CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION

IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to determine your firm's eligibility for financing and other assistance from the City of Albany Capital Resource Corporation. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to acceptance by the Corporation.

TO: CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY

c/o Department of Economic Development

21 Lodge Street

Albany, New York 12207

This application by applicant respectfully states:

APPLICANT: Albany Medical Center ("AMC")

APPLICANT'S ADDRESS: 43 New Scotland Avenue

CITY: Albany STATE: NY ZIP CODE: 12208

PHONE NO.:518-262-5585 FAX NO.: 518-262-5306 E-MAIL: albert@mail.amc.edu

NAME OF PERSON(S) AUTHORIZED TO SPEAK FOR APPLICANT WITH RESPECT TO THIS APPLICATION:

Gary Kochem, William Hasselbarth, and Frances Albert are authorized to speak on behalf of AMC. In addition, the Applicant has authorized the developer for the Project to speak of behalf of the Project. The developer is Columbia Development Companies — Joseph R. Nicolla and Richard A. Rosen are authorized to speak with respect to the application.

IF APPLICANT IS REPRESENTED BY AN ATTORNEY, COMPLETE THE FOLLOWING:

NAME OF ATTORNEY: <u>Edwin J. Kelley, Esq. of BS&K. In addition, the developer's counsel</u> is Debra J. Lambeck, Esq. (employed by Columbia Development)

ATTORNEY'S ADDRESS: One Lincoln Center CITY: Syracuse STATE: NY ZIP CODE: 13202

PHONE NO.: 315-218-8123 FAX NO.: 315-218-8100 E-MAIL: kelleye@bsk.com

NOTE: PLEASE READ THE INSTRUCTIONS ON PAGE 2 HEREOF BEFORE FILLING OUT THIS FORM.

INSTRUCTIONS

- 1. The Corporation will not approve any application unless, in the judgment of the Corporation, said application and the summary contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the "Project").
- 3. If an estimate is given as the answer to a question, put "(est)" after the figure or answer which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return twelve (12) copies of this application to the Corporation at the address indicated on the first page of this application.
- 6. The Corporation will not give final approval to this application until the Corporation receives a completed environmental assessment form concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Corporation (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Corporation all actual costs incurred in connection with this application and the Project contemplated herein (to the extent such expenses are not paid out of the proceeds of the Corporation's bonds issued to finance the project). The applicant will also be expected to pay all costs incurred by general counsel and bond counsel to the Corporation. The costs incurred by the Corporation, including the Corporation's general counsel and bond counsel, may be considered as a part of the project and included as a part of the resultant bond issue.
- 9. The Agency has established an application fee of One Thousand Five Hundred Dollars (\$1,500) to cover the anticipated costs of the Corporation in processing this application. A check or money order made payable to the Corporation must accompany each application. THIS APPLICATION WILL NOT BE

ACCEPTED BY THE CORPORATION UNLESS ACCOMPANIED BY THE APPLICATION FEE.

FOR AGENCY USE ONLY

-		
1.	Project Number	
2.	Date application Received by Corporation	, 20
3.	Date application referred to attorney for review	, 20
4.	Date copy of application mailed to members	, 20
5.	Date notice of Corporation meeting on application posted	, 20
6.	Date notice of Corporation meeting on application mailed	, 20
7.	Date of Corporation meeting on application	, 20
8.	Date Corporation conditionally approved application	, 20
9.	Date scheduled for public hearing	, 20
10.	Date Environmental Assessment Form ("EAF") received	, 20
11.	Date Corporation completed environmental review	, 20
12.	Date of final approval of application	, 20

SUMMARY OF PROJECT

Applicant: Alban	y Medical Center		
Contact Person: I	rances Spreer Albert		
Phone Number: 5	18-262-5585		
Occupant: The P	roject will consist of a 135,000 s	quare i	foot medical office building
Project Location:	391 Myrtle Avenue (legal descr	iption	attached – see Attachment A)
Approximate Size	of Project Site: .65 acres		
	oject: Construction of a 135,00 Albany Medical College physic		are foot medical office building to be and 50% by private physicians
Type of Project:	☐ Manufacturing		☐ Warehouse/Distribution
	☐ Commercial		X Not-For-Profit
	☐ Other-Specify		
Employment Impac	t: Existing Jobs N/A		
	New Jobs 6 Permanent Jobs, 2	200 Con	nstruction Jobs
Project Cost: \$32,1	21,146, inclusive of land valued at	\$3,600	0,000 already owned by AMC
Type of Financing: Tax-Exempt		Taxab	ble XStraight Lease
Amount of Bonds R	equested:		
Estimated Value of	Tax-Exemptions:		
N.Y.S. Sales and Compensating Use Ta Mortgage Recording Taxes: Other (please specify):		x:	\$\$ \$5,718,000 in property taxes over 20
			years under proposed Pilot Program – see Attachment J

I.		FORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT EREINAFTER, THE "COMPANY").							
	A.	<u>Identi</u> 1.	ty of Company: Company Name: Albany Medical Center						
			Present Address: 43 New Scotland Ave, Albany, NY						
			Zip Code:12208						
			Employer's ID No.:14-1641730						
		2.	If the Company differs from the Applicant, give details of relationship:NA						
		3.	Indicate type of business organization of Company:						
			 a. X Corporation (If so, incorporated in what country? USA What State? New York Date Incorporated? 1982 Type of Corporation?NFP, 501C3 Authorized to do business in New York? Yes X; No). 						
			b Partnership (if so, indicate type of partnership, Number of general partners, Number of limited partners).						
			cLimited liability company, Date created?						
			d Sole proprietorship						
		4.	Is the Company a subsidiary or direct or indirect affiliate of any other organization(s)? If so, indicate name of related organization(s) and relationship: AMC was organized for the purpose of coordinating planning, financial management, resource utilization, fundraising, and policy direction of its affiliates Albany Medical Center Hospital, Albany Medical College and Albany Medical Center Foundation.						
	B.	<u>Manage</u>	ment of Company:						
			List all owners, officers, members, directors and partners (complete all columns person): Please see Attachment B. Please note that our Board Members and autilize the address of AMC as their preferred mailing address.						

