

Albany Industrial Development Agency

21 Lodge Street
Albany, New York 12207
Telephone: (518) 434-2532
Fax: (518) 434-9846

Anthony J. Ferrara, *Chairman*
Willard A. Bruce, *Vice-Chairman*
Susan Pedo, *Secretary*
Kathy Sheehan, *Treasurer*
Martin Daley

Michael Yevoli, *Chief Executive Officer*
Erik J. Smith, *Chief Financial Officer*
John Reilly, *Agency Counsel*

IDA MINUTES OF FINANCE COMMITTEE MEETING Thursday, October 13, 2011

Attending: Bill Bruce, Martin Daley, Susan Pedo & Kathy Sheehan.

Absent:

Also Present: Mike Yevoli, Erik Smith, Megan Daly, Joe Scott, Amy Gardner & Brad Chevalier.

Chairman Bill Bruce called the Finance Committee meeting of the IDA to order at 12:00PM.

Roll Call

Chairman Bruce reported that all Committee Members were present.

Unfinished Business

4-6 Sheridan, LLC Final Resolutions

Joe Scott advised the Committee that the project had not changed since the last discussion regarding this project. The Committee recommended that the action items associated with this project be put before the Board for final consideration.

Downtown Albany Revitalization, LLC Public Hearing Resolution

Mike Yevoli reviewed the letter sent by the Applicant. The letter states that the Applicant has withdrawn its application. Mr. Yevoli feels the Applicant will be coming back to the IDA at a later date with a revised application.

New Business

City of Albany Industrial Development Agency Operating Budget for 2012

Erik Smith presented the draft budget to the Committee starting with the IDA budget. In 2012 the fee revenues are estimated to be \$370,000. This amount is based upon anticipated project activity of \$37 million dollars. This carries with it the Board approved increase of agency fees from 75 basis points to 1%.

Mr. Smith continued by reviewing the revenue stream anticipated to be generated by the Project Benefit Agreement. Mr. Yevoli explained to the Committee that the reason a larger project benefit agreement fee was not sought from the Applicant up front was a calculated decision. By collecting these fees over a longer period of time, the Agency will diversify the revenue stream. Mr. Smith advised the Committee that staff recommends the project benefit agreement structure be considered by the Board for other appropriate projects.

Mr. Smith reviewed the grant from the CRC to the IDA budget item.

Mr. Smith is projecting \$16 million in CRC activity for 2012. Kathy Sheehan asked how \$155,000 was arrived at as the amount of the grant to transfer from the CRC to the IDA. Mr. Yevoli explained that it is based on the projected project activity for the year. Ms. Pedo asked if other Capital Resource Corporations were providing grants. Mr. Smith responded by stating he has spoken to the CRC's auditors and they have indicated other CRCs engage in this practice.

Mr. Smith stated that the CRC has the ability to provide grants. Joe Scott advised the Committee that this grant shows up on the CRC budget as an expense so it makes sense for it be listed as revenue on the IDA budget.

The Board discussed the Economic Development and Community Support and Management Contract budget items.

Other Business

None

There being no further business, Chairman Bruce adjourned the meeting at 1:32PM.

Respectfully submitted,

Susan Pedo, Secretary

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