CITY OF ALBANY
INDUSTRIAL DEVELOPMENT AGENCY
PUBLIC HEARING
RE: Capital District Apartments LLC

21 Lodge Street
Albany, New York
November 9, 2016
12:00 p.m. - 12:28 p.m.


## NOTICE OF PUBLIC HEARING ON PROPOSED PROJECT AND FINANCIAL ASSISTANCE RELATING THERETO

Notice is hereby given that a public hearing pursuant to Section $859-\mathrm{a}(2)$ of the General Municipal Law of the State of New York (the "Act") will be held by City of Albany Industrial Development Agency (the "Agency") on the $9^{\text {th }}$ day of November, 2016 at 12:00 o'clock p.m., local time, at 21 Lodge Street in City of Albany, Albany County, New York in connection with the following matters:

Capital District Apartments LLC, a New York limited liability company (the "Company"), has presented an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, requesting that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in an approximately 1.96 acre parcel of land (tax map number 65.17-2-13) currently with an address of 2 Thurlow Terrace in the City of Albany, Albany County, New York (the "Land"), together with an approximately 85,000 square foot building located thereon (the "Facility"), (2) the renovation and rehabilitation of the Facility, including but not limited to, parking resurfacing and landscaping improvements, and (3) the acquisition and installation thereon and therein of various machinery and equipment (collectively, the "Equipment") (the Land, the Facility and the Equipment being hereinafter collectively referred to as the "Project Facility"), all of the foregoing to constitute a Section 8, senior and handicapped housing facility to be owned by the Company and leased to residential tenants and any other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real estate transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency.

The Agency is considering whether (A) to undertake the Project, and (B) to provide certain exemptions from taxation with respect to the Project, including (1) exemption from mortgage recording taxes with respect to any documents, if any, recorded by the Agency with respect to the Project in the office of the County Clerk of Albany County, New York or elsewhere, (2) exemption from deed transfer taxes on any real estate transfers, if any, with respect to the Project, (3) exemption from sales taxes relating to the acquisition, construction, renovation and installation of the Project Facility, and (4) in the event that the Project Facility would be subject to real property taxation if owned by the Company but shall be deemed exempt from real property taxation due to the involvement of the Agency therewith, exemption from real property taxes (but not including special assessments and special ad valorem levies), if any, with respect to the Project Facility, subject to the obligation of the Company to make payments in lieu of taxes with respect to the Project Facility. If any portion of the Financial Assistance to be granted by the Agency with respect to the Project is not consistent with the Agency's uniform tax exemption policy, the Agency will follow the procedures for deviation from such policy set forth in Section 874(4) of the Act prior to granting such portion of the Financial Assistance.

If the Agency determines to proceed with the Project, the Project Facility will be acquired, constructed, reconstructed and installed by the Agency and will be leased (with an obligation to purchase) or sold by the Agency to the Company or its designee pursuant to a project agreement (the "Agreement") requiring that the Company or its designee make certain payments to the Agency.

The Agency has not yet made a determination pursuant to Article 8 of the Environmental Conservation Law (the "SEQR Act") regarding the potential environmental impact of the Project.

The Agency will at said time and place hear all persons with views on either the location, nature of the proposed Project, or the Financial Assistance being contemplated by the Agency in connection with the proposed Project. A copy of the Application filed by the Company with the Agency with respect to the Project, including an analysis of the costs and benefits of the Project, is available for public inspection during business hours at the offices of the Agency. A transcript or summary report of the hearing will be made available to the members of the Agency.

Additional information can be obtained from, and written comments may be addressed to: Sarah Reginelli, Chief Executive Officer, City of Albany Industrial Development Agency, 21 Lodge Street, Albany, New York 12207; Telephone: 518-434-2532.

Dated: October 26, 2016.