NAME (First, Middle, Last) HOME ADDRESS	OFFICE HELD	OTHER PRINCIPAL BUSINESS
See Attachment B.		
V		
		3

2.	Is the Company or management of the Company now a plaintiff or a defendant in
any civil	or criminal litigation? Yes X; No

- 3. Has any person listed above ever been convicted of a criminal offense (other than a minor traffic violation)? Yes _____; No X.
- 4. Has any person listed above or any concern with whom such person has been connected ever been in receivership or been adjudicated a bankrupt? Yes _____; No X. (If yes to any of the foregoing, furnish details in a separate attachment).
- 5. If the answer to any of questions 2 through 4 is yes, please, furnish details in a separate attachment. Please see Attachment C.

C. <u>Principal Owners of Company</u>:

- 1. Principal owners of Company: ls Company publicly held? Yes ____; NoX. If yes, list exchanges where stock traded: N/A
- 2. If no, list all stockholders having a 5% or more interest in the Company:

NAME	ADDRESS	PERCENTAGE OF HOLDING
N/A		
IVA		

D,	Company's Principal Bank(s) of account: AMC's primary banking relationships are with Key Bank and the Bank of America.
DAT	TA REGARDING PROPOSED PROJECT
A.	Summary: (Please provide a brief narrative description of the Project.)
	The medical office building will be a 5 story, 135,000 square feet structure at New Scotland Avenue and Myrtle.
B.	Location of Proposed Project:
	1. Street Address 391 Myrtle Ave.
	2. City of Albany3 Town of
	4. Village of
	5. County of Albany
C.	Project Site:
	 Approximate size (in acres or square feet) of Project site:65 acres Is a map, survey or sketch of the project site attached? Yes X; No See Attach D Are there existing buildings on project site? Yes X; No a. If yes, indicate number and approximate size (in square feet) of each existing building: Please see Attachment E.
	b. Are existing buildings in operation? Yes X; No If yes, describe present use of present buildings: Residential property
	c. Are existing buildings abandoned? Yes; No X. About to be abandoned? Yes; No If yes, describe:
	d. Attach photograph of present buildings. Please see Attachment F.

II.

3.	Utilities serving project site: Water-Municipal: Municipal, City of Albany
	Other (describe) Sewer-Municipal: Municipal, City of Albany
	Other (describe)
	Electric-Utility: National Grid
	Other (describe)
	Heat-Utility: National Grid
	Other (describe)
4.	Present legal owner of project site: AMC
	a. If the Company owns project site, indicate date of purchase:
	b. If Company does not own the Project site, does Company have option signed with owner to purchase the Project site? Yes; No If yes, indicate date option signed with owner:, 20; and the date the option expires:, 20
	c. If the Company does not own the project site, is there a relationship
	legally or by common control between the Company and the present owners of the project site? Yes; No If yes, describe:
	 5. a. Zoning District in which the project site is located: Residential and Commercial Office
	b. Are there any variances or special permits affecting the site? Yes; No X. If yes, list below and attach copies of all such variances or special permits:
<u>Buildir</u> 1. If yes,	ngs: Does part of the project consist of a new building or buildings? Yes X; No indicate number and size of new buildings: A medical office building.
	Does part of the project consist of additions and/or renovations to the existing gs? Yes; No X If yes, indicate the buildings to be expanded or renovated, of any expansions and the nature of expansion and/or renovation:

D.

3.	Describe	the	principal	uses	to	be	made	by	the	Company	of	the	building	gor
buildin	gs to be ac	quir	ed, constr	ucted	or (exp.	anded:	Th	e co	nstruction	of a	a me	edical of	Tice
buildin	ig is impo	rtan	t to incre	sing	the	CO	mmun	ity':	aco	ess to top	qua	lity	health o	care
includi	ng multip	le sp	ecialties.					-		-	-	-		

E. <u>Description of the Equipment:</u>

- 1. Does a part of the Project consist of the acquisition or installation of machinery, equipment or other personal property (the "Equipment")? Yes X; No. If yes, describe the Equipment: Various medical equipment and office furnishings.
- 2. With respect to the Equipment to be acquired, will any of the Equipment be Equipment which has previously been used? Yes___; NoX. If yes, please provided detail:
- 3. Describe the principal uses to be made by the Company of the Equipment to be acquired or installed: **Provide patient care**.

F. Project Use:

- 1. What are the principal products to be produced at the Project? Patient Care Services.
- 2. What are the principal activities to be conducted at the Project? Patient Care Services.
- 3. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes _____; NoX. If yes, please provide detail:

4. If the answer to question 3 is yes, what percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project?% N/A						
5. If the answer to question 3 is yes, and the answer to question 4 is more than 33.33%, indicate whether any of the following apply to the Project: N/A						
a.	Will the Project be operated by a not-for-profit corporation? YesX; No If yes, please explain: The Project will be operated by Albany Medical Center which is a not for profit corporation.					
ь.	Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located? Yes; No X If yes, please explain:					
c.	Would the Project occupant, but for the contemplated financial assistance from the Corporation, locate the related jobs outside the State of New York? Yes; No X If yes, please explain:					
d.	Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonable accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services? Yes X_; No If yes, please provide detail: The Project will provide patient care services.					
e.	Will the Project be located in one of the following: (i) an area designed as an economic development zone pursuant to Article 18-B of the General Municipal Law; or (ii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (x) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance, and (y) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates? Yes X; No If yes, please explain: The Project is located in the NYS Empire Zone.					
6. If the answers to any of subdivisions c. through e. of question 5 is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? Yes_X; No If yes, please						

explain: It is anticipated that the Project will create 48 new jobs and help retain 370 jobs.

