction 2021-2023) Impact

Impact Type	Average Annual Employment	Labor Income (\$)	Value Added (\$)	Output (\$)
Direct Effect	156.55	\$42,254,741.95	\$48,080,253.42	\$56,915,176.19
Indirect Effect	19.37	\$2,559,051.86	\$4,233,919.29	\$7,075,408.83
Induced Effect	66.32	\$7,566,789.73	\$13,739,971.70	\$21,859,729.91
Total Effect	242.24	\$52,380,583.55	\$66,054,144.41	\$85,850,314.93

Permanent (Operations 2023) Impact

Impact Type	Employment	Labor Income (\$)	Value Added (\$)	Output (\$)
Direct Effect	8.56	\$87,037.06	\$182,775.64	\$412,737.43
Indirect Effect	1.13	\$66,587.83	\$126,788.09	\$225,555.92
Induced Effect	0.48	\$27,114.18	\$49,225.61	\$78,317.10
Total Effect	10.17	\$180,739.08	\$358,789.35	\$716,610.45

^{*}IMPLAN Economic Impact Analysis conducted by the Capital District Regional Planning Commission as at 2-5-2021.

Employment Impact:

Projected Permanent: 8 jobs

o Projected Retained: 0 jobs – there are currently 11 jobs on-site which are expected to expire

o Projected Construction: 300 jobs

Type of Financing: Straight Lease

Amount of Bonds Requested: None

Estimated Total Purchases Exempt from Sales Tax: \$7,800,000

Estimated Total Mortgage Amount: \$20,514,800

Requested PILOT: The proposal entails the Applicant entering into a PILOT agreements with the IDA consistent with CAIDA Project Evaluation and Assistance Framework abatement percentages for projects with an estimated improved assessed value per unit between \$70,000 - \$79,999.

Estimated Value of Tax Exemptions:

NYS Sales and Compensating Use Tax: \$2,544,000

Mortgage Recording Taxes: \$520,000Real Property Taxes: \$5,143,547

o Other: N/A

Baseline Requirements:

o Application: Complete

Meets NYS/CAIDA Requirements: Yes

o Albany 2030 Alignment:

Encourage investment in urban land and buildings for employment and housing.

Planning Approval Status: Expected February 2021

Meets Project Use Definition: Yes

Meets "But For" Requirement: Yes, affidavit signed.

Cost Benefit Analysis: See attached Exhibit A: Description of The Project Evaluation and Expected Public Benefits.

Estimated IDA Fee

o Fee amount: \$799,457

CAIDA Mission: The purpose of the Industrial Development Agency is to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing industrial, manufacturing, warehousing, commercial, research and recreation facilities. The Agency aims to protect and promote the health of the inhabitants of the City of Albany by the conservation, protection and improvement of the natural and cultural or historic resources and environment and to control land, sewer, water, air, noise or general environmental pollution derived from the operation of industrial development.

CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY LEASE/LEASEBACK TRANSACTION 1415 WASHINGTON PROPERTY LLC PROJECT

I. PROJECT IDENTIFICATION:

1. Project Applicant: 1415 Washington Property LLC, a State of Delaware limited liability company (the "Company").

2. The Project:

- (A) Acquisition of Land and Existing Facility: the acquisition of an interest in an approximately 2.85 acre parcel of land located at 1415 Washington Avenue (tax map number 53.-1-25) in the City of Albany, Albany County, New York (the "Land") together with an existing approximately 66,237 square foot 95 room hotel located thereon (the "Existing Facility").
- (B) Demolition: the demolition of the Existing Facility.
- (C) <u>Construction:</u> the construction on the Land of an approximately 414,850 square foot, five story building (the "New Facility").
- (D) <u>Equipment component</u>: the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (collectively, the "Equipment") (the Land, the Existing Facility, the New Facility and the Equipment being collectively referred to as the "Project Facility").
- (E) <u>Lease</u>: The Project Facility will be an approximately 240 unit student housing facility, with approximately 8,300 square feet of outdoor community courtyard/amphitheater and an 8,300 square foot plaza, with parking to accommodate approximately 207 vehicles owned and operated by the Company and any other directly and indirectly related activities.

II. PRIOR ACTION ON PROJECT:

- 3. Environmental Proceedings:
 - (A) <u>SEQR classification of the Project</u>: confirming (a) the City of Albany Planning Board's determination that the Project will not result in any significant adverse environmental impacts and (b) the issuance of a "negative declaration".
 - (B) SEQR Lead Agency: City of Albany Planning Board.
 - (C) Date of Lead Agency Action: August 27, 2021.
 - (D) <u>Date of Agency Action:</u> September 23, 2021.
- 4. Inducement Proceedings:
 - (A) Public Hearing Resolution: adopted on February 18, 2021.
 - (B) Public Hearing:
 - (1) Mailed to Affected Taxing Jurisdictions: February 25, 2021.
 - (2) Date Posted: February 25, 2021.
 - (3) Date Published: February 27, 2021 in the Times Union.
 - (4) Date of Public Hearing: March 10, 2021.
 - (5) Location of Public Hearing: Electronically via conference call.

III. PROPOSED AGENCY ACTION ON SEPTEMBER 23, 2021:

5. SEQR Resolution: Confirming SEQR Resolution.

- 6. Commercial/Retail Findings Resolution: Determining Project is a "commercial project". Retail located in distressed area.
- 7. PILOT Deviation Resolution Project: See 11(B) below for specifics.
- 8. Approving Resolution: Approving the Project and the proposed financial assistance.
- 9. Mayor's Approval: Anticipated Fourth Quarter, 2021.

IV. DETAILS OF PROPOSED STRAIGHT LEASE TRANSACTIONS:

- 10. Relationship of Agency to Company: The Agency will acquire, construct and install the Project Facility and lease the Project Facility to the Company pursuant to the Lease Agreement.
- 11. Business Terms:
 - (A) The Agency fee is \$799,457.70 (1% of Project costs of \$79,945,770).
 - (B) The Agency and the Company will enter into a "residential" payment in lieu of tax agreement which provides for a 15-year term, both consistent with the Agency's Project Evaluation and Assistance Framework.
- 12. Basic Documents:
 - (A) Underlying Lease.
 - (B) License Agreement.
 - (C) Bill of Sale to Agency.
 - (D) Lease Agreement.
 - (E) Payment in Lieu of Tax Agreements.
 - (F) Section 875 GML Recapture Agreement.
 - (G) Uniform Agency Project Agreement.
- 13. Proposed Closing Date: Fourth Quarter, 2021.
- 14. Agency Special Counsel: Hodgson Russ LLP, Albany, New York.

RESOLUTION CONFIRMING SEQR DETERMINATION 1415 WASHINGTON PROPERTY LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair
Lee E. Eck, Jr. Vice Chair
Darius Shahinfar Treasurer
Anthony Gaddy Secretary
Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli
Mark Opalka
Chief Executive Officer
Chief Financial Officer
Thomas Conoscenti
Andrew Corcione
Ashley Mohl
Renee McFarlin
Michael Bohne
Chief Executive Officer
Chief Operating Officer
Project Services Director
Director of Development, Capitalize Albany Corporation
Senior Economic Developer, Capitalize Albany Corporation
Communications & Marketing Manager, Capitalize
Corporation

Nora Culhane Friedel Economic Development Specialist, Capitalize Albany Corporation

Albany

Erin Grace Executive Assistant, Capitalize Albany Corporation

Marisa Franchini, Esq. Corporation Counsel Nadene E. Zeigler, Esq. Special Agency Counsel

The	following	resolution	was	offered	by	,	seconded	by
	,	to wit:						

Resolution No. 0921-___

RESOLUTION CONCURRING IN THE DETERMINATION BY CITY OF ALBANY PLANNING BOARD, AS LEAD AGENCY FOR THE ENVIRONMENTAL REVIEW OF THE 1415 WASHINGTON PROPERTY LLC PROPOSED PROJECT.

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, in January, 2021, 1415 Washington Property LLC, a State of Delaware limited liability company (the "Company") submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 2.85 acre parcel of land located at 1415 Washington Avenue (tax map number 53.-1-25) in the City of Albany, Albany County, New York (the "Land"), together with an existing approximately 66,237 square foot 95 room hotel located thereon (the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of an approximately 414,850 square foot, five story building (the "New Facility" and collectively with the Existing Facility, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an approximately 240 unit student housing facility, with approximately 8,300 square feet of outdoor community courtyard/amphitheater and an 8,300 square foot plaza, with parking to accommodate approximately 207 vehicles and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on February 18, 2021 (the "Public Hearing Resolution"), the Agency authorized a public hearing to be held pursuant to Section 859-a of the Act with respect to the Project; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on February 25, 2021 to the chief executive officers of the county and of each city, town, village and school district in which the Project Facility is to be located, (B) caused notice of the Public Hearing to be posted on February 25, 2021 on a public bulletin board located at 21 Lodge Street in the City of Albany, Albany County, New York and on the Agency's website, (C) caused notice of the Public Hearing to be published on February 27, 2021 in the Times Union, a newspaper of general circulation available to the residents of the City of Albany, Albany

County, New York, (D) as a result of the ban on large meetings or gatherings pursuant to Executive Order 202., as supplemented and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, as supplemented, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on March 10, 2021 at 12:00 o'clock p.m., local time electronically rather than in person; and (E) prepared a report of the Public Hearing (the "Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), the Agency has been informed that (1) the City of Albany Planning Board (the "Planning Board") was designated to act as "lead agency" with respect to the Project, and (2) the Planning Board issued a Determination of Non Significance on August 27, 2021 (the "Negative Declaration"), attached hereto as Exhibit A, determining that the acquisition, reconstruction, renovation and installation of the Project Facility will not have a "significant effect on the environment"; and

WHEREAS, the Agency is an "involved agency" with respect to the Project and the Agency now desires to concur in the determination by the Planning Board, as "lead agency" with respect to the Project, to acknowledge receipt of a copy of the Negative Declaration and to indicate whether the Agency has any information to suggest that the Planning Board was incorrect in determining that the Project will not have a "significant effect on the environment" pursuant to SEQRA and, therefore, that no environmental impact statement need be prepared with respect to the Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

<u>Section 1</u>. The Agency has received copies of, and has reviewed, the Application, the full environmental assessment form and the Negative Declaration (collectively, the "Reviewed Documents") and, based upon said Reviewed Documents, the Agency hereby ratifies and concurs in the designation of the Planning Board as "lead agency" with respect to the Project under SEQRA (as such quoted term is defined in SEQRA).

Section 2. The Agency hereby determines that the Agency has no information to suggest that the Planning Board was incorrect in determining that the Project will not have a "significant effect on the environment" pursuant to the SEQRA and, therefore, that environmental impact statement need not be prepared with respect to the Project (as such quoted phrase is used in SEQRA).

Section 3. The members of the Agency are hereby directed to notify the Planning Board of the concurrence by the Agency that the Planning Board shall be the "lead agency" with respect to the Project, and to further indicate to the Planning Board that the Agency has no information to suggest that the Planning Board was incorrect in its determinations contained in the Negative Declaration.

Section 4. This Resolution shall take effect immediately.

