

**TO:** City of Albany Industrial Development Finance Committee  
**FROM:** City of Albany Industrial Development Agency Staff  
**RE:** 66 State Street Assoc, LLC - IDA Application Summary  
**DATE:** June 4, 2021

**Applicant:** 66 State Street Assoc, LLC

**Managing Members (% of Ownership):** Tom Rossi, John Blackburn, and Jeffrey Buell (Each owner controls 33% of the Corporation).

**Project Location:** 66 State St, Albany, NY

**Project Description:** The project involves the proposed historic redevelopment of an approx. 41,650 SF structure at 66 State Street into 27 market rate residential rental apartments and +/- 10,300 SF of commercial space on the ground floor. The project will utilize historic tax credits.

**Estimated Investment:** \$7,372,750 (est)

**Community Benefits:** Please see the attached CAIDA Project Evaluation and Assistance Framework Staff Analysis for more detail on the Community Benefits metrics below.

- *Target Geography:* The project is located downtown, in a high vacancy census tract, within the Downtown BID and within the Impact Downtown neighborhood plan.
- *Identified Priority:* The project involves the Historic Preservation of the property, engages a vacant property and qualifies as a downtown residential project. The project supports multiple initiatives in the Albany 2030 Plan.
- *Identified Growth Area:* The proposed project involves the conversion of the property to a residential use.
- *Job Creation:* The project is committing to the creation of 1 permanent job and 50 construction jobs.
- *Investment:* The project is anticipating a project cost of more than \$7 million.

**Employment Impact:**

- Projected Permanent: 1 FTE jobs
- Projected Retained: 0 jobs
- Projected Construction: 50 jobs

**Type of Financing:** Straight Lease

**Amount of Bonds Requested:** None

**Estimated Total Purchases Exempt from Sales Tax:** \$2,238,750

**Estimated Total Mortgage Amount:** \$4,900,000

**Requested PILOT:** N/A (Applicant is seeking as-of-right 485a through the City of Albany.)

**Estimated Value of Tax Exemptions:**

- NYS Sales and Compensating Use Tax: \$179,100
- Mortgage Recording Taxes: \$49,000
- Real Property Taxes: N/A
- Other: N/A

**Baseline Requirements:**

- Application: Complete
- Meets NYS/CAIDA Requirements: Yes
- Albany 2030 Alignment:
  - Encourage investment in urban land and buildings for employment and housing.
- Planning Approval Status: Expected 3Q 2021
- Meets Project Use Definition: Yes
- Meets “But For” Requirement: Yes, affidavit signed.

**Cost Benefit Analysis:** See attached Exhibit A: Description of The Project Evaluation and Expected Public Benefits.

**Estimated IDA Fee**

- Fee amount: \$36,863.75

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**CAIDA Mission:**The purpose of the Industrial Development Agency is to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing industrial, manufacturing, warehousing, commercial, research and recreation facilities. The Agency aims to protect and promote the health of the inhabitants of the City of Albany by the conservation, protection and improvement of the natural and cultural or historic resources and environment and to control land, sewer, water, air, noise or general environmental pollution derived from the operation of industrial development.