the Company one area of th	the completion of the Project result in the removal of a plant or facility of or another proposed occupant of the Project (a "Project Occupant") from a State of New York to another area of the State of New York? Yes
plants or facil	the completion of the Project result in the abandonment of one or more ities of the Company located in the State of New York? Yes; NoX. It ovide detail: N/A
	answer to either question 7 or question 8 is yes, indicate whether any of the ly to the Project: N/A
a,	Is the Project reasonably necessary to preserve the competitive position of the Company on such Project Occupant in its industry? Yes; No If yes, please provide detail:
b.	Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York? Yes; No If yes, please provide detail:
Other Involved	d Agencies:

G.

- Please indicate all other local agencies, boards, authorities, districts, commissions or governing bodies (including any city, county and other political subdivision of the State of New York and all state departments, agencies, boards, public benefit corporations, public authorities or commissions) involved in approving or funding or directly undertaking action with respect to the Project. For example, do you need a municipal building permit to undertake the Project? Do you need a zoning approval to undertake the Project? If so, you would list the appropriate municipal building department or planning or zoning commission which would give said approvals. City of Albany Planning Department and City of Albany Board of Zoning Appeals.
- 2. Describe the nature of the involvement of the federal, state or local agencies described above: Site plan approval, zoning variances

H.	Construction	Status	

- 1. Has construction work on this project begun? Yes ____; No X. If yes, please discuss in detail the approximate extent of construction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations; installation of footings; etc.:
- 2. Please indicate amount of funds expended on this project by the Company in the past three (3) years and the purposes of such expenditures: Preliminary project expenditures environmental planning, engineering and surveying.

I. Method of Construction After Corporation Approval:

- 1. If the Corporation approves the project which is the subject of this application, there are two methods that may be used to construct the project. The applicant can construct the project privately and sell the project to the Corporation upon completion. Alternatively, the applicant can request to be appointed as "agent" of the Corporation, in which case certain laws applicable to public construction may apply to the project. Does the applicant wish to be designated as "agent" of the Corporation for purposes of constructing the project? Yes X; No _____.
- 2. If the answer to question 1 is yes, does the applicant desire such "agent" status prior to the closing date of the financing? YesX; No .

III. <u>INFORMATION CONCERNING LEASES OR SUBLEASES OF THE PROJECT.</u> (PLEASE COMPLETE THE FOLLOWING SECTION IF THE COMPANY INTENDS TO LEASE OR SUBLEASE ANY PORTION OF THE PROJECT).

- A. Does the Company intend to lease or sublease more than 10% (by area or fair market value) of the Project? Yes X; No If yes, please complete the following for each existing or proposed tenant or subtenant:
 - 1. Sublessee name: Albany Medical College Present Address: 47 New Scotland Ave City: Albany State: NY Zip: 12208 Employer's ID No.:14-1338310

		Sublessee is: X Corporation: Partnership: Sole Proprietorship
		Relationship to Company: Affiliate
		Percentage of Project to be leased or subleased:50%
		Use of Project intended by Sublessee: Patient Care
		Date of lease or sublease to Sublessee: January 1, 2015
		Term of lease or sublease to Sublessee: 10 year
		Will any portion of the space leased by this sublessee be primarily used in
		making retail sales of goods or services to customers who personally visit the
		Project? Yes; No_X. If yes, please provide on a separate attachment (a)
		details and (b) the answers to questions II(F)(4) through (6) with respect to such
		sublessee.NA
		3u0103000.14A
2.	Suble	ee name: Negotiations in Process with Private Physician Groups
	Duoic	Present Address:
		City: State: Zip:
		Employer's ID No.:
		Sublessee is:
		Corporation: Partnership: Sole Proprietorship
		Relationship to Company:
		Percentage of Project to be leased or subleased:
		Use of Project intended by Sublessee: Patient Care
		Date of lease or sublease to Sublessee: January 1, 2015
		Term of lease or sublease to Sublessee:
		Will any portion of the space leased by this sublessee be primarily used in
		making retail sales of goods or services to customers who personally visit the
		Project? Yes; NoX If yes, please provide on a separate attachment (a)
		details and (b) the answers to questions II(F)(4) through (6) with respect to such
		sublessee.
		3. Sublessee name:
		Present Address:
		City: Zip:
		Employer's ID No.:
		Sublessee is: Corporation: Partnership: Sole Proprietorship
		Relationship to Company:
		Percentage of Project to be leased or subleased:
		Use of Project intended by Sublessee:
		Date of lease or sublease to Sublessee:
		Term of lease or sublease to Sublessee:
		Will any portion of the space leased by this sublessee be primarily used in
		making retail sales of goods or services to customers who personally visit the
		Project? Yes; No . If yes, please provide on a separate attachment (a)
		details and (b) the answers to questions II(F)(4) through (6) with respect to such
		sublessee.
		040140044
	В.	What percentage of the space intended to be leased or subleased is now subject to a
	٠, مـــه	binding written lease or sublease? 50%
		Wildrift Little large of projetted; on to

IV. Employment Impact

A. Indicate below the number of people presently employed at the project site and the number that will be employed at the project site at end of the first and second years after the project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the project site representing newly created positions as opposed to positions relocated from other project sites of the applicant. Such information regarding relocated positions should also indicate whether such positions are relocated from other project sites financed by obligations proviously issued by the Companyion.

sites fin	anced by obligations pr	eviously issued b	y the Corporation	n.	1
	-	TYPE OF EMPL	OYMENT		
	PROFESSIONAL MANAGERIAL	SKILLED	SEMI- SKILLED	UNSKILLED	TOTALS
Present Full Time					
Present Part Time					
Present Seasonal					
First Year Full Time	-	48			48
First Year Part Time					
First Year Seasonal					
Second Year Full Time		48			48
Second Year Part Time					
Second Year Seasonal					

B. Please prepare a separate attachment describing in detail the types of employment at the project site. Such attachment should describe the activities or work performed for each type of employment. Please see Attachment G.