The question	on of the adoption of t	he foregoing	Resolution	was duly	put to a vote	e on roll call,	which
resulted as follows:							

Susan Pedo	VOTING	
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Robert T. Schofield	VOTING	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)) SS.:							
COUNTY OF ALBANY)							
I, the undersigned Secretary of City of Albany Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on September 23, 2021 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.								
I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 Laws"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given; and (D) there was a quorum of the members of the Agency, either in person or attending remotely in accordance with the 2021 Laws, throughout said meeting.								
I FURTHER CERTIFY that, and has not been amended, repealed or	as of the date hereof, the attached Resolution is in full force and effect or rescinded.							
IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this day of September, 2021.								
	Secretary							

(SEAL)

EXHIBIT A

NEGATIVE DECLARATION

- SEE ATTACHED -

		,			
Project :	00372				
Date:	August 2	7, 202	1		

Full Environmental Assessment Form Part 3 - Evaluation of the Magnitude and Importance of Project Impacts and Determination of Significance

Part 3 provides the reasons in support of the determination of significance. The lead agency must complete Part 3 for every question in Part 2 where the impact has been identified as potentially moderate to large or where there is a need to explain why a particular element of the proposed action will not, or may, result in a significant adverse environmental impact.

Based on the analysis in Part 3, the lead agency must decide whether to require an environmental impact statement to further assess the proposed action or whether available information is sufficient for the lead agency to conclude that the proposed action will not have a significant adverse environmental impact. By completing the certification on the next page, the lead agency can complete its determination of significance.

Reasons Supporting This Determination:

To complete this section:

- Identify the impact based on the Part 2 responses and describe its magnitude. Magnitude considers factors such as severity, size or extent of an impact.
- Assess the importance of the impact. Importance relates to the geographic scope, duration, probability of the impact
 occurring, number of people affected by the impact and any additional environmental consequences if the impact were to
 occur.
- The assessment should take into consideration any design element or project changes.
- Repeat this process for each Part 2 question where the impact has been identified as potentially moderate to large or where
 there is a need to explain why a particular element of the proposed action will not, or may, result in a significant adverse
 environmental impact.
- Provide the reason(s) why the impact may, or will not, result in a significant adverse environmental impact
- For Conditional Negative Declarations identify the specific condition(s) imposed that will modify the proposed action so that
 no significant adverse environmental impacts will result.
- Attach additional sheets, as needed.

Under Question 13e, the City of Albany Planning Board identified that there is a potential moderate to large adverse impact based on the pattern of movement of people or goods. The 2019 CDTC and City of Albany Washington Avenue Patroon Creek Corridor Study was prompted based on an increase in pedestrian crossings outside of intersections and traffic accidents along Washington Avenue between I-90 Exit 2 and Brevator Street. The study was prompted based on the construction and operation of two private dormitory facilities located at 1385 and 1475 Washington Avenue.

Based on the existing impacts of these dormitories, additional study was conducted by the Applicant in consultation with the City's Division of Traffic Engineering. Based on traffic counts, crash data, and information collected during the creation of the Washington Avenue Patroon Creek Corridor Study document, the Division of Traffic Engineering is requiring the following mitigation measures:

- Installation of one traffic signal at a location between the two existing traffic signals (East SUNYA roadway and Collins Circle Roadway), with the location to be determined during design;
- Installation of a center median to guide pedestrians or provide refuge to cross Washington Avenue at one of the traffic signal locations, with the length and design to be determined during design;
 Development of a path on SUNYA land to connect the pedestrian crossing to the SUNYA paths. This will also assist with pedestrians wanting to use the
- traffic signals. The developer will need to work with SUNYA on the development of this path;
 Installation of deterrents on the north and south side of Washington Avenue to encourage pedestrians to use the pedestrians crossings and not cross at other convenient locations, with final selection of deterrents to be determined during design, and
- Development of traffic signal timing and corridor timings for the City traffic signals within the corridor from 1365 Washington Ave west to Collins Circle (4 signals including the proposed new signal). This is necessary to provide progression/coordination for all modes of transportation.

While the Washington Avenue Patroon Creek Corridor Study examined a larger portion of Washington Avenue than the frontage of the project location, the elements identified by the Division of Traffic Engineering achieve a similar effect and primarily recommend the use of similar improvements (e.g., mid-block crossing, connection to SUNY University at Albany pedestrian facilities) to ensure safer pedestrian crossings and interactions between

Since the Applicant is including the recommended elements identified by the City's Division of Traffic Engineering, the City of Albany Planning Board concludes that the proposed action will not result in any significant adverse environmental impacts.

	Determinati	on of Significance	- Type 1 and	Unlisted Actions	
SEQR Status:	✓ Type 1	Unlisted			
Identify portions of	f EAF completed for this I	Project: 🗹 Part 1	✓ Part 2	Part 3	

transportation modes.

Upon review of the information recorded on this EAF, as noted, plus this additional support information Application Documents. Demolition Debris Diversion Plan, Elevations, Floor Plans, Geotechnical Report, Retaining Wall Calculations, Sewer Enginee Report, Site Plan, SWPPP, Washington Avenue Patroon Creek Corridor Study, and Water Engineering Report
and considering both the magnitude and importance of each identified potential impact, it is the conclusion of the as lead agency that:
A. This project will result in no significant adverse impacts on the environment, and, therefore, an environmental impact statement need not be prepared. Accordingly, this negative declaration is issued.
B. Although this project could have a significant adverse impact on the environment, that impact will be avoided or substantially mitigated because of the following conditions which will be required by the lead agency:
There will, therefore, be no significant adverse impacts from the project as conditioned, and, therefore, this conditioned negative declaration is issued. A conditioned negative declaration may be used only for UNLISTED actions (see 6 NYCRR 617.7(d)).
C. This Project may result in one or more significant adverse impacts on the environment, and an environmental impact statement must be prepared to further assess the impact(s) and possible mitigation and to explore alternatives to avoid or reduce tho impacts. Accordingly, this positive declaration is issued.
Name of Action: 1415 Washington Avenue
Name of Lead Agency: City of Albany Planning Board
Name of Responsible Officer in Lead Agency: Albert DeSalvo
Title of Responsible Officer: Chair, Planning Board
Signature of Responsible Officer in Lead Agency: Albert R Defalso Date: August 30, 202
Signature of Responsible Officer in Lead Agency: Algust 30, 202 Signature of Preparer (if different from Responsible Officer) Date: August 30, 202 August 30, 202
For Further Information:
Contact Person: City of Albany Department of Planning and Development
Address: 200 Henry Johnson Boulevard, Suite 3, Albany, NY 12210
Telephone Number: 518-465-6066
E-mail: dpd@albanyny.gov
For Type 1 Actions and Conditioned Negative Declarations, a copy of this Notice is sent to:
Chief Executive Officer of the political subdivision in which the action will be principally located (e.g., Town / City / Village of) Other involved agencies (if any) Applicant (if any) Environmental Notice Bulletin: http://www.dec.ny.gov/enb/enb.html
chynonnenai ryouce Buneum: <u>nttp://www.dec.ny.gov/enb/enb.html</u>

PRINT FULL FORM

Page 2 of 2

COMMERCIAL/RETAIL FINDINGS RESOLUTION 1415 WASHINGTON PROPERTY LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair
Lee E. Eck, Jr. Vice Chair
Darius Shahinfar Treasurer
Anthony Gaddy Secretary
Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli Chief Executive Officer
Mark Opalka Chief Financial Officer
Thomas Conoscenti Chief Operating Officer
Andrew Corcione Project Services Director

Ashley Mohl Director of Development, Capitalize Albany Corporation
Renee McFarlin Senior Economic Developer, Capitalize Albany Corporation

Michael Bohne Communications & Marketing Manager, Capitalize Albany

Corporation

Nora Culhane Friedel Economic Development Specialist, Capitalize Albany Corporation

Erin Grace Executive Assistant, Capitalize Albany Corporation

Marisa Franchini, Esq. Corporation Counsel
Nadene E. Zeigler, Esq. Special Agency Counsel

The	following	resolution	was	offered	by	,	seconded	by
	,	to wit:						

Resolution No. 0921-___

RESOLUTION (A) DETERMINING THAT THE PROPOSED 1415 WASHINGTON PROPERTY LLC PROJECT IS A COMMERCIAL PROJECT, AND (B) MAKING CERTAIN FINDINGS REQUIRED UNDER THE GENERAL MUNICIPAL LAW.

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of commercial, manufacturing and industrial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, in January, 2021, 1415 Washington Property LLC, a State of Delaware limited liability company (the "Company") submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 2.85 acre parcel of land located at 1415 Washington Avenue (tax map number 53.-1-25) in the City of Albany, Albany County, New York (the "Land"), together with an existing approximately 66,237 square foot 95 room hotel located thereon (the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of an approximately 414,850 square foot, five story building (the "New Facility" and collectively with the Existing Facility, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an approximately 240 unit student housing facility, with approximately 8,300 square feet of outdoor community courtyard/amphitheater and an 8,300 square foot plaza, with parking to accommodate approximately 207 vehicles and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on February 18, 2021 (the "Public Hearing Resolution"), the Agency authorized a public hearing to be held pursuant to Section 859-a of the Act with respect to the Project; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on February 25, 2021 to the chief executive officers of the county and of each city, town, village and school district in which the Project Facility is to be located, (B) caused notice of the Public Hearing to be posted on February 25, 2021 on a public bulletin board located at 21 Lodge Street in the City of Albany, Albany County, New York and on the Agency's website, (C) caused notice of the Public Hearing to be published on February 27, 2021 in the Times Union, a newspaper of general circulation available to the residents of the City of Albany, Albany

County, New York, (D) as a result of the ban on large meetings or gatherings pursuant to Executive Order 202., as supplemented and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, as supplemented, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on March 10, 2021 at 12:00 o'clock p.m., local time electronically rather than in person; and (E) prepared a report of the Public Hearing (the "Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on September 23, 2021 (the "Resolution Confirming SEQR Determination"), the Agency (A) concurred in the determination that the City of Albany Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA, (B) acknowledged receipt of a negative declaration from the Planning Board issued on August 27, 2021 (the "Negative Declaration"), in which the Planning Board determined that the Project would not have a significant adverse environmental impact on the environment, and therefore, that an environmental statement need not be prepared with respect to the Project; and

WHEREAS, in Opinion of the State Comptroller Number 85-51, the State Comptroller indicated that the determination whether a project that consists of the construction of an apartment house is a commercial activity within the meaning of the Act is to be made by local officials based upon all of the facts relevant to the proposed project, and that any such determination should take into account the stated purpose of the Act, that is, the promotion of employment opportunities and the prevention of economic deterioration; and

WHEREAS, to aid the Agency in determining whether the Project qualifies for Financial Assistance as a commercial project within the meaning of the Act, the Agency has reviewed the following (collectively, the "Project Qualification Documents"): (A) the Application, including the attached Cost Benefit Analysis, and (B) Albany 2030 Alignment;

WHEREAS, the Agency has given due consideration to the Project Qualification Documents, and to representations by the Company that although the Project constitutes a project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost, the Project is located within census tract 3.0 in the City of Albany which is considered to be a distressed census tract and therefore is in a "highly distressed area", as that term is defined in Section 854(18) of the Act; and

WHEREAS, pursuant to Section 862(2)(b) of the Act, the Agency would be authorized to provide financial assistance in respect of the Project provided that the obligation of the Agency to proceed with the Project was subject to certain conditions, including (1) following compliance with the procedural requirements of Section 859-a of the Act, a finding by the Agency that the Project would preserve permanent, private sector jobs in the State of New York or increase the overall number of permanent, private sector jobs in the State of New York and (2) confirmation by the Mayor of the City of Albany of the proposed action by the Agency with respect to the Project; and

WHEREAS, having complied with the requirements of SEQRA and Section 859-a of the Act with respect to the Project, the Agency now desires, pursuant to Section 862(2)(c) of the Act, to make its final findings with respect to the Project and its final determination whether to proceed with the Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