# CITY OF ALBANY INDUSTRIAL DEVELOPMENT AGENCY 

BY: s/Sarah Reginelli, Chief Executive Officer
City of Albany Industrial Development Agency/Capital Resource Corporation
PUBLIC HEARING - Capital District, LLC
Date: November 9, 2016
SIGN-IN


APPEARANCES:

IDA BOARD PRESENT:

TRACY METZGER - Chair C. ANTHONY OWENS - Secretary HON. DARIUS SHAHINFAR - Treasurer DOMINICK CALSOLARO - Member LEE ECK - Member

IDA STAFF PRESENT:
SARAH REGINELLI - Chief Executive Officer
BRADLEY CHEVALIER - Vice President, Capitalize Albany Corporation

ANDREW CORCIONE - Economic Developer, Capitalize Albany Corporation

MARK OPALKA - Chief Financial Officer
CHANTEL BURNASH - Executive Assistant, Capitalize Albany Corporation

MICHAEL BOHNE - Communications \& Marketing, Capitalize Albany Corporation

ASHLEY MOHL - Senior Economic Developer II
A. JOSEPH SCOTT, III, ESQ. Special Agency Counsel

ALSO PRESENT:
Chris Bombardier - Ostroff Associates, Inc. Francine Kellman - Preservation Development Partners
Brian Raddock - Preservation Development Partners

MS. REGINELLI: Good afternoon, everyone. We will definitely have additional Board members trickling in, because we do know a few will be a little bit late. Seeing we do have a number of the members of the public speaking today, we are going to open up right on time.

I am Sarah Reginelli. I am CEO of the City of Albany Industrial Development Agency in connection with the project which is the subject of this public hearing. Today we are holding this public hearing to allow citizens to make a statement for the record relating to the involvement of the Agency with a project for the benefit of Capital District Apartments L.L.C., a New York State limited liability corporation.

The proposed project is located at 2
Thurlow Terrace and consists of the renovations to an 85,000-square-foot structure, containing 136 units of Section 8 affordable housing for the elderly and disabled.

Copies of the notice of this public hearing are available on the table.

Now, unless there is any objection, I am going to suggest waiving the full reading of the notice of this public hearing and instead request that the full text of the notice be inserted into the record.

I will also note that general information regarding the Agency's general authority and public purpose are contained in a separate statement and that will also be entered into the record.

Before we start the public hearing portion, I'd like to first introduce the project applicant and ask them to make a brief presentation with respect to the proposed project. And I think Chris is back there?

MR. BOMBARDIER: Thank you. I'm Chris Bombardier with Ostroff Associates. I saw some of you at the community room last week.

As Sarah said, we have a building on 2 Thurlow Terrace. It's part of a portfolio that Preservation Development Partners is purchasing in the Capital Region area. There's four properties total, about 500-plus units, affordable Section 8 housing that they are
buying. The company itself only does Section 8 housing. They purchase, preserve, rehab and hold. They've rented over 6,000 units, a majority of them in the metro New York area, some in the Hudson Valley.

With respect to this one in particular, we are putting about $\$ 21$ million into the building. That includes acquisitions and upgrades. We are using a mix of financing. The PILOT agreement and the PILOT deal that we are asking for before you is critical to the project going forward. The project would not be able to go forward absent the PILOT assistance.

We have a first mortgage with Freddie Mac, which will require us to maintain that building as affordable housing for the entire term of the mortgage, which would be 35 years. So we are making a commitment that will be Section 8 affordable housing for the elderly and handicapped for the period of our loan.

We intend to, immediately upon closing, and that's hopefully by early December, mid December, start renovation of the building, and
that will include top-down renovations from everyone's individual units. That will include kitchens, bathrooms, flooring, paint, appliances, you name it, inside the unit. It's going to be top-down renovation, about $\$ 40,000$ per unit invested.

As far as the building goes, we are going to be doing common areas, exterior, security cameras, HV/AC systems, heating ventilation and pretty much everything else that's the nuts and bolts of the building.

We anticipate construction to take about 18 months. We do that with the residents in place. They have it down to a science now. They've done it at most of -- or all of the purchases that they've made. So they will start at the top floor and with a certain trade, that usually is kitchen or bath. It will be done, each individual project will be done in about a day's period. There is no need for the residents to go anywhere.

We are very good and they are very good at using contractors and the folks they've used
in all the other projects of mitigating dust, anything that would result from the construction that they are doing and making sure the residents are comfortable and really as least disruptive as possible.

About 75 construction jobs in year one. I like to start -- as I mentioned, it will start at the top floor and work their way down. So once the construction crews, say for example the bathrooms start first, they get to the middle part of the building, the next trade will start at the top, so they are continually going down from the building and doing it in a way that residents see the least bit of construction.