V. Project Cost

A. <u>Anticipated Project Costs</u>. State the costs reasonably necessary for the acquisition of the project site and the construction of the proposed project including the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

	Descr	ption of Cost	Amount	
Utilitie Archit Costs	nery and es, roads ects and of Bond and pr uction l (cap ir (specify	oan fees and interest terest & lender fee)	\$3,600,000 \$25,805,304 \$ \$800,258 \$565,584 \$500,000 \$ \$850,000	
B. Yes X;	Have a	ny of the above expen	ditures already been made l ticular.) Preliminary Plant	
BENE	FITS EX	PECTED FROM THI	E CORPORATION	
A.	Financ	ing		
	1.	the project? Yes; No	X If yes, indicate:	issue bonds to assist in financing
	2.		such bonds intended to b	e exempt from federal income
	3.	If the answer to ques of the following purp		on of the Project be used for any
	ge.	b. automobile sa c. recreation or d. golf course: e. country club: f. massage park g. tennis club: h. skating facilit i. skating, skate j. racquet sports	Yes; No or: Yes; No	s; No

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		1.	hot tub facility: Yes; No suntan facility: Yes; No racetrack: Yes; No	
	4.		nswer to any of the above questions contained in question details on a separate attachment. N/A	on 3 is yes, please
	5.		Project located in the City's federally designated _; No X, The Project is located in the NYS Empire Z	
			applicant requesting the Corporation to issue federise Zone bonds? Yes; NoX.	rally tax-exempt
В.	Tax Bei	nefits		
	or more		pplicant expecting that the financing of the Project will ges? Yes; No X If yes, what is the approximate amount gages?	
	of avoid	ding payr what is t	pplicant expecting to be appointed agent of the Corpora ment of N.Y.S. Sales Tax or Compensating Use Tax? the approximate amount of purchases which the applic N.Y.S. Sales and Compensating Use Taxes? N/A	Yes; No X.
		ion with	s the estimated value of each type of tax-exemption the Project? Please detail the type of tax-exemption	
		b.	N.Y.S. Sales and Compensating Use Taxes: Mortgage Recording Taxes: Other (please specify):	\$
			Property Tax Savings under proposed Pilot	\$5,718,000 \$
	inconsis	tent wit	of the tax-exemptions being sought in connection the the Corporation's tax-exemption policy contained es; No X. If yes, please explain.	
	5. No		Project located in the City's state designated Empir	e Zone? YesX;
consist of a list number of jobs	can perf and deta created,	form a co ailed des types of	nefit Information. Complete the attached Cost/Benefit ost/benefit analysis of undertaking the Project. Such in scription of the benefits of the Corporation undertaking jobs created, economic development in the area, etc.). d detailed description of the costs of the Corporation	formation should the Project (e.g., Such information

Project (e.g., tax revenues lost, buildings abandoned, etc.).

- VI. <u>REPRESENTATIONS BY THE APPLICANT</u>. The applicant understands and agrees with the Corporation as follows:
 - A. <u>Job Listings</u>. Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOC") and with the administrative entity (collectively with the DOC, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
 - B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
 - C. <u>City Human Rights Law</u>. The applicant has reviewed the provisions of Chapter 48, Article III of the City Code, entitled "The Omnibus Human Rights Law" and agrees to comply with such provisions to the extent that such provisions are applicable to the applicant and the Project.
 - D. Annual Sales Tax Filings. In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Corporation, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
 - F. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, the applicant agrees to file, or cause to be filed, with the Corporation, on an annual basis, reports regarding the number of people employed at the project site.
 - G. <u>Absence of Conflicts of Interest</u>: The applicant has received from the Corporation a list of the members, officers and employees of the Corporation. No member, officer or employee of the Corporation has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: _______.
 - H. <u>Construction Job and Materialmen Information</u>: The applicant understands that the Commissioner of Economic Development and Planning (the "Commissioner") is preparing certain reports for submission to the Common Council of the City of Albany relating to certain construction activities for projects involving not-for-profit corporation; specifically, information relating to wages rates, use of local labor, use of local suppliers and participation by MWBE entities. The applicant agrees to provide information relating to such matters in order to assist the Commissioner in the preparation of such reports.

(Applicant)

BY: William. C. Husurland

NOTE: APPLICANT MUST ALSO COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 18 THROUGH 21 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 22

(If Applicant is a Corporation)

STATE OF VY)
COUNTY OF Albanic) SS.; (1
William Clksselbail	deposes and says that he is the
(Name of chief executiv	e of applicant)
(F()) of	AMC.
(Title)	(Company Name)
Alex Communication manual to	a dha adaalaad aaniisadiaan dhad ha baa waa

the corporation named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. Deponent further says that the reason this verification is made by the deponent and not by said company is because the said company is a corporation. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as an officer of and from the books and papers of said corporation.