- <u>Section 1</u>. Based upon an examination of the Project Qualification Documents and based further upon the Agency's knowledge of the area surrounding the Project and such further investigation of the Project and its economic effects as the Agency has deemed appropriate, the Agency makes the following findings and determinations with respect to the Project:
 - A. The Project is located in an area having a mixture of residential, not-for-profit, commercial, retail, and service uses.
 - B. The Project Qualification Documents makes the following comments/findings regarding housing in the City of Albany:
 - Encourage investment in urban land and buildings for employment and housing
 - C. That undertaking the Project is consistent with the Project Qualification Documents and will assist and maintain current and future residential and commercial development and expansion in the neighborhood area.
 - D. The Company has informed representatives of the Agency that the Project is expected to create approximately 8 full time permanent, private sector jobs and 300 construction jobs, (ii) will result in creation of employment in the retail, restaurant, entertainment and office operations in the surrounding area, and (iii) will promote the retention of existing jobs.
 - E. The Company has informed representatives of the Agency that the Company is not aware of any adverse employment impact caused by the undertaking of the Project.
- <u>Section 2</u>. Based upon the foregoing review of the Project Qualification Documents and based further upon the Agency's knowledge of the area surrounding the Project Facility and such further investigation of the Project and its economic effects as the Agency has deemed appropriate, the Agency makes the following determinations with respect to the Project:
 - A. That although the Project does constitute a project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost, the Project is located in a "highly distressed area" (as defined in the Act).
 - B. That (1) the Project Facility will provide necessary infrastructure for area employers and businesses, (2) the completion of the Project Facility will have an impact upon the creation, retention and expansion of employment opportunities in the City of Albany and in the State of New York, and (3) the completion of the Project will assist in promoting employment opportunities and assist in preventing economic deterioration in the City of Albany and in the State of New York.
 - C. That the acquisition, reconstruction, renovation and installation of the Project Facility is essential to the retention of existing employment and the creation of new employment opportunities and is essential to the prevention of economic deterioration of businesses and neighborhoods located in the City of Albany.

- D. That the Project constitutes a "commercial" project, within the meaning of the Act.
- E. That the undertaking of the Project will serve the public purposes of the Act by preserving and creating permanent private sector jobs in the State of New York.
- Section 3. Having reviewed the Hearing Report, and having considered fully all comments contained therein, and based upon the findings contained in Section 1 above, the Agency hereby determines to proceed with the Project and the granting of the financial assistance described in the notice of the Public Hearing; provided, however, that no financial assistance shall be provided to the Project by the Agency unless and until the Mayor of the City of Albany, New York, as chief executive officer of the City of Albany, New York, shall, pursuant to Section 862(2)(c) of the Act, confirm the proposed action of the Agency with respect to the Project.

<u>Section 4</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

VOTING	
VOTING	
VOTING	
VOTING	
VOTING	
	VOTING VOTING VOTING

The foregoing Resolution was thereupon declared duly adopted.

I, the undersigned Secretary of City of Albany Industrial Development Agency (the "Agency"),
DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on September 23, 2021 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.
I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 Laws"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given; and (D) there was a quorum of the members of the Agency, either in person or attending remotely in accordance with the 2021 Laws, throughout said meeting.
I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.
IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this day of September, 2021.
Secretary
(SEAL)

PILOT DEVIATION APPROVAL RESOLUTION 1415 WASHINGTON PROPERTY LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair
Lee E. Eck, Jr. Vice Chair
Darius Shahinfar Treasurer
Anthony Gaddy Secretary
Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli Chief Executive Officer
Mark Opalka Chief Financial Officer
Thomas Conoscenti Chief Operating Officer
Andrew Corcione Project Services Director

Ashley Mohl Director of Development, Capitalize Albany Corporation
Renee McFarlin Senior Economic Developer, Capitalize Albany Corporation

Michael Bohne Communications & Marketing Manager, Capitalize Albany Corporation
Nora Culhane Friedel Economic Development Specialist, Capitalize Albany Corporation

Erin Grace Executive Assistant, Capitalize Albany Corporation

Marisa Franchini, Esq. Corporation Counsel
Nadene E. Zeigler, Esq. Special Agency Counsel

The following resolution was offered by _______, seconded by ______, to wit:

Resolution No. 0921-

RESOLUTION AUTHORIZING A DEVIATION FROM THE AGENCY'S UNIFORM TAX EXEMPTION POLICY IN CONNECTION WITH THE PROPOSED PAYMENT IN LIEU OF TAX AGREEMENT TO BE ENTERED INTO BY THE AGENCY IN CONNECTION WITH THE PROPOSED 1415 WASHINGTON PROPERTY LLC PROJECT.

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, warehousing, research, commercial and industrial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act), or to cause said projects to be acquired, constructed, reconstructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, in January, 2021, 1415 Washington Property LLC, a State of Delaware limited liability company (the "Company") submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 2.85 acre parcel of land located at 1415 Washington Avenue (tax map number 53.-1-25) in the City of Albany, Albany County, New York (the "Land"), together with an existing approximately 66,237 square foot 95 room hotel located thereon (the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of an approximately 414,850 square foot, five story building (the "New Facility" and collectively with the Existing Facility, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an approximately 240 unit student housing facility, with approximately 8,300 square feet of outdoor community courtyard/ampitheater and an 8,300 square foot plaza, with parking to accommodate approximately 207 vehicles and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on February 18, 2021 (the "Public Hearing Resolution"), the Agency authorized a public hearing to be held pursuant to Section 859-a of the Act with respect to the Project; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on February 25, 2021 to the chief executive officers of the county and of each city, town, village and school district in which the Project Facility is to be located, (B) caused notice of the Public Hearing to be posted on February 25, 2021 on a public bulletin board located at 21 Lodge Street in the City of Albany, Albany County, New York and on the Agency's website, (C) caused notice of the Public Hearing to be published on February 27, 2021 in the Times

<u>Union</u>, a newspaper of general circulation available to the residents of the City of Albany, Albany County, New York, (D) as a result of the ban on large meetings or gatherings pursuant to Executive Order 202., as supplemented and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, as supplemented, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on March 10, 2021 at 12:00 o'clock p.m., local time electronically rather than in person; and (E) prepared a report of the Public Hearing (the "Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on September 23, 2021 (the "Resolution Confirming SEQR Determination"), the Agency (A) concurred in the determination that the City of Albany Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA, (B) acknowledged receipt of a negative declaration from the Planning Board issued on August 27, 2021 (the "Negative Declaration"), in which the Planning Board determined that the Project would not have a significant adverse environmental impact on the environment, and therefore, that an environmental statement need not be prepared with respect to the Project; and

WHEREAS, in connection with the Project, the Company has requested that the Agency deviate from its uniform tax exemption policy with respect to the terms of the proposed payment in lieu of tax agreement to be entered into by the Agency with respect to the Project Facility, which proposed deviation is outlined in the letter dated September 16, 2021 (the "Pilot Deviation Letter"), a copy of which Pilot Deviation Letter is attached hereto as Exhibit A; and

WHEREAS, pursuant to Section 874(4) of the Act, prior to taking final action on such request for a deviation from the Agency's uniform tax exemption policy, the Agency must give the chief executive officers of the City and each city, town, village and school district in which the Project Facility is located (collectively, the "Affected Tax Jurisdictions") written notice of the proposed deviation from the Agency's uniform tax exemption policy and the reasons therefor prior to the meeting of the Agency at which the members of the Agency shall consider whether to approve such proposed deviation; and

WHEREAS, on September 16, 2021, the Chief Executive Officer of the Agency sent a copy of the Pilot Deviation Letter to the Affected Tax Jurisdictions to notify the Affected Tax Jurisdictions of the proposed deviation from the Agency's uniform tax exemption policy in connection with the Project; and

WHEREAS, through the Pilot Deviation Letter, the Chief Executive Officer of the Agency notified the chief executive officers of the Affected Tax Jurisdictions of the proposed deviation from the Agency's uniform tax exemption policy and further notified said chief executive officers that the members of the Agency would consider whether to approve such proposed deviation at this meeting;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

<u>Section 1</u>. The Agency hereby finds and determines as follows:

(A) The Agency has considered any and all responses from the Affected Tax Jurisdictions to the Pilot Deviation Letter.

- (B) The Agency has reviewed and responded to all written comments received from any Affected Tax Jurisdiction with respect to the proposed deviation.
- (C) The Agency has given all representatives from an Affected Tax Jurisdictions in attendance at this meeting the opportunity to address the members of the Agency regarding the proposed deviation.
- Section 2. Based upon (A) the findings and determinations in Section 1 above, (B) any comments received at the Public Hearing, (C) input received at this meeting from the Affected Tax Jurisdictions with respect to the proposed deviation, (D) the Agency's knowledge of the Project, (E) the recommendations of Agency staff, and (F) such further investigation of the Project and the effect of the proposed deviation as the Agency has deemed appropriate, the Agency hereby determines to deviate from the Agency's uniform tax exemption policy with respect to the terms of the proposed payment in lieu of tax agreement to be entered into by the Agency with respect to the Project Facility for the reasons set forth in the Pilot Deviation Letter. Based upon the aforementioned, the Agency hereby approves a deviation from the Agency's uniform tax exemption policy, the terms of the approved deviation to be as described in the Pilot Deviation Letter attached hereto as Exhibit A.
- Section 3. Upon preparation by special counsel to the Agency of a payment in lieu of tax agreement with respect to the Project Facility reflecting the terms of this resolution (the "Payment in Lieu of Tax Agreement") and approval of same by the Chair of the Agency, the Chair of the Agency is hereby authorized, on behalf of the Agency, to execute and deliver the Payment in Lieu of Tax Agreement, and, where appropriate, the Secretary (or Assistant Secretary) of the Agency is hereby authorized to affix the seal of the Agency thereto and to attest the same, all in such form as is approved by the Chair, the execution thereof by the Chair to constitute conclusive evidence of such approval.
- Section 4. The officers, employees and agents of the Agency are hereby authorized and directed for and in the name and on behalf of the Agency to do all acts and things required or provided for by the provisions of the Payment in Lieu of Tax Agreement, and to execute and deliver all such additional certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing resolution and to cause compliance by the Agency with all of the terms, covenants and provisions of the Payment in Lieu of Tax Agreement binding upon the Agency.

Section 5. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Susan Pedo	VOTING	
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Robert T. Schofield	VOTING	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK COUNTY OF ALBANY)) SS.:)
HEREBY CERTIFY that I have compared members of the Agency, including the original thereof on file in my office, an	City of Albany Industrial Development Agency (the "Agency"), DO ared the foregoing annexed extract of the minutes of the meeting of the Resolution contained therein, held on September 23, 2021 with the d that the same is a true and correct copy of said original and of such whole of said original so far as the same relates to the subject matters
meeting was in all respects duly held; said meeting was open to the general p	A) all members of the Agency had due notice of said meeting; (B) said (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 Laws"), public, and due notice of the time and place of said meeting was duly the members of the Agency, either in person or attending remotely in ghout said meeting.
I FURTHER CERTIFY that, a and has not been amended, repealed or	s of the date hereof, the attached Resolution is in full force and effect rescinded.
IN WITNESS WHEREOF, I day of September, 2021.	have hereunto set my hand and affixed the seal of the Agency this

(SEAL)

Secretary

EXHIBIT A

PILOT DEVIATION LETTER

- SEE ATTACHED -

CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY

21 Lodge Street Albany, New York 12207 Tel: 518-434-2532 ext. 19 Fax: 518-434-9846

September 16, 2021

The Honorable Daniel P. McCoy County Executive of Albany County Albany County Office Building 112 State Street, Room 1200 Albany, New York 12207 Kaweeda G. Adams, Superintendent Albany City School District 1 Academy Park Albany, New York 12207

The Honorable Kathy M. Sheehan Mayor of the City of Albany City Hall 24 Eagle Street, Room 102 Albany, New York 12207 Anne Savage, Board President Albany City School District 1 Academy Park Albany, New York 12207

RE: City of Albany Industrial Development Agency
Proposed Deviation from Uniform Tax Exemption Policy
1415 Washington Property LLC Project

Dear Ladies and Gentlemen:

This letter is delivered to you pursuant to Section 874(4)(c) of the General Municipal Law.