We are asking for, aside from the PILOT, mortgage recording tax exemption and sales tax exemption.

So I'll answer any questions you folks have, if you'd like me to, if I didn't touch on anything.

MS. REGINELLI: What we can do is go through our public hearing and then for the Finance Committee meeting we can open it up for questions as well there. But we'd like to be able to get right into the public comment. Thank you, Chris.

I'll now open this public hearing at 12:06 p.m. By way of operating rules, if you wish to make a public comment, please sign in on the appropriate sign-in sheet. I've got it here and I think most of you have already. I will then call on the individuals listed in order that they appear on this sheet. Please wait to be recognized and then stand and state your name, address and affiliation for the stenographer. Please keep your comments to five minutes so that all persons may have a chance to comment for the record.

A record of this public hearing will be prepared and reviewed by the members of the Agency in connection with consideration of the proposed project. A copy of the record of this public hearing will be presented to the Mayor of the City of Albany and inserted into our record. Again, the purpose of this public hearing is not to field questions, but to solicit
public comment. I will now refer to the sign-in sheet to identify those who wish to comment on either the nature and location of the project facility or the proposed financial assistance being contemplated.

The first member of the public that I have on my list wishing to speak is Joan Matthews.

MS. MATTHEWS: I live in a very nice apartment at 2 Thurlow Terrace and it doesn't need to be fixed in any way and I'm sure I'm not the only person in the building who would say the same thing. The changes and the renovations that are suggested are outrageous to me. This is a nice building. You sort of get the impression that it isn't a nice building, but it is, it's very nice. So my first objection is these renovations are not necessary.

And my second comment is it's wasteful, very wasteful. Good appliances and cabinets are going to be thrown out and it's anti-ecological. Waste is not ecological. And if it does go ahead, dust is a tremendous problem. You can't
say that there's not going to be dust when there's destruction. And there's going to be noise, plenty of noise. And there are going to be strangers in the building that we don't know. So these are my main objections. It's not necessary.

MS. REGINELLI: Thank you, Joan.
The next member of the public is $G$.
Figueroa. Sorry if I'm saying that wrong.
MS. FIGUEROA: Good morning. Thank you
for the opportunity to address the committee. I have two or three issues that I think are important. Number one, the type of security system that we have and how extensive it is. I think that the security system should start at the main gate, because once a car or persons have walked -- if you don't know the project location, it's by Washington Park, accessible from the main street. So you don't know who's walking on that street necessarily. Once that car is in our parking lot, they are in our property. So there's no checks and balances there. If we had some kind of card system where you let yourself
in using a card, then you'll need a code. That, I think, will be much more effective.

The laundry room is another problem. We have a lot of home aides and personal assistants. They come in and work in the building. According to New York State law, they are supposed to wear ID when they are on the property. They do not. So we have all these people running around that nobody knows who they are. Nobody knows if they belong there. We have no idea. Number one, enforcement of that regulation.

Number two, making the entrance to the laundry room a secure area. The other problem we had is once you're in the building and you get to the elevator, you can go to any floor once you're buzzed in. Because you hear a buzzer, doesn't mean the person who buzzed you knows you. So now we have somebody who has access to nine floors, 138 units. That's not security. So you have a camera, great, congratulations.

The other problem we have is we are abutting a building that from the street you can jump on our little three-inch fence and you're on
the property. So what kind of security is that? That's not security. In that area you have transition, but you also have a population that is in transition. So that leaves elderly people vulnerable to people that we don't even know if you belong there.

So there's a compliance issue with New York State law for having ID on. I think they should register. We should know who you are. We should know who your client is and we should know when you are supposed to be there. Because what happens is, people from the public come in and use our laundry room. Oh, yeah, it's very convenient for them. Not so convenient for the tenant, okay. That's a big problem there.