William C. Huszelhank

Swgrn to before me this 11 day of Set , 2013

Notary Pat. date of Naw York

Qualificatin Shang County Schaules

No. 1897035

Commission Expires Oct. 21.20

Mills., 241, 2013

(If applicant is sole proprietor)

•	
STATE OF) SS.:	
complete and accurate to the best of h matters in the said application which are	and says on and knows the contents thereof; and that the same is true and is knowledge. The grounds of deponent's belief relative to all e not stated upon his own personal knowledge are investigations oncerning the subject matter of this application.
Sworn to before me thisday of, 20	
(Notary Public)	

(If applicant is partnership)

STATE OF)	
STATE OF)	
, deposes and says	
(Name of Individual)	
that he is one of the members of the firm of	
	(Limited Liability Company)
	application; that he has read the foregoing application
	is true and complete and accurate to the best of his
	ve to all matters in the said application which are not
	estigations which deponent has caused to be made
	as well as information acquired by deponent in the
course of his duties as a member of and from the boo	oks and papers of said limited liability company.
Sworn to before me this	
day of, 20	
(Notary Public)	

(If applicant is limited liability company)

STATE OF)
STATE OF)
, deposes and says (Name of Individual)
that he is one of the members of the firm of
(Partnership Name) the partnership named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as a member of and from the books and papers of said partnership.
Sworn to before me thisday of, 20
(Notary Public)
NOTE: THIS APPLICATION WILL NOT BE ACCEPTED BY THE CORPORATION UNLESS THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 22 IS SIGNED BY THE APPLICANT.

HOLD HARMLESS AGREEMENT

Applicant hereby releases City of Albany Capital Resource Corporation and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Corporation") from, agrees that the Corporation shall not be liable for and agrees to indemnify, defend and hold the Corporation harmless from and against any and all liability arising from or expense incurred by (i) the Corporation's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the project described therein or the issue of bonds requested therein are favorably acted upon by the Corporation, and (ii) the Corporation's financing of the Project described therein; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Corporation or the Applicant are unable to find buyers willing to purchase the total bond issue requested, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Corporation, its agents or assigns, all actual costs incurred by the Corporation in the processing of the Application, including attorneys' fees, if any.

(Applicant)

BY: Willin C. Haserlan

yorn to before me this

RHEV. GEDIAOND

Retery Public State of New York

Qualified in Albany County School No. 1807005

Convenission Explies Oct. 21 20....

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Project Applicants

FROM:

City of Albany Capital Resource Corporation

RE:

Cost/Benefit Analysis

In order for the City of Albany Capital Resource Corporation (the "Corporation") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in this Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

Since we need this Questionnaire to be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

PROJECT QUESTIONNAIRE

I.	Name of Project Beneficiary ("Company"):	Albai	ny Medical Center
2.	Brief Identification of the Project:	Medi	cal Office Building
3. D.V	Estimated Amount of Project Benefits Sought: A. Amount of Bonds Sought: B. Value of Sales Tax Exemption Sought C. Value of Real Property Tax Exemption Sought Value of Mortgage Recording Tax Exemption Sought	1	\$\$\$5,718,000 over 20 years

PROJECTED PROJECT INVESTMENT Please see attachment G

	Land-Related Costs	
1.	Land acquisition	\$
2.	Site preparation	
3.	Landscaping	\$
4.	Utilities and infrastructure development	\$
5.	Access roads and parking development	\$
6.	Other land-related costs (describe)	\$
-575	Building-Related Costs	
1.	Acquisition of existing structures	\$
2.	Renovation of existing structures	\$
3.	New construction costs	\$
4.	Electrical systems	\$
5.	Heating, ventilation and air conditioning	\$
6.	Plumbing	\$
7.	Other building-related costs (describe)	\$

C.	Machinery and Equipment Costs_PLEASE SEE	
	ACHMENT G	.=
1		\$
2		\$
3	Q 1 1	\$
4	The second secon	\$
5	Other equipment-related costs (describe)	\$
D.	Furniture and Fixture Costs	
1		\$
2	Office equipment	\$
3.	Computers	\$
4.	Other furniture-related costs (describe)	\$
	1947.	
E.	Working Capital Costs	
1.		\$
	Production costs	\$
3.	The state of the s	\$
4.	The second secon	\$
5.	a linearing in section of the sectio	\$
6.		\$
7.	Other working capital-related costs (describe)	\$
-	A	
Fa	Professional Service Costs	
1.		- 3
2.		\$
3.	Other service-related costs (describe)	\$
_		
G.	Other Costs	
1.		\$
2.		3
	in any area in the same	to the second second
H.	Summary of Expenditures	
1.		\$
2.		\$
3.	Air Australia	\$
4.	The second secon	\$
5.		\$
6.	Total Professional Service Costs	\$
7.	Total Other Costs	\$

PROJECTED PROFIT

I. Please provide projected profit as defined by earnings after income tax but before depreciation and amortization: **Please see attachment H.**

YEAR	Without IDA benefits	With IDA benefits
1	\$	\$
2	\$	\$
3	\$	\$
4	. \$	\$
5	\$	\$

PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

Please provide estimates of total construction jobs and the total annual wages and benefits of construction jobs at the Project:

Year	Number of Construction Jobs	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax
Current Year	2	\$	\$
Year 1		\$	\$
Year 2		\$	\$
Year 3		\$	\$
Year 4		\$	\$
Year 5		\$	\$

PROJECTED PERMANENT EMPLOYMENT IMPACT

PLEASE SEE ATTACHMENT G

I. Please provide estimates of total number of existing permanent jobs to be preserved or retained as a result of the Project:

Year	Professiona	d i	Skilled	Semi-Skilled	Unskilled
Current Year	0	0		0	0
Year 1	0	0	TEC 8 10111	0	0
Year 2	0	0		0	0
Year 3	0	0		0	0
Year 4	0	0		0	0
Year 5	0	0	3 0	0	0