The City of Albany Industrial Development Agency (the "Agency") received an application (the "Application") from 1415 Washington Property LLC (the "Company"), which Application requested that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project to consist of the following: (A) (1) the acquisition of an interest in an approximately 2.85 acre parcel of land located at 1415 Washington Avenue (tax map number 53.-1-25) in the City of Albany, Albany County, New York (the "Land"), together with an existing approximately 66,237 square foot 95 room hotel located thereon (the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of an approximately 414,850 square foot, five story building (the "New Facility" and collectively with the Existing Facility, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an approximately 240 unit student housing facility, with approximately 8,300 square feet of outdoor community courtyard/ampitheater and an 8,300 square foot plaza, with parking to accommodate approximately 207 vehicles and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency.

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Honorable Daniel P. McCoy Honorable Kathy M. Sheehan, Mayor Kaweeda G. Adams, Superintendent Anne Savage, Board President September 16, 2021 Page 2

In connection with the Application, the Company has made a request to the Agency (the "Pilot Request"). Pursuant to the Pilot Request, the Agency would (A) enter into a payment in lieu of tax agreement (the "Proposed Pilot Agreement") which terms are described below and (B) provide the mortgage recording tax abatement. The Proposed Pilot Agreement would not provide any abatements for any special assessments levied on the Project Facility.

The Proposed Pilot Agreement will provide that the Company be granted a fifteen (15) year payment in lieu of tax agreement the Facility and any portion of the Equipment assessable as real property pursuant to the New York Real Property Tax Law. Under the terms of the Proposed Pilot Agreement, the Company will pay (A) a base payment equal to one hundred percent (100%) of the normal taxes due on the site of the Project (the "Base Pilot Payment"), and (B) an additional amount based on the increase in assessed value of the Project Facility (such increase in the assessed value due to the undertaking of the Project shall be referred to as the "Improvements"), such increased amount to be adjusted by the abatement as described as follows:

	Amount of Abatement on		
Years	Increased Assessment		
1	0%		
2	0%		
3	100%		
4	100%		
5	100%		
6	100%		
7	100%		
8	100%		
9	90%		
10	80%		
11	70%		
12	60%		
13	50%		
14	40%		
15	30%		
16	20%		
17	10%		
18 and thereafter	0%		

As noted in the table above, the abatement schedule is 15 years, with Year 3 of the abatement schedule beginning in the year following the completion of the construction of the Project.

Beginning in Year 13 of the abatement schedule, the Proposed Pilot Agreement will also provide that the amount of payments in lieu of taxes payable by the Company will be the greater of (A) the amount determined in accordance with the above paragraph, or (B) an amount equal to 11.5% of the gross rental revenue generated at the Project Facility.

The Policy provides that, for a facility similar to the Project Facility, (A) the payments in lieu of taxes will normally be determined as follows: a 50% abatement in real property taxes on the improvements

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Honorable Daniel P. McCoy Honorable Kathy M. Sheehan, Mayor Kaweeda G. Adams, Superintendent Anne Savage, Board President September 16, 2021 Page 3

in year one of the payment in lieu of tax agreement with a 10% per year decrease in such abatement over the term of the five year payment in lieu of tax agreement, (B) the amount of the assessed value of the Project Facility will change as the assessed value is established annually by the Assessor of the City of Albany and (C) the mortgage recording tax would not be abated, unless the Agency deviated from its policy with respect to the payment by the Company of real property taxes.

The purpose of this letter is to inform you of such Pilot Request and that the Agency is considering whether to grant the Pilot Request and to approve a Proposed Pilot Agreement conforming to the terms of the Pilot Request. The Agency expects to consider whether to approve the terms of the Proposed Pilot Agreement at its meeting scheduled for September 23, 2021 at 12:15 o'clock p.m., local time at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York (the "Meeting"). As described later in this letter, during the meeting on September 23, 2021, the Agency will review the terms of the Pilot Request and, based on the discussions during such meeting the terms of the Pilot Request may be modified.

This letter is forwarded to you for purposes of complying with Section 874 of the General Municipal Law of the State of New York, which requires written notice prior to the Agency taking final action with respect to the Proposed Pilot Agreement (if said Proposed Pilot Agreement may deviate from the provisions of the Agency's Policy).

The Agency considered the following factors in considering the proposed deviation:

- 1. The nature of the Project: The Project involves the demolition of an existing 66,237 square foot 95 room hotel and construction of an approximately 414,850 square foot, five-story building for student housing with outdoor courtyard/amphitheater and plaza with parking to be owned and operated by the Company.
 - 2. The present use of the property: An existing hotel is currently on the property.
- 3. The economic condition of the area at the time of the request of the Company and the economic multiplying effect that the Project will have on the area: At the time of the filing of the Application, the economic condition of the area in which the Project Facility is to be located is generally average. The area is also in a distressed census tract. Therefore, the area is strategically targeted for adding commercial/retail/residential development, based on the presence of vacant or underutilized buildings/real estate. This development is consistent with the Albany 2030 Plan.
- 4. The extent to which the Project will create or retain permanent, private sector jobs and the number of jobs to be created or retained and the salary range of such jobs: The Project will create approximately eight (8) new permanent jobs. The Project will also create approximately three hundred (300) construction jobs.
- 5. The estimated value of new tax exemptions to be provided: The estimated value of the tax exemptions are the following: \$2,544,000, sales and use tax; \$520,000, mortgage recording tax; and \$5,143,547 real property taxes.

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- 6. The economic impact of the Proposed Pilot Agreement on affected tax jurisdictions: The economic impact of the Proposed Pilot Agreement is positive as development of the Project Facility is expected to spur additional development around the Washington Ave/Patroon Creek Corridor area of the City of Albany.
- 7. The impact of the Proposed Pilot Agreement on existing and proposed businesses and economic development projects in the vicinity: The Project will increase the consumer base to support local business and employers. The Project will have a positive revitalizing effect on the community by developing an older property in a strategically identified neighborhood location. The Project meets the intent and furthers the implementation of following the 2019 Washington Ave/Patroon Creek Corridor Study and City of Albany strategic initiatives Albany 2030.
- 8. The amount of private sector investment generated or likely to be generated by the Proposed Pilot Agreement: The investment by the Company in undertaking the Project is equal to approximately \$79,945,770.
- 9. The effect of the Proposed Pilot Agreement on the environment: The Project will not have a significant effect on the environment.
- 10. Project Timing: It is anticipated that the Project will be accomplished in a timely fashion.
- 11. The extent to which the Proposed Pilot Agreement will require the provision of additional services including, but not limited to, additional educational, transportation, police, emergency medical or fire services: It is not anticipated that the Project will have a significant burden upon the educational facilities for any school district within the City of Albany, Albany County. After the completion of the Project, the employment at the Project is not anticipated to generate a substantial burden on the highways of the City of Albany or the surrounding area. All necessary emergency medical and police services are available.
- 12. Anticipated tax Revenues: It is anticipated that there will likely be additional sales tax revenues after Project completion relating to certain future operating activities at the Project and related multiplier impacts.
- 13. The extent to which the Proposed Pilot Agreement will provide a benefit (economic or otherwise) not otherwise available within the municipality in which the Project Facility is located: The Project aligns with the continuing development of the 2019 Washington Ave/Patroon Creek Corridor Study and City of Albany strategic initiatives Albany 2030 including: (a) encouraging investment in urban land and buildings for employment and housing and (b) increase job opportunities for all residents.

The Agency will consider the Proposed Pilot Agreement (and the proposed deviation from the Agency's Uniform Tax Exemption Policy) at the Meeting. The Agency would welcome any written comments that you might have on this proposed deviation from the Agency's Uniform Tax Exemption Policy. In accordance with Section 874(4)(c) of the General Municipal Law, prior to taking final action at

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Honorable Daniel P. McCoy Honorable Kathy M. Sheehan, Mayor Kaweeda G. Adams, Superintendent Anne Savage, Board President September 16, 2021 Page 5

the Meeting, the Agency will review and respond to any written comments received from any affected tax jurisdiction with respect to the proposed deviation. The Agency will also allow any representative of any affected tax jurisdiction present at the Meeting to address the Agency regarding the proposed deviation.

If you have any questions or comments regarding the foregoing, please do not hesitate to contact me at the above telephone number.

Sincerely yours,

By: <u>s/Sarah Reginelli</u> Chief Executive Officer

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AFFIDAVIT OF MAILING OF NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

STATE OF NEW YORK)
COUNTY OF ALBANY) SS.:)

The undersigned, being duly sworn, hereby states:

1. That on September 16, 2021, I mailed to the following individuals a copy of a letter (the "Pilot Deviation Notice Letter") informing said individuals of (A) a proposed deviation (the "Deviation") by City of Albany Industrial Development Agency (the "Agency") from the Agency's Uniform Tax Exemption Policy relating to the proposed 1415 Washington Property LLC Project to be undertaken by the Agency for the benefit of 1415 Washington Property LLC (the "Company") and (B) the time and place of the meeting of the members of the Agency at which the question of whether to proceed with said Deviation is scheduled to be considered by the Agency:

The Honorable Daniel P. McCoy County Executive of Albany County Albany County Office Building 112 State Street, Room 1200 Albany, New York 12207	Kaweeda G. Adams, Superintendent Albany City School District 1 Academy Park Albany, New York 12207
7021 0350 0000 7167 8768	7021 0350 0000 7167 8775
The Honorable Kathy M. Sheehan Mayor of the City of Albany City Hall 24 Eagle Street, Room 102 Albany, New York 12207	Anne Savage, Board President Albany City School District 1 Academy Park Albany, New York 12207
7021 0350 0000 7167 8782	7021 0350 0000 7167 8799

2. That the letter attached hereto as Exhibit A is a duplicate copy of the Pilot Deviation Notice Letter which was mailed to the above individuals.

IN WITNESS WHEREOF, I have hereun set my hand this 17th day of September, 2021.

Nadene E Zeigler

Sworn to before me this 17th day of September, 2021.

Notary Public

Nicole H. Brown
Notary Public, State of New York
Qualified in Schenectady County
No. 01BR6381468
Commission Expires October 1, 20

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APPROVING RESOLUTION 1415 WASHINGTON PROPERTY LLC PROJECT

Albany

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair Lee E. Eck. Jr. Vice Chair Darius Shahinfar Treasurer Anthony Gaddy Secretary Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Chief Executive Officer Sarah Reginelli Mark Opalka Chief Financial Officer Thomas Conoscenti Chief Operating Officer Andrew Corcione Project Services Director Ashley Mohl Director of Development, Capitalize Albany Corporation Renee McFarlin Senior Economic Developer, Capitalize Albany Corporation Michael Bohne Communications & Marketing Manager, Capitalize Corporation Nora Culhane Friedel Economic Development Specialist, Capitalize Albany Corporation Executive Assistant, Capitalize Albany Corporation Erin Grace Corporation Counsel

Marisa Franchini, Esq. Nadene E. Zeigler, Esq. Special Agency Counsel

The	following	resolution	was	offered	by	,	seconded	by
	,	to wit:						

Resolution No. 0921-

RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR 1415 WASHINGTON PROPERTY LLC (THE "COMPANY").