The other issue we have is that it is about proportion. If you say this is senior housing, then the majority of tenants should be seniors, because that's what your sign says at the front door. However, you have a mixed population. You have a population sometimes that suffers from mental illness. After staff leaves, the tenant is left to deal with whatever shows
up. So if you want to prance around on the outside and pull all the flowers out and act like you're on LSD, who's there to stop you? Nobody. So we have to look at who's coming in, who's there and, going forward, proportion, because you cannot expect people 62, 82, 92 to handle and work around people with severe mental disabilities. I don't even understand why they are considered. And that's not being discriminatory towards someone with a -- why are you allowed not to be in supervised living if apparently you're not able to do so? Doesn't make any sense to me. But we are the people that have to deal with it. Some people feel if you say anything about it you're discriminating against people with disabilities. It's not reasonable for me to have to wrestle with the mental state of someone who's out of their mind for today. If you have a psychotic break, that's not my job to handle it, but you're required to because you either tiptoe around it or you're in awe of what you're seeing. That doesn't make sense to me.

At our age we should have a peaceful, safe, clean environment. We didn't sign up for all the rest that goes on. You have people that have come out of jail. In our lease agreement it says if you violate your parole you can be removed from the building. Well, gee, I don't know who's on parole. I don't know for what they are on parole, but we are all living there together. Doesn't make sense to me. I am not saying everybody should be evicted for no cause, but I think, I do think that proportion. Seniors is what you say the building is about. That should be the predominant population, not this mix that nobody understands and we're left to fend for ourselves. Doesn't make any sense to me.

The other problem we have in our building is that the local police department has this attitude that everyone there is crazy because they are called so frequently to intervene, and for mental health issues and odd situations. Their response is, to me, presents a problem, because anytime you come to a building
where you think that the majority of people are in a mental institution, and we are not, and start dealing with us as if we were, discounting, that makes no sense. That makes it dangerous. It's a lack of due process. My address should not dictate the type of police response that I get or how they handle it. And that's an issue there. It's an issue I have experienced.

A tenant came, went crazy, went into the parking lot, bashed up three cars. Nobody paid me for my repairs. They are not responsible. But you have that tenant there. So if you bring them in and then you tell me everything that happens is on me, I should have insurance. Hello. We are not living in Section 8 because we have disposable money to spend on remedying situations that we don't need to control. It makes no sense. It's very frustrating when you see that.

And so while it's nice to put in new bathrooms and all of that, I think we should dispense with telling people that there's no dust associated with construction. We need to be up
front. There is dust associated with construction. Whoever heard of bashing a wall with no dust? And the fact that you can put up plastic, look, be honest, people. There is going to be a lot of noise. There is going to be a lot of dust, okay, and there will be a lot of people in and out.

The first thing we should know is the stages of the project. What is the project timeline? No one gave us the scope of the project. What are the quality standards that are being attached to this project? Because if we are going to put in all this money and you are doing it for seniors, we are intelligent enough to read quality standards and know whether or not they were met. We can also read project timelines. That's not very complicated. That should be posted. Everybody should know. And the people get a sense that there is secrecy. This public hearing was not posted in the building where the public hearing is about. How does that happen? So you had a public hearing and the public, who is going to be
impacted, wasn't notified. That to me is a problem starting either here, City Hall, somebody dropped the ball here. Doesn't make sense. You can assure yourself of less participation, but lying is going to be the biggest problem there. People don't like change and the older people get, as we all know, they get very settled in what they want and don't want. So you may have a timeframe and a project timeframe that's not realistic because of the resistance and issues that you're going to run into. You have people who are bedbound. You have people who are on oxygen. That needs to be accounted for in the project timeline.

MS. REGINELLI: We are a little over five minutes, so if you got more to say, please -MS. FUGARO: Thank you.

MS. REGINELLI: All right. Great. The next, it looks like Jerry Murphy and undecided as to wether -MR. MURPHY: Yes. MS. REGINELLI: Great.

MR. MURPHY: Bear with me folks. My name is Jerry Murphy. I live at 2 Thurlow Terrace, Apartment 4-O. I am dealing with the vestige of a very serious case of laryngitis. I'll make this brief.

In difference to what my fellow residents have expressed, yes, there have been problems, some of them serious, especially the problem that we had with emergency generators in 2014. That problem seems to have been rectified, but we have been assured that it is going to be further addressed by the new perspective owners.

I just want to make note. I came to the building in 2005 and the heating system that we had then was atrocious and we had problems all the time and the hot water system was a small, I believe 20-gallon -- 10-gallon tank under our kitchen cabinets. They are still there. So in terms of repairs that have to be done, we've been told that's very important that all the cabinetry be taken out so that they can get rid of those old tanks that were never fully drained of water so that they are potentially a health problem.