II. Please provide estimates of total new permanent jobs to be created at the Project:

PLEASE SEE ATTACHMENT G

Year	Prof	fessional	Skilled	Semi-Skilled	Unskilled
Current Year	0	0		0	0
Year 1	0	9		0	0
Year 2	0	9		0	0
Year 3	0	9		0	0
Year 4	0	9	555,531 19	0	0
Year 5	0	9		0	0

- III. Please provide estimates for the following:
 - A. Creation of New Job Skills relating to permanent jobs. PLEASE SEE ATTACHMENT G.
- IV. Provide the projected percentage of employment that would be filled by City of Albany residents: 75%
 - A. Provide a brief description of how the project expects to meet this percentage: Active local recruitment and advertising as well as job fairs

PROJECTED OPERATING IMPACT

I. Please provide estimates for the impact of Project operating purchases and sales: **Please see Economic Impact Study.**

Additional Purchases (1 st year following project completion)		\$
Additional Sales Tax Paid on Additional Purchases	· •	\$ -
Estimated Additional Sales (1st full year following project completion)		\$
Estimated Additional Sales Tax to be collected on additional sales (1st full year following project completion)	D SEE CO.	\$

II. Please provide a brief description for the impact of other economic benefits expected to be produced as a result of the Project: **Please see Economic Impact Study.**

CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge, such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Corporation in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Corporation of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

Date S	igned:	SOL	1 27	20 <u></u> 13

Name of Person Completing Project Questionnaire on behalf of the Company.

		()	1111
Name:	Tranxes	Spreer	+1160
Title:	VP Fine	wee.	

Phone Number: 518-262-5585
Address: 43 Now Scotland Ave. HC St
Albany Ny 12208
Signature: Thirties Speak Abert

LEGAL DESCRIPTION OF PARK SOUTH PROPOSED PARCEL No.2 No.391 MYRTLE AVENUE CITY OF ALBANY, COUNTY OF ALBANY, STATE OF NEW YORK

ALL THAT TRACT, PIECE, OR PARCEL OF LAND, situate, lying and being in the City of Albany, County of Albany, and State of New York:

BEGINNING at a point in the northeasterly bounds of Myrtle Avenue, said point being located N.52°36'45"W., a distance of 160.00 feet from the northeasterly bounds of Myrtle Avenue with the northwesterly bounds of New Scotland Avenue;

THENCE along the northeasterly bounds of Myrtle Avenue, N.52°36'45"W., a distance of 200.00 feet to a point;

THENCE through the lands now or formerly of Albany Medical Center, No.397 Myrtle Avenue, and No.168 Morris Street and, the following three (3) courses and distances:

- 1. N.37°52'02"B., a distance of 28.50 feet to a point;
- 2. S.52°36'45''B., a distance of 14.00 feet to a point;
- 3. N.37°52'02"E., a distance of 121.50 feet to a point;

THENCE through the lands now or formerly of Albany Medical Center, No.168, 166, 164, 160, 158, 156, 154, and 152 Morris Street and through No.383 Myrtle Avenue the following two (2) courses and distances:

1. S.52°36'45"E., a distance of 186.00 feet to a point;

2. S.37°35'02'W., a distance of 150.00 feet to the POINT OF BEGINNING.

Containing 28,309 square feet or 0.65 acres of land more or less.

SUBJECT TO all easements, restrictions and rights-of-way of record.