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of commercial, manufacturing and industrial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, in January, 2021, 1415 Washington Property LLC, a State of Delaware limited liability company (the "Company") submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 2.85 acre parcel of land located at 1415 Washington Avenue (tax map number 53.-1-25) in the City of Albany, Albany County, New York (the "Land"), together with an existing approximately 66,237 square foot 95 room hotel located thereon (the "Existing Facility"), (2) the demolition of the Existing Facility and the construction on the Land of an approximately 414,850 square foot, five story building (the "New Facility" and collectively with the Existing Facility, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an approximately 240 unit student housing facility, with approximately 8,300 square feet of outdoor community courtyard/ampitheater and an 8,300 square foot plaza, with parking to accommodate approximately 207 vehicles and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on February 18, 2021 (the "Public Hearing Resolution"), the Agency authorized a public hearing to be held pursuant to Section 859-a of the Act with respect to the Project; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on February 25, 2021 to the chief executive officers of the county and of each city, town, village and school district in which the Project Facility is to be located, (B) caused notice of the Public Hearing to be posted on February 25, 2021 on a public bulletin board located at 21 Lodge Street in the City of Albany, Albany County, New York and on the Agency's website, (C) caused notice of the Public Hearing to be published on February 27, 2021 in the Times Union, a newspaper of general circulation available to the residents of the City of Albany, Albany

County, New York, (D) as a result of the ban on large meetings or gatherings pursuant to Executive Order 202., as supplemented and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, as supplemented, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on March 10, 2021 at 12:00 o'clock p.m., local time electronically rather than in person; and (E) prepared a report of the Public Hearing (the "Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on September 23, 2021 (the "Resolution Confirming SEQR Determination"), the Agency (A) concurred in the determination that the City of Albany Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA, (B) acknowledged receipt of a negative declaration from the Planning Board issued on August 27, 2021 (the "Negative Declaration"), in which the Planning Board determined that the Project would not have a significant adverse environmental impact on the environment, and therefore, that an environmental statement need not be prepared with respect to the Project; and

WHEREAS, by further resolution adopted by the members of the Agency on September 23, 2021 (the "Commercial/Retail Finding Resolution"), the Agency (A) determined that the Project constituted a "commercial project" within the meaning of the Act, (B) found that although the Project Facility appears to constitute a project where facilities or properties that are primarily used in making the retail sales of goods or services to customers who personally visit such facilities may constitute more than one-third of the costs of the Project, the Agency is authorized to provide financial assistance in respect of the Project pursuant to Section 862(2)(a) of the Act because the Project Facility is located in a highly distressed area, (C) determined, following a review of the Hearing Report, that the Project would serve the public purposes of the Act by preserving permanent private sector jobs in the State of New York, and (D) determined that the Agency would proceed with the Project and the granting of the Financial Assistance; provided however, that no financial assistance would be provided to the Project by the Agency unless and until the Mayor of the City of Albany, as chief executive officer of the City of Albany, New York, pursuant to Section 862(2)(c) of the Act, confirmed the proposed action of the Agency with respect to the Project; and

WHEREAS, by resolution adopted by the members of the Agency on September 23, 2021 (the "Pilot Deviation Approval Resolution"), the members of the Agency determined to deviate from the Agency's uniform tax exemption policy with respect to the Project; and

WHEREAS, the Agency has given due consideration to the Application, and to representations by the Company that (A) the granting by the Agency of the Financial Assistance with respect to the Project will be an inducement to the Company to undertake the Project in the City of Albany, New York and (B) the completion of the Project will not result in the removal of a plant or facility of any proposed occupant of the Project Facility from one area of the State of New York to another area in the State of New York and will not result in the abandonment of one or more plants or facilities of any occupant of the Project Facility located in the State of New York; and

WHEREAS, the Agency desires to encourage the Company to preserve and advance the job opportunities, health, general prosperity and economic welfare of the people of the City of Albany, New York by undertaking the Project in the City of Albany, New York; and

WHEREAS, in order to consummate the Project and the granting of the Financial Assistance described in the notice of the Public Hearing, the Agency proposes to enter into the following documents

(hereinafter collectively referred to as the "Agency Documents"): (A) a certain lease to agency (the "Lease to Agency" or the "Underlying Lease") by and between the Company, as landlord, and the Agency, as tenant, pursuant to which the Company will lease to the Agency a portion of the Land and all improvements now or hereafter located on said portion of the Land (collectively, the "Leased Premises"); (B) a certain license agreement (the "License to Agency" or the "License Agreement") by and between the Company, as licensor, and the Agency, as licensee, pursuant to which the Company will grant to the Agency (1) a license to enter upon the balance of the Land (the "Licensed Premises") for the purpose of undertaking and completing the Project and (2) in the event of an occurrence of an Event of Default by the Company, an additional license to enter upon the Licensed Premises for the purpose of pursuing its remedies under the Lease Agreement (as hereinafter defined); (C) a lease agreement (and a memorandum thereof) (the "Lease Agreement") by and between the Agency and the Company, pursuant to which, among other things, the Company agrees to undertake the Project as agent of the Agency and the Company further agrees to lease the Project Facility from the Agency and, as rental thereunder, to pay the Agency's administrative fee relating to the Project and to pay all expenses incurred by the Agency with respect to the Project; (D) a payment in lieu of tax agreement (the "Payment in Lieu of Tax Agreement") by and between the Agency and the Company, pursuant to which the Company will agree to pay certain payments in lieu of taxes with respect to the Project Facility; (E) a uniform agency project agreement (the "Uniform Agency Project Agreement") by and between the Agency and the Company regarding the granting of the financial assistance and the potential recapture of such assistance; (F) a certain recapture agreement (the "Section 875 GML Recapture Agreement") by and between the Company and the Agency, required by the Act, regarding the recovery or recapture of certain sales and use taxes; (G) a sales tax exemption letter (the "Sales Tax Exemption Letter") to ensure the granting of the sales tax exemption which forms a part of the Financial Assistance; (H) a New York State Department of Taxation and Finance form entitled "IDA Appointment of Project Operator or Agency for Sales Tax Purposes" (the form required to be filed pursuant to Section 874(9) of the Act) (the "Thirty-Day Sales Tax Report") and any additional report to the Commissioner of the State Department of Taxation and Finance concerning the amount of sales tax exemption benefit for the Project (the "Additional Thirty-Day Project Report"); (I) if the Company intends to finance the Project with borrowed money, a mortgage and any other security documents and related documents (collectively, the "Mortgage") from the Agency and the Company to the Company's lender with respect to the Project ("the "Lender"), which Mortgage will grant a lien on and security interest in the Project Facility to secure a loan from the Lender to the Company with respect to the Project (the "Loan"); (J) if the Company intends to request the Agency to appoint (1) the Company, as agent of the Agency and (2) a contractor or contractors, as agent(s) of the Agency prior to closing on the Project and the Lease Agreement, agency and indemnification agreements, interim Section 875 GML recapture agreements, interim sales tax exemption letters and interim thirty-day sales tax reports (collectively, the "Interim Documents"); and (K) various certificates relating to the Project (the "Closing Documents");

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

<u>Section 1</u>. All action taken by the Chief Executive Officer of the Agency with respect to the Public Hearing with respect to the Project is hereby ratified and confirmed.

Section 2. The law firm of Hodgson Russ LLP is hereby appointed Special Agency Counsel to the Agency with respect to all matters in connection with the Project. Special Agency Counsel for the Agency is hereby authorized, at the expense of the Company, to work with the Company, counsel to the Company, counsel to the Agency and others to prepare, for submission to the Agency, all documents necessary to effect the transactions contemplated by this Resolution. Special Agency Counsel has prepared and submitted an initial draft of the Agency Documents to staff of the Agency.

<u>Section 3</u>. The Agency hereby finds and determines that:

- (A) By virtue of the Act, the Agency has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of the Act and to exercise all powers granted to it under the Act;
 - (B) The Project constitutes a "project," as such term is defined in the Act;
- (C) The Project site is located entirely within the boundaries of the City of Albany, New York;
- (D) It is estimated at the present time that the costs of the planning, development, acquisition, construction, reconstruction and installation of the Project Facility (collectively, the "Project Costs") will be approximately \$79,945,770;
- (E) The completion of the Project will not result in the removal of a plant or facility of any proposed occupant of the Project Facility from one area of the State of New York to another area in the State of New York and will not result in the abandonment of one or more plants or facilities of any occupant of the Project Facility located in the State of New York;
- (F) Although the Project constitutes a project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost, the Company has represented to the Agency that (i) the Project is located within census tract 3, which is considered to be a distressed census tract, as that term is defined in Section 854(18) of the Act, and (ii) completion of the Project will serve the public purposes of the Act by increasing the overall number of permanent, private sector jobs in the State of New York;
- (G) The granting of the Financial Assistance by the Agency with respect to the Project will promote and maintain the job opportunities, general prosperity and economic welfare of the citizens of the City of Albany, New York and the State of New York and improve their standard of living, and thereby serve the public purposes of the Act;
- (H) The Agency has reviewed the Public Hearing Report and has fully considered all comments contained therein;
- (I) The Project should receive the Financial Assistance in the form of exemptions from sales tax, real property tax and mortgage recording tax based on an evaluation of the Project based on the Agency's Uniform Criteria for the Evaluation of Projects Policy and the description of expected public benefits to occur as a result of this Project, as described on Exhibit A attached hereto; and
- (J) It is desirable and in the public interest for the Agency to enter into the Agency Documents, except that for the Interim Documents, the following conditions shall be met prior to the Agency entering into the Interim Documents: (1) the term of the Interim Documents shall not exceed sixty (60) days, unless future extensions are consented to by the Agency in writing, (2) the Company shall have paid the Agency's administrative fee, (3) the Company and any contractors shall have delivered evidence of adequate insurance coverage protecting the Agency and (4) execution by the other parties thereto and delivery of same to the Agency of the Interim Documents.