So I speak -- I know I speak on behalf of many of the residents in our building. We are welcoming the new perspective owners and what they plan to do. We have been assured by them the different things that they are going to do and we're hoping that they are going to add a few more to it.

The parking thing is a problem, but I don't know what the perspective owners could do in that regard. Having a gated system does pose a lot of problems in that you have to have some kind of mechanism to stop the cars and some kind of pass key or a card. It already -- the problem already exists with our fob keys, that they are given out freely by the residents to friends, family members and even people that are not related to them. And I just ran into a fellow the other day who had one of the fobs for, albeit for his mom, but still, just trying to be responsible for safety in our building, I gently confronted him and asked, because I recognized him as not being one of the residents. Being there ten years, I pretty much know everybody
who's there.
Regarding the problem with dust, and I would just encourage the perspective owners, I know, I have done a little bit of construction in the past, so I know there are vacuum systems available for those people to make the job easier and to absorb and take in all that dust.

So I just want to encourage the City and the IDA to improve this. I see nothing but positive things coming from it and we do need the repairs for the better enjoyment of our property. Okay. Thank you very much, appreciate it.

MS. REGINELLI: The next speaker on the list is Council Member Leah Golby.

MS. GOLBY: Hi. So I'm Council Member Golby. I represent the Thurlow Terrace building and also the 400 Hudson building, which was recently renovated through IDA financing. At that, you know, I should preface by saying that was done in the same fashion as this was done, with the residents living in place. It wasn't always easy, but when it was done, it is so much improved and the residents are much happier.

This project sounds to me like it is a win-win project. My understanding, I could be wrong, but my understanding is that the PILOT payment to the City is actually going to be a bit more than what we're currently receiving. So this helps our tax base, while still providing affordable housing for our vulnerable citizens in our neighborhood. So to me, that alone is a win-win.

I have met with a group, groups of residents twice. Probably about four weeks ago for the first time. You know, I let some people know about the prospective purchase, because the residents had been, you know, inspectors had been coming in to check things out and the residents really didn't know what was going on, because the building manager didn't really know what was going on. There were kind of rumors going around that the building was probably going to be sold, but, you know, as residents who are vulnerable, who are low income, they certainly had concerns about what was going to happen to their building. Was it going to go co-op, you know, condo?

So when I went there and read them the key pieces of the application, including -- first I read the, you know, the summary of the project. There was applause. They broke out in applause, and then I also let them know that it was required, the type of financing that the perspective owners were getting would require the building to stay Section 8 housing, and there was, that was also a big relief for the residents.

So I think overall it is being very well received by the residents. We met with them again last week, where it was announced -actually, some folks from the staff here announced when this IDA meeting was going to be. I, unfortunately, you know, I did receive the e-mail and I, you know, apologize to the residents for not getting out -- getting the e-mail out to them last Friday when I received it, but it was announced last Wednesday at a meeting of the residents.

At that meeting also, the perspective buyers came and answered questions, which they
really didn't need to do. You know, so they were at the building, they answered -- you know, they came up from New York, Mr. Raddock and Ms. Kellman, and they answered the questions and I think they helped to put not everybody's mind at ease, I know, but many of the residents -- most of the residents' minds at ease.

They also were open to some of the concerns that the residents brought up that they didn't know about, in terms of, you know, saying this is what we need to hear, so that they may be able to change the scope of their project.

So, you know, I think that covers the basics. There certainly are people who are concerned about dust. I mean, you've heard that loud and clear.

The speaker, the one speaker here who did say that, you know, she doesn't think it's needed, she's not the only person that I've heard it from that, you know, that is weary of construction going on in the building, but the vast majority of the people in that building think that this is needed and necessary and they
are relieved. So thank you.
MS. REGINELLI: Thank you. And, Indira, I have you on the list, but not as a speaker. Would you like to speak?

MS. HOGAN: The only thing I would like to add is that there's a concern with the common area, especially at the doorway coming into the building for access by those who are handicapped. There needs to be some sort of a leveling out or something in that area.