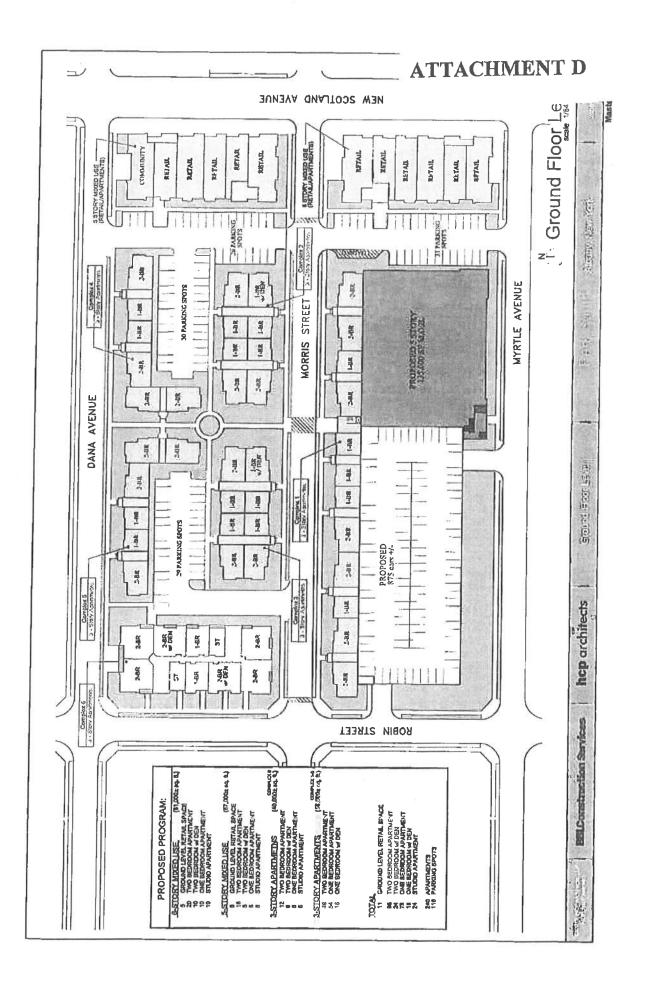
Date: 8/14/2013 Job No.: 2013-0145

File: S:/docs/Tony/130145-P2-LD

Last	First			Term	Year		
Name	Name	Middle	Board Title	Expiration	Elected		
Archibold, Jr.	Raimundo	C.	Director	2017	2012		
Barba	James	J.	Director	2016	1987		
Cushing	Robert	T.	Chair	2015	2004		
DeFazio	Joyce	M.	Director	2015	1993		
Diesel	R. Wayne		Director	2015	2005		
Elitzer	Peter	H.	Vice-Chair	2016	1994		
Fecteau, CPA	Marc	N.	Director	2015	1996		
Jillis	Margaret		Director	2014	2012		
Golub	David		Director	2014	2000		
Hamlin	Douglas	M.	Director	2016	2008		
Heerwagen	Peter	H,	Director	2017	1999		
Moy, Esq.	Lillian		Director	2016	2006		
Vigro	John	J.	Director	2014	2008		
O'Connor	John	B.	Director	2015	2005		
Parnes, M.D.	Steven	M.	Director	2017	1993		
ickett III	Daniel	T.	Director	2017	2012		
Reickert	W. Michael		Director	2016	2010		
Robinson, Jr	John	B.	Director	2017	1989		
lmith	Janice		Director	2014	2008		
репу	Joffrey		Director	2015	2006		
ione	Jeffrey		Vice-Chair	2014	2008		
'idgewell	Todd	M.	Director	2016	2010		
Jsmani	Omar		Director	2014	2012		
King Weir	Candace	King	Director	2017	1999		
lender IV	Matthew		Emeritus		1983		
ahl	Mary	C	Emeritus		1984		
Barba	James J		CEO				
Cochem	Gary J		COO				
lasselbarth	Wılliam C		CFO				

Albany Medical Center – CRC Application Attachment C

The Center has a self-insurance program for professional and general liability insurance which involves the combination of purchased excess coverage and the establishment of funded reserves. The purchased coverage includes an excess policy retroactive to January 1, 1990. The Center maintains a risk management department to monitor and estimate professional liability exposure. Management accrues for professional and general liability reserves and the corresponding charge to operating expenses based on estimates of asserted and currently identifiable unasserted claims, if any, and a provision for unknown incidents. Management maintains a balance in a trusteed account for purposes of paying claims.



MEDICAL OFFICE BUILDING			ATTACHMENT E								
	ADDRESS	TAX MAP NO.	OWNER	Acquisition Date	Purchase Price	pr	2013 operty tax		2012-2013 ichool tax		
	397 Myrtle Ave.	76.22-2-47	Albany Medical Center	1/1/1971	29,010.00	\$	284.58	\$	433.46	residential structure on property	
	395 Myrtle Ave.	76.22-2-46	Albany Medical Center	1/1/1971	35,150.00	\$	2,971.35	\$	4,525.78	residential structure on property	
	393 Myrtle Ave.	76.22-2-45	Albany Medical Center	1/1/1989	118,036.90	\$	2,152.49	\$	3,278.54	residential structure on property	
	389-391 Myrtle Ave.	75.22-2-44	Albany Medical Center	1/1/1971	27,006.00	\$		\$	(100)	residential structure on property	
	387 Myrtle Ave.	76.22-2-43	Albany Medical Center	1/1/1971	23,437.00	\$	-	\$	4	residential structure on property	
	385 Myrtle Ave.	76.22-2-42	Albany Medical Center	6/1/1990	20,607.00	\$	0.00	\$		residential structure on property	
	152 Morris St.	76.22-2-30	Albany Medical Center	1/1/1971	15,104.00	\$	1,558.21	\$	2,373.38	residential structure on property	
	154 Morris St.	76.22-2-29	Albany Medical Center	1/1/1971	9,924.00	\$	1,701.98	\$		residential structure on property	
	156 Morris St.	76.22-2-28	Albany Medical Center	7/1/1991	51,360.00	\$	1,533.11	\$		residential structure on property	
	158 Morris St.	76.22-2-27	Albany Medical Center	1/1/1971	12,595.00	\$	1,804.55	\$		residential structure on property	
	160 Morris St.	76.22-2-26	Albany Medical Center	1/1/1971	14,584.00	\$	1,786.99	Ś		residential structure on property	
	164 Morris St.	76.22-2-25	Albany Medical Center	4/1/1996	75,356.00	\$	1,454.98	\$		residential structure on property	
	166 Morris St.	76.22-2-24	Albany Medical Center	1/1/1981	18,261.00	\$	1,798.36	\$		residential structure on property	
	- 5										

PHOTOGRAPHS - SUBJECT PROPERTIES

Note: No land survey was provided and therefore the Appraiser relied on the public records for the land measurements. The map below provides the approximate meets and bounds of the greater sites that comprise the 66 subject lots.



Bird's Eye View (Bing Map)

As displayed in the above map, the subject properties (66 lots) can be delineated into two distinctive development sites: the north site contains an area of 2.09 acres and the south site an area of 2.73 acres, for a total area of 4.82 acres.

Street Views are presented on the following pages.

Albany Medical Center – CRC Application Attachment G

It is anticipated that 12 additional physicians will be recruited into the facility along with support staff of 30. Further in is anticipated there will be six positions to be added include cleaning and maintenance staff and Security.