- Section 4. In consequence of the foregoing, the Agency hereby determines to: (A) accept the License Agreement; (B) lease the Project Facility to the Company pursuant to the Lease Agreement; (C) acquire, construct and install the Project Facility, or cause the Project Facility to be acquired, installed and constructed; (D) enter into the Payment in Lieu of Tax Agreement; (E) enter into the Section 875 GML Recapture Agreement; (F) enter into the Uniform Agency Project Agreement; (G) enter into the Interim Documents, subject to compliance with Section 3(J) above; (H) secure the Loan by entering into the Mortgage; and (I) grant the Financial Assistance with respect to the Project; provided, however, that no financial assistance shall be provided to the Project by the Agency unless and until the Mayor of the City of Albany, New York, as chief executive officer of the City of Albany, New York, shall, pursuant to Section 862(2)(c) of the Act, confirm the proposed action of the Agency with respect to the Project.
- Section 5. The Agency is hereby authorized (A) to acquire a license in the Licensed Premises pursuant to the License Agreement, (B) to acquire a leasehold interest in the Leased Premises pursuant to the Underlying Lease, (C) to acquire title to the Equipment pursuant to a bill of sale (the "Bill of Sale to Agency") from the Company to the Agency, and (D) to do all things necessary or appropriate for the accomplishment thereof, and all acts heretofore taken by the Agency with respect to such acquisitions are hereby approved, ratified and confirmed; provided, however, that no financial assistance shall be provided to the Project by the Agency unless and until the Mayor of the City of Albany, New York, as chief executive officer of the City of Albany, New York, shall, pursuant to Section 862(2)(c) of the Act, confirm the proposed action of the Agency with respect to the Project.
- <u>Section 6</u>. The Agency is hereby authorized to acquire, construct and install the Project Facility as described in the Lease Agreement and to do all things necessary or appropriate for the accomplishment thereof, and all acts heretofore taken by the Agency with respect to such acquisition, construction and installation are hereby ratified, confirmed and approved.
- Section 7. The Chair of the Agency, with the assistance of Agency Counsel and/or Special Counsel, is authorized to negotiate and approve the form and substance of the Agency Documents.
- Section 8. (A) The Chair of the Agency is hereby authorized, on behalf of the Agency, to execute and deliver the Agency Documents, and, where appropriate, the Secretary (or Assistant Secretary) of the Agency is hereby authorized to affix the seal of the Agency thereto and to attest the same, all in the forms thereof as the Chair shall approve, the execution thereof by the Chair to constitute conclusive evidence of such approval.
 - (B) The Chair of the Agency is hereby further authorized, on behalf of the Agency, to designate any additional Authorized Representatives of the Agency (as defined in and pursuant to the Lease Agreement).
- Section 9. The officers, employees and agents of the Agency are hereby authorized and directed for and in the name and on behalf of the Agency to do all acts and things required or provided for by the provisions of the Agency Documents, and to execute and deliver all such additional certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing Resolution and to cause compliance by the Agency with all of the terms, covenants and provisions of the Agency Documents binding upon the Agency.
 - <u>Section 10</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on	roll call, which
resulted as follows:	

Susan Pedo	VOTING	
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Robert T. Schofield	VOTING	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK COUNTY OF ALBANY)) SS.:)
DO HEREBY CERTIFY that I of the members of the Agency, with the original thereof on file	retary of City of Albany Industrial Development Agency (the "Agency"), have compared the foregoing annexed extract of the minutes of the meeting, including the Resolution contained therein, held on September 23, 2021 in my office, and that the same is a true and correct copy of said original ed therein and of the whole of said original so far as the same relates to the to.
said meeting was in all respect Laws"), said meeting was open was duly given; and (D) there v	If that (A) all members of the Agency had due notice of said meeting; (B) is duly held; (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 to the general public, and due notice of the time and place of said meeting was a quorum of the members of the Agency, either in person or attending to 2021 Laws, throughout said meeting.
I FURTHER CERTIFY and has not been amended, repe	that, as of the date hereof, the attached Resolution is in full force and effect caled or rescinded.
IN WITNESS WHERE day of September, 2021.	EOF, I have hereunto set my hand and affixed the seal of the Agency this
	Secretary

(SEAL)

EXHIBIT A

DESCRIPTION OF THE PROJECT EVALUATION AND EXPECTED PUBLIC BENEFITS

1415 WASHINGTON PROPERTY, LLC PROJECT

Pursuant to the City of Albany Industrial Development Agency's (the "Agency") Uniform Criteria for the Evaluation of Projects Policy, the following general uniform criteria were utilized by the "Agency" to evaluate and select the project for which the Agency can provide financial assistance. In the discussions had between the Project Beneficiary and the Agency with respect to the Project Beneficiary's request for Financial Assistance from the Agency with respect to the Project, the Project Beneficiary has represented to the Agency that the Project is expected to provide the following benefits to the Agency and/or to the residents of City of Albany, Albany County, New York (the "Public Benefits"):

Description of Evaluation		Applicable to Project		Criteria Assessment/ Expected
Criteria/Benefit		(indicate Yes or No)		Benefit
1.	Retention direct and indirect of existing jobs	☑ Yes	□ No	Project will increase the level of activity in the Pine Hills neighborhood, thereby promoting the retention of existing jobs. The Company expects that the Project will result in the retention and creation of employment in the retail, restaurant, entertainment and office operations located in the surrounding area.
2.	Creation of direct and indirect new permanent jobs	☑ Yes	□ No	Project will increase the level of activity in the Washington Ave Ext corridor, thereby promoting the creation of new permanent jobs. The Project will create 8 new full time equivalent jobs. The Company expects that the Project will result in the retention and creation of employment in the retail, restaurant, entertainment, service and office operations located in the surrounding area.

3.	Estimated value of tax exemptions	☑ Yes	□ №	The exemptions have been weighed against the cumulative benefits of the Project.
				NYS Sales and Compensating Use Tax Exemption: \$2,544,000 Mortgage Recording Tax Exemption: \$520,000 Real Property Tax Exemption: \$5,143,547
4.	Private sector investment	☑ Yes	□ No	Project applicant expects to invest over \$79.9 million of private investment in the Project.
5.	Likelihood of Project being accomplished in a timely fashion	☑ Yes	□ No	High likelihood that Project will be accomplished in a timely fashion. The project is expected to receive
				City of Albany Planning Board approvals in 1Q 2021. The Applicant expects to close on
				the purchase of the properties in 2021.
6.	Extent of new revenue provided to local taxing jurisdictions.	☑ Yes	□ No	Project will result in new revenue to local taxing jurisdictions under the proposed PILOT program through the City of Albany IDA.
				Project will result in an increase in assessed value from the current total assessment: \$7,000,000 (Per City of Albany Commissioner of Assessment and Taxation 2020 Assessment Roll) to the estimated improved total assessment: \$17,500,000 (Per City of Albany
				Commissioner of Assessment and Taxation).

7.	Other:	☑ Yes	□ No	The Project will develop an underutilized property and create approximately 8 FTE.
				The Project commits to utilizing 15% City of Albany Labor for construction jobs.
				The Project commits to 20% of the value of construction contracts will be performed by MWBE entities.
				The Project commits to 15% of the construction workforce are minorities or women.
				The Project commits to 50% of contractors/subcontractors maintain a NYS certified apprenticeship program.
				The Project will increase the consumer base to support local businesses and employers.
				The Project will have a positive revitalizing effect on the community by developing currently underutilized land in a strategically identified neighborhood location.
				The Project meets the intent and furthers the implementation of the following City of Albany strategic initiatives: Albany 2030.

PUBLIC HEARING RESOLUTION HOLLAND AVE OZ, LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair
Lee E. Eck, Jr. Vice Chair
Darius Shahinfar Treasurer
Anthony Gaddy Secretary
Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli Chief Executive Officer

Mark Opalka Chief Financial Officer

Thomas Conoscenti Chief Operating Officer

Andrew Corcione Project Services Director

Ashley Mohl Director of Development, Capitalize Albany Corporation

Renee McFarlin Senior Economic Developer, Capitalize Albany Corporation

Michael Bohne Communications & Marketing Manager, Capitalize Albany

Corporation

Nora Culhane Friedel Economic Development Specialist, Capitalize Albany Corporation

Erin Grace Executive Assistant, Capitalize Albany Corporation

Marisa Franchini, Esq. Corporation Counsel
Nadene E. Zeigler, Esq. Special Agency Counsel

The	following	resolution	was	offered	by	,	seconded	by
	,	to wit:						

Resolution No. 0921-___

RESOLUTION AUTHORIZING THE CHIEF EXECUTIVE OFFICER OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY TO HOLD A PUBLIC HEARING REGARDING A PROPOSED PROJECT TO BE UNDERTAKEN FOR THE BENEFIT OF HOLLAND AVE OZ, LLC.

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, Holland Ave Oz, LLC, a New York State limited liability company (the "Company"), has submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 1.18 acre parcel of land located at 25 Holland Avenue (Tax Map number: 76.47-1-25.1) in the City of Albany, Albany County, New York (the "Land"), (2) the construction on the Land of an approximately 67.132 square foot, four (4) story building with associated parking (the "Facility") and (3) the acquisition and installation therein and thereon of certain machinery, equipment and other personal property (collectively, the "Equipment") (the Land, the Facility and the Equipment being collectively referred to as the "Project Facility"); all of the foregoing to be owned and operated by the Company as an approximately 60 unit multi-family apartment complex and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, pursuant to Section 859-a of the Act, prior to the Agency providing any "financial assistance" (as defined in the Act) of more than \$100,000 to any project, the Agency, among other things, must hold a public hearing pursuant to Section 859-a of the Act with respect to said project; and

WHEREAS, the Agency desires to provide for compliance with the provisions of Section 859-a of the Act with respect to the Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

Section 1. The Agency hereby authorizes the Chief Executive Officer of the Agency, after consultation with the members of the Agency and Agency Counsel, (A) to establish the time, date and place for a public hearing of the Agency to hear all persons interested in the Project (the "Public Hearing"); (B) to cause the Public Hearing to be held in a city, town or village where the Project Facility is or is to be located, and to cause notice of such Public Hearing to be given to the public by publishing a notice or notices of such Public Hearing in a newspaper of general circulation available to the residents of the governmental units where the Project Facility is or is to be located, such notice or notices to comply with the requirements

of Section 859-a of the Act; (C) to cause notice of the Public Hearing to be given to the chief executive officer of the county and of each city, town, village and school district in which the Project Facility is or is to be located to comply with the requirements of Section 859-a of the Act; (D) to conduct such Public Hearing; (E) to cause a report of the Public Hearing fairly summarizing the views presented at such Public Hearing (the "Report") to be prepared; and (F) to cause a copy of the Report to be made available to the members of the Agency.

<u>Section 2</u>. The Chair and/or Chief Executive Officer of the Agency is hereby authorized and directed to distribute copies of this Resolution to the Company and to do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution.

Section 3. All action taken by the Chief Executive Officer of the Agency in connection with the Public Hearing with respect to the Project prior to the date of this Resolution is hereby ratified and confirmed.

<u>Section 4.</u> This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Susan Pedo	VOTING	·
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Robert T. Schofield	VOTING	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)) SS.:
COUNTY OF ALBANY) 33
DO HEREBY CERTIFY that I I of the members of the Agency, with the original thereof on file	etary of City of Albany Industrial Development Agency (the "Agency"), have compared the foregoing annexed extract of the minutes of the meeting including the Resolution contained therein, held on September 23, 2021 in my office, and that the same is a true and correct copy of said original ed therein and of the whole of said original so far as the same relates to the to.
said meeting was in all respects Laws"), said meeting was open was duly given; and (D) there v	that (A) all members of the Agency had due notice of said meeting; (B) so duly held; (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 to the general public, and due notice of the time and place of said meeting was a quorum of the members of the Agency, either in person or attending a 2021 Laws, throughout said meeting.
I FURTHER CERTIFY and has not been amended, repe	that, as of the date hereof, the attached Resolution is in full force and effect aled or rescinded.
IN WITNESS WHERE day of September, 2021.	OF, I have hereunto set my hand and affixed the seal of the Agency this
	Secretary

(SEAL)

PUBLIC HEARING RESOLUTION 21 ERIE ASSOC., LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair
Lee E. Eck, Jr. Vice Chair
Darius Shahinfar Treasurer
Anthony Gaddy Secretary
Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli Chief Executive Officer
Mark Opalka Chief Financial Officer
Thomas Conoscenti Chief Operating Officer
Andrew Corcione Project Services Director

Ashley Mohl Director of Development, Capitalize Albany Corporation
Renee McFarlin Senior Economic Developer, Capitalize Albany Corporation

Michael Bohne Communications & Marketing Manager, Capitalize Albany

Corporation

Nora Culhane Friedel Economic Development Specialist, Capitalize Albany Corporation

Erin Grace Executive Assistant, Capitalize Albany Corporation

Marisa Franchini, Esq. Corporation Counsel
Nadene E. Zeigler, Esq. Special Agency Counsel

The	following	resolution	was	offered	by	,	seconded	by
	,	to wit:						

Resolution No. 0921-___

RESOLUTION AUTHORIZING THE CHIEF EXECUTIVE OFFICER OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY TO HOLD A PUBLIC HEARING REGARDING A PROPOSED PROJECT TO BE UNDERTAKEN FOR THE BENEFIT OF 21 ERIE ASSOC., LLC.