And I would just agree with most of what's been said for those who are for the changes that are proposed to happen to our building. I think it would be a great improvement.

My concern is someone brought up at the first meeting or second meeting pathogens in the air that will be released and those kinds of things, and something that I thought about later on also is the security. We need to know who these people are. Whether they have badges or whatever, we need some identification system, because it is -- I feel very vulnerable when I
see strangers and I think I know who they may be, but I really don't know. Whether they are in construction attire or not, it's still, we need to have some sort of system where the tenants are aware of who is in the building and what they are there for and that's, basically, all I have to say.

MS. REGINELLI: Thanks so much. Is there anyone else present today who was not on the list who was not called, but would like to speak related to the project?

All right, seeing none, as Council Member Golby had indicated, we did meet with a group of 50 or so residents at the building on this matter to talk through much of what was talked through today and we will have a Finance Committee following up with this project as it appears on the agenda and we'll get into some of those questions of the applicant, as well.

To date, even since that meeting, the notice of this public hearing indicated that written comments could also be addressed to the Agency. We made the tenants aware of that at the
meeting, as well. Today no written comments were received by the Agency prior to this hearing and seeing none today, we will formally close the public hearing with no further comments at 12:28 p.m. Thank you very much. * * *
(Whereupon the public hearing concluded at 12:28 p.m.)

I, Deborah M. McByrne, a Shorthand Reporter and Notary Public of the State of New York, do hereby certify that the above and foregoing is a true and correct transcript of the proceedings as mentioned in the heading hereof, to the best of my knowledge and belief.

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| \$40,000 [1] - 6:5 | 9 | ANTHONY ${ }_{[1]}-2: 4$ | bathrooms [3]-6:3, | cane [1] - 15:9 |
|  | 92 [1] - 13:6 | ```anti-ecological [1] - 9:21 anticipate [1]-6:12 anytime [1] - 14:23``` | bear [1] - 18:1 | $\begin{aligned} & \text { Capital [3] - 1:5, 3:14, } \\ & 4: 21 \end{aligned}$ |
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| 136 [1]-3:19 |  | apologize [1] - 22:17 <br> appear [1]-8:10 <br> APPEARANCES [1] - | better [1]-20:11 | case [1] - 18:4 <br> CEO [1] - 3:7 <br> certain [1]-6:17 |
| 138[1]-11:19 | abutting [1] - 11:22 |  | big [2] - 12:15, 22:9 |  |
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| 2 | accessible [1] - 10:18 according [1] - 11:5 | applause [2]-22:4 appliances [2]-6:3, | $21: 4$ <br> BOARD [1] - 2:2 | $\begin{aligned} & \text { 23:14 } \\ & \text { certify }[1]-27: 7 \end{aligned}$ |
| $\begin{aligned} & 2[4]-3: 16,4: 18,9: 10, \\ & 18: 2 \end{aligned}$ | acquisitions [1] - 5:8 act [1]-13:2 | $\begin{aligned} & \text { applicant [2] - 4:12, } \\ & 25: 19 \end{aligned}$ | BOHNE [1]-2:15 bolts [1]-6:11 | change [2] - 17:6, |
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| 20-gallon [1] - 18:17 | add [2] - 19:6, 24:6 | application [1]-22:2 appreciate [1] - 20:12 | BOMBARDIER [1] - <br> 4:15 <br> Bombardier [2]-2:20, | $23: 12$ |
| 2005 [1] - 18:14 | additional [1] - 3:2 |  |  | $\begin{aligned} & \text { changes [2] - } 9: 13, \\ & 24: 13 \end{aligned}$ |
| 2014 [1] - 18:10 | $\begin{gathered} \text { address }[3]-8: 12, \\ 10: 11,15: 5 \end{gathered}$ | $\text { area }[6]-4: 21,5: 4,$ |  |  |
| 2016 [1] - 1:10 |  |  | $4: 16$ | CHANTEL [1] - 2:13 check [1] - 21:15 |
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| 3 | affiliation [1] - 8:12 <br> affordable [5]-3:19, | areas [1] - 6:8 ASHLEY [1]-2.16 | Brian [1]-2:22 <br> brief [2]-4:12, 18:5 | CHEVALIER [1] - 2:9 <br> Chief [2] - 2:8, 2:12 |
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