				20 YEAR PILC	T							
										Square Foot		67,500
											(1/	2 of Bldg
							Pro	Increase	1			
							l.	3,00%				
			Total	Abatement		Taxable		Rate				
Year	land	Bullding	Value	Savings		Value	pe	r \$1,000		Taxes		psf
Year 1	Current T	axes only					\$	47.96	\$	94,200	\$	1.40
Year 2	Current 1	exes only					\$	49,39	.\$	94,200	\$	L40
Year 3	Clarrent 1	aces only					3	50.80	\$	94,200	\$	1.40
Year 4	Current T	axes only					\$	57,40	.5	94,300	\$	1.40
Year 5	Current 1	ames orby					\$	53.97	\$	94,200	5	140
Year 5	Current T	ante only					\$	55.59	:\$	94,200	5	1.40
Year 7	Current 7	ares only					5	57.26	\$	94,200	\$	1.40
Year B	\$ 269,913	\$8,160,157	\$8,430,069	85.71%	\$	1,435,649	\$	58,98	5	94,200	\$	1,40
Year 9	\$ 269,913	\$8,160,157	\$8,430,069	85,71%	\$	1,435,649	\$	60.75	:5	94,200	\$	1.40
Year 10	\$ 269,913	\$8,160,157	\$8,430,069	71.43%	\$	2,601,386	\$	62.57	\$	162,771	\$	2.41
Year 11	\$ 269,913	\$8,160,157	\$8,430,069	71.43%	\$	2,601,386	\$	64,45	\$	167,654	\$	2.48
Year 12	\$ 269,913	\$8,160,157	\$8,430,069	57.14%	\$	3,767,123	\$	66,38	\$	250,067	\$	3.70
Year 13	\$ 269,913	\$8,160,157	\$8,430,069	57.14%	\$	3,767,123	\$	68.37	\$	257,569	\$	3,82
Year 14	\$ 269,913	\$8,160,157	\$8,430,069	42.86%	\$	4,932,859	5	70.42	\$	347,392	\$	5.15
Year 15	\$ 269,913	\$8,160,157	\$8,430,069	42.86%	\$	4,932,859	\$	72.54	\$	357,814	\$	5.30
Year 16	\$ 269,913	\$8,160,157	\$8,430,069	28.57%	\$	6,098,596	\$	74.71	\$	455,644	\$	6.75
Year 17	\$ 269,913	\$8,160,157	\$8,430,069	28.57%	\$	6,098,596	\$	76.95	\$	469,313	\$	6.95
Year 18	\$ 269,913	\$8,160,157	\$8,430,069	14.29%	5	7,264,333	\$	79.26	\$	575,793	\$	8.53
Year 19	\$ 269,913	\$8,160,157	\$8,430,069	14.29%	\$	7,264,333	\$	81.64	\$	593,066	\$	8.79
Year 20	\$ 269,913	\$8,160,157	\$8,430,069	7.14%	\$	7,847,201	\$	84.09	\$	659,872	\$	9.78
									5	5,144,756		

Tayer	unthout	envious

				Abatement	Texable		Rate			
	Land	Building		Savings	Value	pe	\$1,DOO		Taxes	psf
Year 1	\$ 269,913	\$8,160,157	\$8,430,069	0,00%	\$ 8,430,069	\$	47.96	5	404,267	\$ 5,99
Year 2	\$ 269,913	\$8,150,157	\$8,430,069	0.00%	\$ B,430,069	\$	49.39	\$	416,395	\$ 6.17
Year 3	\$ 269,913	\$8,160,157	\$8,430,069	0,00%	\$ 8,430,069	\$	50,88	\$	428,887	\$ 6,35
Year 4	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	52.40	\$	441,754	\$ 6.54
Year 5	\$ 269,913	\$8,160,157	\$8,430,069	0,00%	\$ 8,430,069	\$	53.97	\$	455,006	\$ 6,74
Year 6	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	55.59	\$	468,657	\$ 6.94
Year 7	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	57.26	\$	482,716	\$ 7.15
Year B	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	58.98	\$	497,198	\$ 7.37
Year 9	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	60.75	\$	512,114	\$ 7.59
Year 10	\$ 269,913	\$8,160,157	\$8,430,069	0,00%	\$ 8,430,069	\$	62.57	\$	527,477	\$ 7.81
Year 11	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	64.45	\$	543,301	\$ 8.05
Year 12	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	66,38	\$	559,601	\$ 8,29
Year 13	\$ 269,913	\$8,150,157	\$8,430,069	0.00%	\$ 9,430,069	\$	68.37	\$	576,389	\$ 8.54
Year 14	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	70,42	\$	593,680	\$ 8,80
Year 15	\$ 269,913	\$8,160,157	\$8,430,069	0,00%	\$ 8,430,069	\$	72.54	\$	611,491	\$ 9.06
Year 16	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	74.71	\$	629,835	\$ 9.33
Year 17	\$ 269,913	\$8,160,157	\$8,430,069	0,00%	\$ 8,430,069	\$	76.95	\$	648,730	\$ 9.61
Year 18	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	5	79.26	\$	668,192	\$ 9,90
Year 19	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	81.64	\$	688,238	\$ 10.20
Year 20	\$ 269,913	\$8,160,157	\$8,430,069	0.00%	\$ 8,430,069	\$	84,09	\$	708,885	\$ 10.50
								\$	10,862,815	

Projected Savings \$ 5,718,058

Assumptions

Assumed Value for Land and Building, as per comparative medical buildings on New Scotland Ave

		Land				Building			
	Sqr Ft	\ss	essed Valu	La	nd psí	As	sessed Value	Buil	ding psf
16 NSA	53,299	\$	375,000	\$	7.04	\$	6,425,000	\$	121
22 NSA	77,730	\$	159,200	\$	2.05	\$	9,497,050	\$	122
50 NSA	68,676	\$	200,000	5	2.91	5	8,237,500	\$	120
Average of 3				\$	4.00			\$	121

Assumed Tax Rate/\$1,000

County Tax	3.78
City Tax	14.17
School	28,61
Црингу	
	46.56
one year escalation	1,03
	\$ 47.96

3 No Library tax considered in the above.