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, 21 Erie Assoc., LLC, a New York State limited liability company (the "Company"), has submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in two (2) parcels of land aggregating approximately 9 acres located at 19 Erie Boulevard (Tax Map number: 65.16-5-4.1) and 21 Erie Boulevard (Tax Map number: 65.16-5-4.2) in the City of Albany, Albany County, New York (collectively, the "Land"), together with an approximately 225,000 square foot building located thereon (the "Facility"), (2) the reconstruction, renovation and site improvements of the Facility and (3) the acquisition and installation therein and thereon of certain machinery, equipment and other personal property (collectively, the "Equipment") (the Land, the Facility and the Equipment being collectively referred to as the "Project Facility"); all of the foregoing to be owned and operated by the Company as an approximately 275 unit residential apartment complex to include approximately 45,000 square feet of commercial space and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, pursuant to Section 859-a of the Act, prior to the Agency providing any "financial assistance" (as defined in the Act) of more than \$100,000 to any project, the Agency, among other things, must hold a public hearing pursuant to Section 859-a of the Act with respect to said project; and

WHEREAS, the Agency desires to provide for compliance with the provisions of Section 859-a of the Act with respect to the Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

Section 1. The Agency hereby authorizes the Chief Executive Officer of the Agency, after consultation with the members of the Agency and Agency Counsel, (A) to establish the time, date and place for a public hearing of the Agency to hear all persons interested in the Project (the "Public Hearing"); (B) to cause the Public Hearing to be held in a city, town or village where the Project Facility is or is to be located, and to cause notice of such Public Hearing to be given to the public by publishing a notice or notices of such Public Hearing in a newspaper of general circulation available to the residents of the governmental

units where the Project Facility is or is to be located, such notice or notices to comply with the requirements of Section 859-a of the Act; (C) to cause notice of the Public Hearing to be given to the chief executive officer of the county and of each city, town, village and school district in which the Project Facility is or is to be located to comply with the requirements of Section 859-a of the Act; (D) to conduct such Public Hearing; (E) to cause a report of the Public Hearing fairly summarizing the views presented at such Public Hearing (the "Report") to be prepared; and (F) to cause a copy of the Report to be made available to the members of the Agency.

<u>Section 2</u>. The Chair and/or Chief Executive Officer of the Agency is hereby authorized and directed to distribute copies of this Resolution to the Company and to do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution.

Section 3. All action taken by the Chief Executive Officer of the Agency in connection with the Public Hearing with respect to the Project prior to the date of this Resolution is hereby ratified and confirmed.

<u>Section 4</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

VOTING	
VOTING	
VOTING	
VOTING	
VOTING	
	VOTING VOTING VOTING

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)) SS.:
COUNTY OF ALBANY) 33
DO HEREBY CERTIFY that I I of the members of the Agency, with the original thereof on file	retary of City of Albany Industrial Development Agency (the "Agency"), have compared the foregoing annexed extract of the minutes of the meeting including the Resolution contained therein, held on September 23, 2021 in my office, and that the same is a true and correct copy of said original ed therein and of the whole of said original so far as the same relates to the to.
said meeting was in all respects Laws"), said meeting was open was duly given; and (D) there was	If that (A) all members of the Agency had due notice of said meeting; (B) is duly held; (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 to the general public, and due notice of the time and place of said meeting was a quorum of the members of the Agency, either in person or attending a 2021 Laws, throughout said meeting.
I FURTHER CERTIFY and has not been amended, repe	that, as of the date hereof, the attached Resolution is in full force and effect aled or rescinded.
IN WITNESS WHERE day of September, 2021.	COF, I have hereunto set my hand and affixed the seal of the Agency this
	Secretary

(SEAL)

AMENDED APPROVING RESOLUTION 745 BROADWAY ALBANY, L.L.C. f/n/a 745 BROADWAY APARTMENTS LLC f/n/a BROADWAY 915, LLC PROJECT

A regular meeting of City of Albany Industrial Development Agency (the "Agency") was convened in public session at The Capital Center located at 55 Eagle Street in the City of Albany, Albany County, New York on September 23, 2021 at 12:15 p.m., local time.

The meeting was called to order by the Chair of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Susan Pedo Chair
Lee E. Eck, Jr. Vice Chair
Darius Shahinfar Treasurer
Anthony Gaddy Secretary
Robert T. Schofield Member

Each of the members present participated in the meeting either in person or remotely pursuant to the signing into law on September 2, 2021 of Chapter 417 of the Laws of 2021.

Chief Executive Officer

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

Sarah Reginelli

, to wit:

56	u an Reginein	Chief Executive Officer						
M	ark Opalka	Chief Financial Officer						
Tł	nomas Conoscenti	Chief Operating Officer						
A	ndrew Corcione	Project Services Director						
A	shley Mohl	Director of Development, Capitalize Albany Corporation						
Re	enee McFarlin	Senior Economic Developer, Capitalize Albany Corporation						
Michael Bohne		Communications & Marketing Manager, Capitalize Albany						
		Corporation						
No	ora Culhane Friedel	Economic Development Specialist, Capitalize Albany Corporation						
Erin Grace		Executive Assistant, Capitalize Albany Corporation						
Marisa Franchini, Esq.		Corporation Counsel						
Nadene E. Zeigler, Esq.		Special Agency Counsel						
The	following resolution	was offered by, seconded by						

Resolution No. 0921-___

RESOLUTION AMENDING A RESOLUTION ENTITLED "RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR BROADWAY 915, LLC (THE "COMPANY")."

WHEREAS, City of Albany Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of 1969 Laws of New York, constituting Title 1 of Article 18 A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 325 of the 1974 Laws of New York, as amended, constituting Section 903-a of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research and recreation facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed, reconstructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, in January, 2020, Broadway 915, LLC, a New York State limited liability company (the "Original Company"), submitted an application, as amended in September, 2020 (the "Original Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Original Project") for the benefit of the Original Company, said Original Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 1.38 acre parcel of land located at 745 Broadway (currently tax map number 65.83-1-28) in the City of Albany, Albany County, New York (the "Land"), (2) the construction on the Land of an approximately 99,535 square foot, five (5) story building with approximately 90 parking spaces (collectively, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (collectively, the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Original Project Facility"), all of the foregoing to constitute an approximately 80 unit residential apartment building to be owned and operated by the Original Company and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Original Project Facility to the Original Company or such other person as may be designated by the Original Company and agreed upon by the Agency; and

WHEREAS, on October 22, 2020, the members of the Agency adopted a resolution (the "Approving Resolution") entitled "Resolution Authorizing Execution of Documents in Connection with a Lease/Leaseback Transaction for an Original Project for Broadway 915, LLC (the "Company")"; and

WHEREAS, pursuant to an amended application submitted to the Agency in February, 2021 (the "Amended Application"), the Original Company informed the Agency that the Original Company changed membership interest and in connection with this change formed a new company, 745 Broadway Apartments LLC, a New York limited liability company, (the "Second Company"), to undertake the Original Project and by resolution adopted by the members of the Agency on March 18, 2021, the Agency agreed to the designation of the Second Company, as the company to undertake the Original Project; and

WHEREAS, in September, 2021, the Agency received another application with respect to the Original Project (the "Application"), which Application supplants the Original Application and the Amended Application, from 745 Broadway Albany, L.L.C. (the "Company"), which Company replaces the

Second Company, which Application request the Agency to (A) designate the Company, as the company to undertake the Original Project, (B) increase the Financial Assistance being provided by the Agency to the Company and (C) revise the description of the Original Project (collectively, the "Amendment");

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

Section 1. Based upon an examination of the Amendment, the Agency hereby determines that since compliance by the Agency with the Amendment does not result in the Agency providing more than \$100,000 of additional "financial assistance" (as such quoted term is defined in the Act) to the Company, Section 859-a of the Act does not require a public hearing to be held with respect to the Amendment.

<u>Section 2</u>. Beginning with the third recital clause of the Approving Resolution, the recital clauses are hereby amended to read as follows:

"WHEREAS, in January, 2020, Broadway 915, LLC (the "Original Company"), a limited liability company duly organized and validly existing under the laws of the State of New York, submitted an application, as amended in September, 2020 (the "Original Application") to the Agency, which Original Application requested that the Agency consider undertaking a project (the "Original Project") for the benefit of the Original Company, said Original Project to include the following: (A) (1) the acquisition of an interest in an approximately 1.38 acre parcel of land located at 745 Broadway (currently tax map number 65.83-1-28) in the City of Albany, Albany County, New York (the "Land"), (2) the construction on the Land of an approximately 99,535 square foot, five (5) story building with approximately 90 parking spaces (collectively, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (collectively, the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Original Project Facility"), all of the foregoing to constitute an approximately 80 unit residential apartment building to be owned and operated by the Original Company and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Original Project Facility to the Original Company or such other person as may be designated by the Original Company and agreed upon by the Agency; and

WHEREAS, pursuant to the authorization contained in a resolution adopted by the members of the Agency on September 17, 2020 (the "Public Hearing Resolution"), the Executive Director of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Original Project and the financial assistance being contemplated by the Agency with respect to the Original Project, to be mailed on September 28, 2020 to the chief executive officers of the county and of each city, town, village and school district in which the Original Project Facility is to be located, (B) caused notice of the Public Hearing to be posted on September 28, 2020 at Albany City Hall located at 24 Eagle Street in the City of Albany, Albany County, New York, as well as on the Agency's website, (C) caused notice of the Public Hearing to be published on September 29, 2020 in the Albany Times Union, a newspaper of general circulation available to the residents of City of Albany, Albany County, New York, (D) as a result of the ban on large meetings or gatherings pursuant to

Executive Order 202.1, as supplemented, and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, as supplemented, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on October 14, 2020 at 12:00 o'clock p.m. local time, electronically via conference call rather than in person, and (E) prepared a report of the Public Hearing (the "Public Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Public Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on October 22, 2020 (the "Resolution Confirming SEQR Determination"), the Agency (A) concurred in the determination that the City of Albany Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA, and (B) acknowledged receipt of a negative declaration from the Planning Board issued on January 28, 2020 (the "Negative Declaration"), in which the Planning Board determined that the Original Project would not have a significant adverse environmental impact on the environment, and therefore, that an environmental statement need not be prepared with respect to the Original Project; and

WHEREAS, by further resolution adopted by the members of the Agency on October 22, 2020 (the "Commercial/Retail Finding Resolution"), the Agency (A) determined that the Original Project constituted a "commercial project" within the meaning of the Act, (B) found that although the Original Project Facility appears to constitute a project where facilities or properties that are primarily used in making the retail sales of goods or services to customers who personally visit such facilities may constitute more than one-third of the costs of the Original Project, the Agency is authorized to provide financial assistance in respect of the Original Project pursuant to Section 862(2)(a) of the Act because the Original Project Facility is located in a highly distressed area, (C) determined, following a review of the Public Hearing Report, that the Original Project would serve the public purposes of the Act by preserving permanent private sector jobs in the State of New York, and (D) determined that the Agency would proceed with the Original Project and the granting of the Financial Assistance; provided however, that no financial assistance would be provided to the Original Project by the Agency unless and until the Mayor of the City of Albany, as chief executive officer of the City of Albany, New York, pursuant to Section 862(2)(c) of the Act, confirmed the proposed action of the Agency with respect to the Original Project; and

WHEREAS, in connection with the Original Application, the Original Company made a request to the Agency to deviate from its uniform tax exemption policy (the "Pilot Request") and pursuant to the Pilot Request, by resolution adopted by the members of the Agency on October 22, 2020 (the "Pilot Deviation Approval Resolution"), the members of the Agency determined to deviate from the Agency's uniform tax exemption policy with respect to the Original Project; and

WHEREAS, by further resolution adopted by the members of the Agency on October 22, 2020 (the "Approving Resolution"), the Agency determined to grant the Financial Assistance and to enter into a lease agreement dated as of April 1, 2021 (the "Lease Agreement") between the Agency and the Original Company and certain other

documents related thereto and to the Original Project (collectively with the Lease Agreement, the "Basic Documents"). Pursuant to the terms of the Lease Agreement, (A) the Original Company will agree (1) to cause the Original Project to be undertaken and completed, and (2) as agent of the Agency, to undertake and complete the Original Project and (B) the Agency has leased the Original Project Facility to the Original Company. The Lease Agreement grants to the Original Company certain options to acquire the Original Project Facility from the Agency; and

WHEREAS, pursuant to an amended application submitted to the Agency in February, 2021 (the "Amended Application"), the Original Company informed the Agency that the Original Company changed membership interest and in connection with this change formed a new company, 745 Broadway Apartments LLC, a New York limited liability company, (the "Second Company"), to undertake the Original Project and by resolution adopted by the members of the Agency on March 18, 2021, the Agency agreed to the designation of the Second Company, as the company to undertake the Original Project; and

WHEREAS, by certificate dated March 26, 2021 (the "Public Approval"), the Mayor, as chief executive officer of the City of Albany, New York, confirmed the proposed action to be taken by the Agency with respect to the Original Project for the purposes of Section 862(2)(c) of the Act; and

WHEREAS, in September, 2021, the Agency received another application with respect to the Project (the "Application"), which Application supplants the Original Application and the Amended Application, from 745 Broadway Albany, L.L.C. (the "Company"), which Company replaces the Second Company, which Application requests the Agency to (A) designate the Company, as the company to undertake the Project (as defined below), (B) increase the Financial Assistance being provided by the Agency to the Company and (C) revise the description of the Original Project (collectively, the "Amendment"); and

WHEREAS, pursuant to the Application, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") which amends the Original Project for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 1.38 acre parcel of land located at 745 Broadway (currently tax map number 65.83-1-28) in the City of Albany, Albany County, New York (the "Land"), (2) the construction on the Land of an approximately 99,535 square foot, five (5) story building with approximately 90 parking spaces (collectively, the "Facility") and (3) the acquisition and installation therein and thereon of related fixtures, machinery, equipment and other tangible personal property (collectively, the "Equipment") (the Land, the Facility, and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to constitute an approximately 80 unit residential apartment building to include approximately 2,400 square feet of commercial/retail space to be owned and operated by the Company and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, based upon an examination of the Amendment, the Agency hereby determines that since compliance by the Agency with the Amendment does not result in the Agency providing more than \$100,000 of "financial assistance" (as such quoted term is defined in the Act) to the Company, Section 859-a of the Act does not require a public hearing to be held with respect to the Amendment; and

WHEREAS, the Agency has given due consideration to the Application, and to representations by the Company that (A) the granting by the Agency of the Financial Assistance with respect to the Project will be an inducement to the Company to undertake the Project in the City of Albany, New York and (B) the completion of the Project will not result in the removal of a plant or facility of any proposed occupant of the Project Facility from one area of the State of New York to another area in the State of New York and will not result in the abandonment of one or more plants or facilities of any occupant of the Project Facility located in the State of New York; and

WHEREAS, the Agency desires to encourage the Company to preserve and advance the job opportunities, health, general prosperity and economic welfare of the people of the City of Albany, New York by undertaking the Project in the City of Albany, New York; and

WHEREAS, in order to consummate the Project and the granting of the Financial Assistance described in the notice of the Public Hearing, the Agency proposes to enter into the following documents (hereinafter collectively referred to as the "Agency Documents"): (A) a certain lease to agency (the "Lease to Agency" or the "Underlying Lease") by and between the Company, as landlord, and the Agency, as tenant, pursuant to which the Company will lease to the Agency a portion of the Land and all improvements now or hereafter located on said portion of the Land (collectively, the "Leased Premises"); (B) a certain license agreement (the "License to Agency" or the "License Agreement") by and between the Company, as licensor, and the Agency, as licensee, pursuant to which the Company will grant to the Agency (1) a license to enter upon the balance of the Land (the "Licensed Premises") for the purpose of undertaking and completing the Project and (2) in the event of an occurrence of an Event of Default by the Company, an additional license to enter upon the Licensed Premises for the purpose of pursuing its remedies under the Lease Agreement (as hereinafter defined); (C) a lease agreement (and a memorandum thereof) (the "Lease Agreement") by and between the Agency and the Company, pursuant to which, among other things, the Company agrees to undertake the Project as agent of the Agency and the Company further agrees to lease the Project Facility from the Agency and, as rental thereunder, to pay the Agency's administrative fee relating to the Project and to pay all expenses incurred by the Agency with respect to the Project; (D) a payment in lieu of tax agreement (the "Payment in Lieu of Tax Agreement") by and between the Agency and the Company, pursuant to which the Company will agree to pay certain payments in lieu of taxes with respect to the Project Facility; (E) a uniform agency project agreement (the "Uniform Agency Project Agreement") by and between the Agency and the Company regarding the granting of the financial assistance and the potential recapture of such assistance; (F) a certain recapture agreement (the "Section 875 GML Recapture Agreement") by and between the Company and the Agency, required by the Act, regarding the recovery or recapture of certain sales and use taxes; (G) a sales tax exemption letter (the "Sales Tax Exemption Letter") to ensure the granting of the sales tax exemption which forms a part of the Financial Assistance; (H) a New York State Department of Taxation and Finance form entitled "IDA Appointment of Project Operator or Agency for Sales Tax Purposes" (the form required to be filed pursuant to Section 874(9) of the Act) (the "Thirty-Day Sales Tax Report") and any additional report to the Commissioner of the State Department of Taxation and Finance concerning the amount of sales tax exemption benefit for the Project (the "Additional Thirty-Day Project Report"); (I) if the Company intends to finance the Project with borrowed money, a mortgage and any other security documents and related documents (collectively, the "Mortgage") from the Agency and the Company to the Company's lender with respect to the Project ("the "Lender"), which Mortgage will grant a lien on and security interest in the Project Facility to secure a loan from the Lender to the Company with respect to the Project (the "Loan"); (J) various certificates relating to the Project; (K) if the Company intends to request the Agency to appoint (1) the Company, as agent of the Agency and (2) a contractor or contractors, as agent(s) of the Agency prior to closing on the Project and the Lease Agreement, agency and indemnification agreements, interim Section 875 GML recapture agreements, interim sales tax exemption letters and interim thirty-day sales tax reports (collectively, the "Interim Documents"); and (L) various certificates relating to the Project (the "Closing Documents");"

Section 3. Exhibit A of the Approving Resolution is hereby amended in full to read as the attached Exhibit A to this Resolution.

Section 4. Except as amended by this Resolution, the Approving Resolution, as amended, shall remain in full force and effect and the terms and conditions thereof are hereby confirmed and approved.

<u>Section 5</u>. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Susan Pedo	VOTING	
Lee E. Eck, Jr.	VOTING	
Darius Shahinfar	VOTING	
Anthony Gaddy	VOTING	
Robert T. Schofield	VOTING	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK	SS.:
COUNTY OF ALBANY	
DO HEREBY CERTIFY that I have commembers of the Agency, including the reoriginal thereof on file in my office, and t	City of Albany Industrial Development Agency (the "Agency"), appared the foregoing extract of the minutes of the meeting of the solution contained therein, held on September 23, 2021, with the hat the same is a true and correct copy of such proceedings of the nerein and of the whole of said original so far as the same relates
said meeting was in all respects duly he Laws"), said meeting was open to the ger was duly given; and (D) there was a quo	all members of the Agency had due notice of said meeting; (B) ld; (C) pursuant to Chapter 417 of the Laws of 2021 (the "2021 neral public, and due notice of the time and place of said meeting rum of the members of the Agency, either in person or attending with the 2021 Laws, throughout said meeting.
I FURTHER CERTIFY that, as o and has not been amended, repealed or re	f the date hereof, the attached resolution is in full force and effect scinded.
IN WITNESS WHEREOF, I have day of September, 2021.	ve hereunto set my hand and affixed the seal of the Agency this
	Secretary
(SEAL)	

EXHIBIT A

DESCRIPTION OF THE PROJECT EVALUATION AND EXPECTED PUBLIC BENEFITS

745 BROADWAY ALBANY, L.L.C. PROJECT

Pursuant to the City of Albany Industrial Development Agency's (the "Agency") Uniform Criteria for the Evaluation of Projects Policy, the following general uniform criteria were utilized by the "Agency" to evaluate and select the project for which the Agency can provide financial assistance. In the discussions had between the Project Beneficiary and the Agency with respect to the Project Beneficiary's request for Financial Assistance from the Agency with respect to the Project, the Project Beneficiary has represented to the Agency that the Project is expected to provide the following benefits to the Agency and/or to the residents of City of Albany, Albany County, New York (the "Public Benefits"):

Description of Evaluation Criteria/Benefit		Applicable to Project		Criteria Assessment/
		(indicate Yes or No)		Expected Benefit
1.	Retention direct and indirect of existing jobs	☑ Yes	□ No	Project will increase the level of activity Downtown, thereby promoting the retention of existing jobs.
				The Company expects that the Project will result in the retention and creation of employment in the retail, restaurant, entertainment and office operations located in the surrounding area.
2.	Creation of direct and indirect new permanent jobs	☑ Yes	□ No	Project will increase the level of activity Downtown, thereby promoting the creation of new permanent jobs. The Project will create 2 new full time equivalent jobs. The Company expects that the Project will result in the retention and creation of employment in the retail, restaurant, entertainment and office operations located in the surrounding area.
3.	Estimated value of tax exemptions	☑ Yes	□ No	The exemptions have been weighed against the cumulative benefits of the Project.

4	Driveto		- No	NYS Sales and Compensating Use Tax Exemption: \$612,725 Mortgage Recording Tax Exemption: \$181,600 Real Property Tax Exemption: \$4,478,240 The Project will not receive a Real Property Tax Exemption from the IDA.
4.	Private sector investment	☑ Yes	□ No	Project applicant expects to invest over \$22.7 million of private investment in the Project.
5.	Likelihood of Project being accomplished in a timely fashion	☑ Yes	□ No	High likelihood that Project will be accomplished in a timely fashion. The Project received City of Albany Planning Board approvals. The Project has received a term sheet and letter of intent for Project Financing. The Applicant has a signed purchase and sale agreement.
6.	Extent of new revenue provided to local taxing jurisdictions.	☑ Yes	□ No	Project will result in new revenue to local taxing jurisdictions under the proposed PILOT program through the City of Albany. Project will result in an increase in assessed value from the current total assessment: \$510,000 (Per City of Albany Commissioner of Assessment and Taxation 2019 Assessment Roll) to the estimated improved total assessment: \$6,230,000 (Per City of Albany Commissioner of Assessment and Taxation).

7.	Other:	☑ Yes	□ No	The Project will an underutilized property and create approximately 1 FTE.
				The Project commits to utilizing 90% Regional Labor for construction jobs.
				The Project will increase the customer base to support local businesses and employers.
				The Project will have a positive revitalizing effect on the community by developing currently underutilized land in a strategically identified neighborhood location
				The Project meets the intent and furthers the implementation of the following City of Albany strategic initiatives: Albany 2030.